

# CoStar Office Statistics

Year - End 2017

## Miami-Dade County Office Market



**CoStar**<sup>TM</sup>  
The knowledge market

## Table of Contents

|  |           |
|--|-----------|
| Table of Contents . . . . .                                | <b>A</b>  |
| Methodology . . . . .                                      | <b>B</b>  |
| Terms & Definitions . . . . .                              | <b>C</b>  |
| Market Highlights & Overview . . . . .                     | <b>1</b>  |
| CoStar Markets . . . . .                                   | <b>4</b>  |
| Inventory & Development Analysis . . . . .                 | <b>5</b>  |
| Inventory & Development Analysis                           |           |
| Select Top Deliveries                                      |           |
| Select Top Under Construction Properties                   |           |
| Figures at a Glance . . . . .                              | <b>9</b>  |
| Figures at a Glance by Class & Market                      |           |
| Figures at a Glance Grouped by CBD vs Suburban             |           |
| Historical Figures at a Glance                             |           |
| Leasing Activity Analysis . . . . .                        | <b>13</b> |
| Select Top Lease Transactions                              |           |
| Sales Activity Analysis . . . . .                          | <b>15</b> |
| Sales Activity Analysis                                    |           |
| Select Top Sales Transactions                              |           |
| Analysis of Individual CoStar Submarket Clusters . . . . . | <b>17</b> |
| Aventura Market  |           |
| Biscayne Corridor Market                                   |           |
| Brickell Market  |           |
| Coconut Grove Market                                       |           |
| Coral Gables Market  |           |
| Coral Way Market   |           |
| Downtown Miami Market                                      |           |
| Kendall Market   |           |
| Medley/Hialeah Market                                      |           |
| Miami Market   |           |
| Miami Airport Market                                       |           |
| Miami Beach Market   |           |
| Miami Lakes Market   |           |
| Miami-Dade Central County Market                           |           |
| Northeast Dade Market                                      |           |
| Outlying Miami-Dade Cnty Market                            |           |
| South Dade Market  |           |
| West Miami Market  |           |

## Methodology

The CoStar Office Report, unless specifically stated otherwise, calculates office statistics using CoStar Group's entire database of existing and under construction office buildings in each metropolitan area. Included are office, office condominium, office loft, office medical, all classes and all sizes, and both multi-tenant and single-tenant buildings, including owner-occupied buildings. CoStar Group's global database includes approximately 119 billion square feet of coverage in 5.4 million properties. All rental rates reported in the CoStar Office Report have been converted to a Full Service equivalent rental rate.

For information on subscribing to CoStar's other products and services, please contact us at 1-877-7COSTAR, or visit our web site at [www.costar.com](http://www.costar.com)

© Copyright 2018 CoStar Group, Inc. All Rights Reserved. Although CoStar makes efforts to ensure the accuracy and reliability of the information contained herein, CoStar makes no guarantee, representation or warranty regarding the quality, accuracy, timeliness or completeness of the information. The publication is provided 'as is' and CoStar expressly disclaims any guarantees, representations or warranties of any kind, including those of MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

**CoStar Group, Inc.**

1331 L ST NW • Washington, DC 20005 • (800) 204-5960 • [www.costar.com](http://www.costar.com) • NASDAQ: CSGP

## Terms & Definitions

**Availability Rate:** The ratio of available space to total rentable space, calculated by dividing the total available square feet by the total rentable square feet.

**Available Space:** The total amount of space that is currently being marketed as available for lease in a given time period. It includes any space that is available, regardless of whether the space is vacant, occupied, available for sublease, or available at a future date.

**Build-to-Suit:** A term describing a particular property, developed specifically for a certain tenant to occupy, with structural features, systems, or improvement work designed specifically for the needs of that tenant. A build-to-suit can be leased or owned by the tenant. In a leased build-to-suit, a tenant will usually have a long term lease on the space.

