

The logo for Stigliano Commercial Real Estate is a black rectangular box with a thin red border on the top and bottom. Inside the box, the text "Stigliano Commercial Real Estate" is written in a white, sans-serif font.

Stigliano Commercial Real Estate

# Reese Stigliano, SIOR

A Recognized Leader  
With More Than 35 Years Of Experience

# About Reese Stigliano, SIOR

## President ~ Stigliano Commercial Real Estate

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**Reese Stigliano** is a recognized leader in the South Florida commercial real estate market, and brings over 35 years of experience in commercial real estate to **Stigliano Commercial Real Estate**. As President, he focuses on land sales, investment sales and office leasing for the firm.

**Mr. Stigliano's** talent in bringing complicated commercial transactions to a close has been evident in his successful 30-year brokerage career.

# About Reese Stigliano, SIOR

## Recent Closed Transactions

In 2018, Reese sold one of the largest residential land parcels in Broward County to **Lennar Corporation**, a 109-acre, \$22-million transaction.

In 2017, Reese represented the owners of a 90,000-square foot office complex located in Fort Lauderdale. Sale price was \$8.9 million.

In 2012, he closed one of the largest industrial land sales in Broward County, a 50-acre \$20-million transaction.

In 2010, representing **JP Morgan Chase**, Stigliano coordinated the disposition of 32 apartment buildings. Total value of the transactions was \$46 million.

# About Reese Stigliano, SIOR

## History

Prior to founding Stigliano Commercial Real Estate, Reese was Senior Vice President for a well known Regional Commercial Real Estate Company. Previously, he was Managing Partner and founder of **CPRA**, a full service real estate brokerage company which was sold to Prudential CRES. During his last year at CPRA, **Mr. Stigliano** was involved in 26 transactions including five major investment property sales exceeding \$35 million, nine land sales in excess of 250 acres and thirteen separate lease transactions.

From 1994 – 1999 Mr. Stigliano served as Director of Development for **Tambone Real Estate Development Corporation**, where he was responsible for new business development, land acquisition, lease negotiations, loan origination and investment sales. During his tenure with Tambone, he was directly involved in the development of over 1,500,000 square feet of industrial and office properties.

Prior to Tambone, Stigliano was Senior Vice President with **Colliers International**, a national commercial real estate brokerage company in the Fort Lauderdale office. During his 13-year career with Colliers, he participated in leasing and sales transactions totaling more than 1 million square feet of office space with a combined gross aggregate value exceeding \$100 million.

# About Reese Stigliano, SIOR

## Education & Affiliations

Stigliano holds the **SIOR** designation from the **Society of Industrial and Office Realtors**.

He is a member of the **National Association of Industrial and Office Properties (NAIOP)** and was named **Leasing Agent of the Year** by **Building Owners and Managers Association (BOMA)**.

He has been recognized by the **South Florida Business Journal** as a **“Heavy Hitter in South Florida Commercial Real Estate”** and has earned **“Top Broker”** in Sales Transactions awards from **CoStar Group**. Stigliano holds his Broker license from the state of Florida.

Mr. Stigliano earned a Bachelor’s degree in accounting from Fordham University, Bronx, NY and an MBA in finance from the University of Miami.

# Clients Represented

- Bank First
- City National Bank
- Community Bank of Broward
- DR Horton Homes
- F.D.I.C.
- Florida Capital Bank
- Greenberg Traurig
- JP Morgan Chase
- Oracle Corporation
- Simon Property Group
- Sloan-Kettering Cancer Center
- Sony Corporation
- SunTrust Bank
- TIAA-CREF
- Taurus Investment Group
- Unum Provident Life Insurance
- Westinghouse
- ZOM Companies

# Recent Land Sales

<b>LOCATION</b>	<b>ACRES</b>	<b>PRICE</b>
Miami-Dade, FL	100	\$15 Million
Port St. Lucie, FL	90	\$ 7 Million
Oakland Park, FL	6	\$ 2 Million
Miami Gardens, FL	50	\$ 9 Million
Palm Beach, FL	6	\$ 6.5 Million
Margate, FL	3.5	\$ 1.2 Million
Miami Gardens, FL	6	\$ 3 Million
Davie, FL	6.25	\$ 6 Million
Margate, FL	3.5	\$ 4.2 Million
Fort Lauderdale, FL	4	\$12.8 Million
Miami, FL	53	\$ 2.8 Million

# Recent Land Sales

<b>LOCATION</b>	<b>ACRES</b>	<b>PRICE</b>
West Palm Beach, FL	21.49	\$ 6.7 Million
Lake Worth, FL	3.5	\$ 500,000
Lake Worth, FL	18	\$ 2.07 Million
Oakland Park, FL	12	\$ 5.9 Million
Sunrise, FL	10	\$ 3.8 Million
Brevard County, FL	210 Res. Lots	\$ 1.2 Million
Vero Beach, FL	22 Res. Lots	\$ 800,000
Vero Beach, FL	34 Res. Lots	\$ 516,000
Pompano Beach, FL	4.5	\$ 1.2 Million
Opa Locka, FL	7.5	\$ 500,000
Deerfield Beach, FL	109	\$12.9 Million
Davie, FL	42	\$20.6 Million