

The logo for Stigliano Commercial Real Estate, featuring the company name in white text on a black rectangular background with red horizontal lines above and below.

Stigliano Commercial Real Estate

Reese Stigliano, SIOR

A Recognized Leader
With More Than 35 Years Of Experience

About Reese Stigliano, SIOR

President ~ Stigliano Commercial Real Estate

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Reese Stigliano is a recognized leader in the South Florida commercial real estate market, and brings over 35 years of experience in commercial real estate to **Stigliano Commercial Real Estate**. As President, he focuses on land sales, investment sales and office leasing for the firm.

Mr. Stigliano's talent in bringing complicated commercial transactions to a close has been evident in his successful long term brokerage career.

About Reese Stigliano, SIOR

Recent Closed Transactions

In 2020, Reese completed site plan approval for a 75 acre, 304 lots subdivision on behalf of the Seller for **Ryan Homes** in Fort Pierce, FL

In 2018, Reese sold one of the largest residential land parcels in Broward County to **Lennar Corporation**, a 109-acre, \$22-million transaction. Reese coordinated the rezoning and site plan approval on behalf of Seller.

In 2017, Reese represented the owners of a 90,000-square foot office complex located in Fort Lauderdale. Sale price was \$8.9 million.

In 2016, completed \$5 million sale of a 140 unit multifamily site in Pompano Beach, FL. Reese coordinated rezoning and site plan approval on behalf of Seller.

In 2012, closed one of the largest industrial land sales in Broward County, a 50-acre \$20-million transaction.

About Reese Stigliano, SIOR

History

Prior to founding Stigliano Commercial Real Estate in 2017, Reese was Senior Vice President for a well known Regional Commercial Real Estate Company. Previously, he was Managing Partner and founder of **CPRA**, a full service real estate brokerage company which was sold to Prudential CRES. During his last year at CPRA, **Mr. Stigliano** was involved in 26 transactions including five major investment property sales exceeding \$35 million, nine land sales in excess of 250 acres and thirteen separate lease transactions.

From 1994 – 1999 Mr. Stigliano served as Director of Development for **Tambone Real Estate Development Corporation**, where he was responsible for new business development, land acquisition, lease negotiations, loan origination and investment sales. During his tenure with Tambone, he was directly involved in the development of over 1,500,000 square feet of industrial and office properties.

Prior to Tambone, Stigliano was Senior Vice President with **Colliers International**, a national commercial real estate brokerage company in the Fort Lauderdale office. During his 13-year career with Colliers, he participated in leasing and sales transactions totaling more than 1 million square feet of office space with a combined gross aggregate value exceeding \$100 million.

About Reese Stigliano, SIOR

Education & Affiliations

Stigliano holds the **SIOR** designation from the **Society of Industrial and Office Realtors**.

He is a member of the **National Association of Industrial and Office Properties (NAIOP)** and was named **Leasing Agent of the Year** by **Building Owners and Managers Association (BOMA)**.

He has been recognized by the **South Florida Business Journal** as a **“Heavy Hitter in South Florida Commercial Real Estate”** and has earned **“Top Broker”** in Sales Transactions awards from **CoStar Group**. Stigliano holds his Real Estate Broker license from the state of Florida.

Mr. Stigliano earned a BS degree in accounting from Fordham University and an MBA in finance from the University of Miami.

Clients Represented

- Ryan Homes (NYSE: NVR)
- City National Bank
- Toll Brothers
- Lennar
- D R Horton Homes
- F.D.I.C.
- Florida Capital Bank
- Greenberg Traurig
- JP Morgan Chase
- Oracle Corporation
- Simon Property Group
- Sloan-Kettering Cancer Center
- Sony Corporation
- SunTrust Bank
- TIAA-CREF
- Taurus Investment Group
- Unum Provident Life Insurance
- ZOM Companies

Recent Land Sales

| LOCATION | ACRES | PRICE |
|---------------------|--------------|----------------|
| Miami-Dade, FL | 100 | \$15 Million |
| Fort Pierce | 75 | \$14 Million |
| Port St. Lucie, FL | 90 | \$ 7 Million |
| Oakland Park, FL | 6 | \$ 2 Million |
| Miami Gardens, FL | 50 | \$ 9 Million |
| Palm Beach, FL | 6 | \$ 6.5 Million |
| Margate, FL | 3.5 | \$ 1.2 Million |
| Miami Gardens, FL | 6 | \$ 3 Million |
| Davie, FL | 6.25 | \$ 6 Million |
| Margate, FL | 3.5 | \$ 4.2 Million |
| Fort Lauderdale, FL | 4 | \$12.8 Million |
| Miami, FL | 53 | \$ 2.8 Million |

Recent Land Sales

| LOCATION | ACRES | PRICE |
|---------------------|---------------|-----------------|
| West Palm Beach, FL | 21.49 | \$ 6.7 Million |
| Lake Worth, FL | 3.5 | \$ 500,000 |
| Lake Worth, FL | 18 | \$ 2.07 Million |
| Oakland Park, FL | 12 | \$ 5.9 Million |
| Sunrise, FL | 10 | \$ 3.8 Million |
| Brevard County, FL | 210 Res. Lots | \$ 1.2 Million |
| Vero Beach, FL | 22 Res. Lots | \$ 800,000 |
| Vero Beach, FL | 34 Res. Lots | \$ 516,000 |
| Pompano Beach, FL | 4.5 | \$ 1.2 Million |
| Opa Locka, FL | 7.5 | \$ 500,000 |
| Deerfield Beach, FL | 109 | \$22 Million |
| Davie,FL | 42 | \$20.6 Million |