**Buyer:** The individual, group, company, or entity that has purchased a commercial real estate asset.

**Cap Rate:** Short for capitalization rate. The Cap Rate is a calculation that reflects the relationship between one year's net operating income and the current market value of a particular property. The Cap Rate is calculated by dividing the annual net operating income by the sales price (or asking sales price).

**CBD:** Abbreviation for Central Business District. (See also: Central Business District)

**Central Business District:** The designations of Central Business District (CBD) and Suburban refer to a particular geographic area within a metropolitan statistical area (MSA) describing the level of real estate development found there. The CBD is characterized by a high density, well organized core within the largest city of a given MSA.

**Class A:** A classification used to describe buildings that generally qualify as extremely desirable investment-grade properties and command the highest rents or sale prices compared to other buildings in the same market. Such buildings are well located and provide efficient tenant layouts as well as high quality, and in some buildings, one-of-a-kind floor plans. They can be an architectural or historical landmark designed by prominent architects. These buildings contain a modern mechanical system, and have above-average maintenance and management as well as the best quality materials and workmanship in their trim and interior fittings. They are generally the most attractive and eagerly sought by investors willing to pay a premium for quality.

**Class B:** A classification used to describe buildings that generally qualify as a more speculative investment, and as such, command lower rents or sale prices compared to Class A properties. Such buildings offer utilitarian space without special attractions, and have ordinary design, if new or fairly new; good to excellent design if an older non-landmark building. These buildings typically have average to good maintenance, management and tenants. They are less appealing to tenants than Class A properties, and may be deficient in a number of respects including floor plans, condition and facilities. They lack prestige and must depend chiefly on a lower price to attract tenants and investors.

**Class C:** A classification used to describe buildings that generally qualify as no-frills, older buildings that offer basic space and command lower rents or sale prices compared to other buildings in the same market. Such buildings typically have below-average maintenance and management, and could have mixed or low tenant prestige, inferior elevators, and/or mechanical/electrical systems. These buildings lack prestige and must depend chiefly on a lower price to attract tenants and investors.

**Construction Starts:** Buildings that began construction during a specific period of time. (See also: Deliveries)

**Contiguous Blocks of Space:** Space within a building that is, or is able to be joined together into a single contiguous space.

**Deliveries:** Buildings that complete construction during a specified period of time. In order for space to be considered delivered, a certi-

cate of occupancy must have been issued for the property.

**Delivery Date:** The date a building completes construction and receives a certificate of occupancy.

**Developer:** The company, entity or individual that transforms raw land to improved property by use of labor, capital and entrepreneurial efforts.

**Direct Space:** Space that is being offered for lease directly from the landlord or owner of a building, as opposed to space being offered in a building by another tenant (or broker of a tenant) trying to sublet a space that has already been leased.

**Existing Inventory:** The square footage of buildings that have received a certificate of occupancy and are able to be occupied by tenants. It does not include space in buildings that are either planned, under construction or under renovation.

**Flex Building:** A type of building designed to be versatile, which may be used in combination with office (corporate headquarters), research and development, quasi-retail sales, and including but not limited to industrial, warehouse, and distribution uses. A typical flex building will be one or two stories with at least half of the rentable area being used as office space, have ceiling heights of 16 feet or less, and have some type of drive-in door, even though the door may be glassed in or sealed off.

**Full Service Rental Rate:** Rental rates that include all operating expenses such as utilities, electricity, janitorial services, taxes and insurance.

**Gross Absorption:** The total change in occupied space over a given period of time, counting space that is occupied but not space that is vacated by tenants. Gross absorption differs from leasing Activity, which is the sum of all space leased over a certain period of time. Unless otherwise noted Gross Absorption includes direct and sublease space.

**Growth in Inventory:** The change in size of the existing square footage in a given area over a given period of time, generally due to the construction of new buildings.

**Industrial Building:** A type of building adapted for such uses as the assemblage, processing, and/or manufacturing of products from raw materials or fabricated parts. Additional uses include warehousing, distribution, and maintenance facilities. The primary purpose of the space is for storing, producing, assembling, or distributing product.

**Landlord Rep:** (Landlord Representative) In a typical lease transaction between an owner/landlord and tenant, the broker that represents the interests of the owner/landlord is referred to as the Landlord Rep.

**Leased Space:** All the space that has a financial lease obligation. It includes all leased space, regardless of whether the space is currently occupied by a tenant. Leased space also includes space being offered for sublease.

**Leasing Activity:** The volume of square footage that is committed to and signed under a lease obligation for a specific building or market in a given period of time. It includes direct leases, subleases and renewals of existing leases. It also includes any pre-leasing activity in planned, under construction, or under renovation buildings.

**Market:** Geographic boundaries that serve to delineate core areas that are competitive with each other and constitute a generally accepted primary competitive set of areas. Markets are building-type specific, and are non-overlapping contiguous geographic designations having a cumulative sum that matches the boundaries of the entire Region (See also: Region). Markets can be further subdivided into Submarkets. (See also: Submarkets)

**Multi-Tenant:** Buildings that house more than one tenant at a given time. Usually, multi-tenant buildings were designed and built to accommodate many different floor plans and designs for different

tenant needs. (See also: Tenancy).

**Net Absorption:** The net change in occupied space over a given period of time. Unless otherwise noted Net Absorption includes direct and sublease space.

**Net Rental Rate:** A rental rate that excludes certain expenses that a tenant could incur in occupying office space. Such expenses are expected to be paid directly by the tenant and may include janitorial costs, electricity, utilities, taxes, insurance and other related costs.

**New Space:** Sometimes called first generation space, refers to space that has never been occupied and/or leased by a tenant.

**Occupied Space:** Space that is physically occupied by a tenant. It does not include leased space that is not currently occupied by a tenant.

**Office Building:** A type of commercial building used exclusively or primarily for office use (business), as opposed to manufacturing, warehousing, or other uses. Office buildings may sometimes have other associated uses within part of the building, i.e., retail sales, financial, or restaurant, usually on the ground floor.

**Owner:** The company, entity, or individual that holds title on a given building or property.

**Planned/Proposed:** The status of a building that has been announced for future development but not yet started construction.

**Preleased Space:** The amount of space in a building that has been leased prior to its construction completion date, or certificate of occupancy date.

**Price/SF:** Calculated by dividing the price of a building (either sales price or asking sales price) by the Rentable Building Area (RBA).

**Property Manager:** The company and/or person responsible for the day-to-day operations of a building, such as cleaning, trash removal, etc. The property manager also makes sure that the various systems within the building, such as the elevators, HVAC, and electrical systems, are functioning properly.

**Quoted Rental Rate:** The asking rate per square foot for a particular building or unit of space by a broker or property owner. Quoted rental rates may differ from the actual rates paid by tenants following the negotiation of all terms and conditions in a specific lease.

**RBA:** Abbreviation for Rentable Building Area. (See also: Rentable Building Area)

**Region:** Core areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Regions are further divided into market areas, called Markets. (See also: Markets)

**Relet Space:** Sometimes called second generation or direct space, refers to existing space that has previously been occupied by another tenant.

**Rentable Building Area:** (RBA) The total square footage of a building that can be occupied by, or assigned to a tenant for the purpose of determining a tenant's rental obligation. Generally RBA includes a percentage of common areas including all hallways, main lobbies, bathrooms, and telephone closets.

**Rental Rates:** The annual costs of occupancy for a particular space quoted on a per square foot basis.

**Sales Price:** The total dollar amount paid for a particular property at a particular point in time.

**Sales Volume:** The sum of sales prices for a given group of buildings in a given time period.

**Seller:** The individual, group, company, or entity that sells a particular commercial real estate asset.

**SF:** Abbreviation for Square Feet.

**Single-Tenant:** Buildings that are occupied, or intended to be occupied by a single tenant. (See also: Build-to-suit and Tenancy)

**Sublease Space:** Space that has been leased by a tenant and is being offered for lease back to the market by the tenant with the lease obligation. Sublease space is sometimes referred to as sublet space.

**Submarkets:** Specific geographic boundaries that serve to delineate a core group of buildings that are competitive with each other and constitute a generally accepted primary competitive set, or peer group. Submarkets are building type specific (office, industrial, retail, etc.), with distinct boundaries dependent on different factors relevant to each building type. Submarkets are non-overlapping, contiguous geographic designations having a cumulative sum that matches the boundaries of the Market they are located within (See also: Market).

**Suburban:** The Suburban and Central Business District (CBD) designations refer to a particular geographic area within a metropolitan statistical area (MSA). Suburban is defined as including all office inventory not located in the CBD. (See also: CBD)

**Tenancy:** A term used to indicate whether or not a building is occupied by multiple tenants (See also: Multi-tenant) or a single tenant. (See also: Single-tenant)

**Tenant Rep:** Tenant Rep stands for Tenant Representative. In a typical lease transaction between an owner/landlord and tenant, the broker that represents the interests of the tenant is referred to as a Tenant Rep.

**Time On Market:** A measure of how long a currently available space has been marketed for lease, regardless of whether it is vacant or occupied.

**Under Construction:** Buildings in a state of construction, up until they receive their certificate of occupancy. In order for CoStar to consider a building under construction, the site must have a concrete foundation in place. Abbreviated UC.

**Vacancy Rate:** A measurement expressed as a percentage of the total amount of physically vacant space divided by the total amount of existing inventory. Under construction space generally is not included in vacancy calculations.

**Vacant Space:** Space that is not currently occupied by a tenant, regardless of any lease obligation that may be on the space. Vacant space could be space that is either available or not available. For example, sublease space that is currently being paid for by a tenant but not occupied by that tenant, would be considered vacant space. Likewise, space that has been leased but not yet occupied because of finish work being done, would also be considered vacant space.

**Weighted Average Rental Rate:** Rental rates that are calculated by factoring in, or weighting, the square footage associated with each particular rental rate. This has the effect of causing rental rates on larger spaces to affect the average more than that of smaller spaces. The weighted average rental rate is calculated by taking the ratio of the square footage associated with the rental rate on each individual available space to the square footage associated with rental rates on all available spaces, multiplying the rental rate by that ratio, and then adding together all the resulting numbers. Unless specifically specified otherwise, rental rate averages include both Direct and Sublet available spaces.

**Year Built:** The year in which a building completed construction and was issued a certificate of occupancy.

**YTD:** Abbreviation for Year-to-Date. Describes statistics that are cumulative from the beginning of a calendar year through whatever time period is being studied.

# Miami-Dade County Office Market



Overview

## Miami-Dade County's Vacancy Stays at 8.5% Net Absorption Positive 58,523 SF in the Quarter

The Miami-Dade County Office market ended the fourth quarter 2017 with a vacancy rate of 8.5%. The vacancy rate was unchanged over the previous quarter, with net absorption totaling positive 58,523 square feet in the fourth quarter. Vacant sublease space increased in the quarter, ending the quarter at 290,633 square feet. Rental rates ended the fourth quarter at \$34.16, an increase over the previous quarter. A total of three buildings delivered to the market in the quarter totaling 89,821 square feet, with 1,842,638 square feet still under construction at the end of the quarter.

### Absorption

Net absorption for the overall Miami-Dade County office market was positive 58,523 square feet in the fourth quarter 2017. That compares to positive 219,656 square feet in the third quarter 2017, positive 357,833 square feet in the second quarter 2017, and positive 421,680 square feet in the first quarter 2017.

The Class-A office market recorded net absorption of positive 12,227 square feet in the fourth quarter 2017, compared to positive 257,751 square feet in the third quarter 2017, positive 109,959 in the second quarter 2017, and positive 124,625 in the first quarter 2017.

The Class-B office market recorded net absorption of positive 99,034 square feet in the fourth quarter 2017, compared to negative (24,593) square feet in the third quarter 2017, positive 152,712 in the second quarter 2017, and positive 254,683 in the first quarter 2017.

The Class-C office market recorded net absorption of negative (52,738) square feet in the fourth quarter 2017 compared to negative (13,502) square feet in the third quarter 2017,

positive 95,162 in the second quarter 2017, and positive 42,372 in the first quarter 2017.

Net absorption for Miami-Dade County's central business district was negative (50,750) square feet in the fourth quarter 2017. That compares to positive 72,585 square feet in the third quarter 2017, negative (65,163) in the second quarter 2017, and positive 29,918 in the first quarter 2017.

Net absorption for the suburban markets was positive 109,273 square feet in the fourth quarter 2017. That compares to positive 147,071 square feet in third quarter 2017, positive 422,996 in the second quarter 2017, and positive 391,762 in the first quarter 2017.

### Vacancy

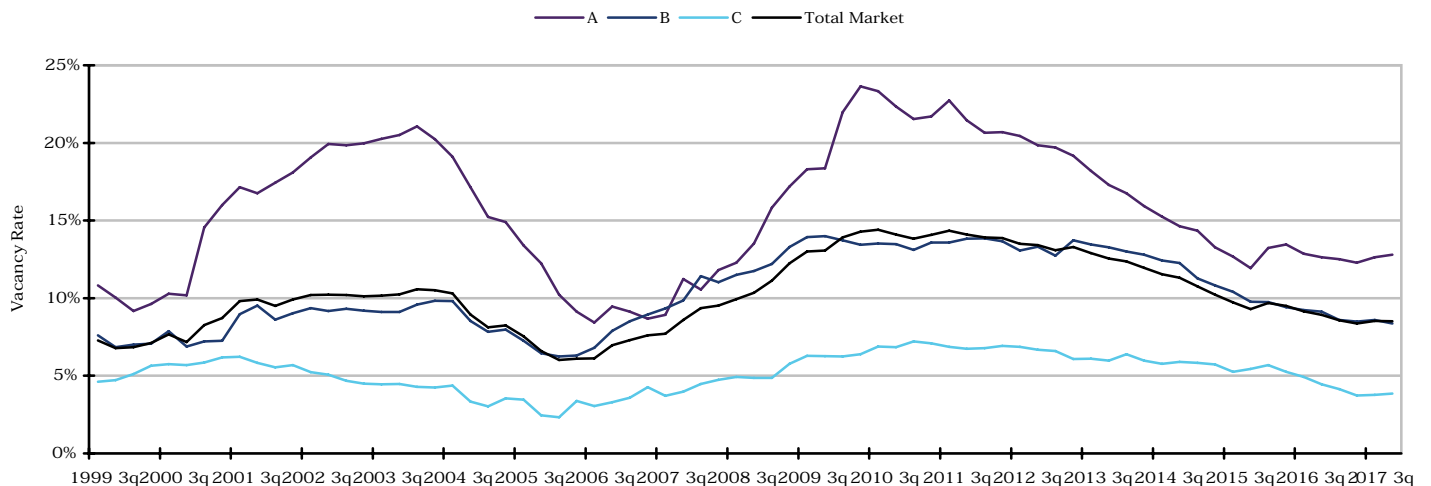
The office vacancy rate in the Miami-Dade County market area remained at 8.5% at the end of the fourth quarter 2017. The vacancy rate was 8.5% at the end of the third quarter 2017, 8.4% at the end of the second quarter 2017, and 8.6% at the end of the first quarter 2017.

Class-A projects reported a vacancy rate of 12.8% at the end of the fourth quarter 2017, 12.6% at the end of the third quarter 2017, 12.3% at the end of the second quarter 2017, and 12.5% at the end of the first quarter 2017.

Class-B projects reported a vacancy rate of 8.4% at the end of the fourth quarter 2017, 8.6% at the end of the third quarter 2017, 8.5% at the end of the second quarter 2017, and 8.6% at the end of the first quarter 2017.

Class-C projects reported a vacancy rate of 3.9% at the end of the fourth quarter 2017, 3.8% at the end of third quarter 2017, 3.7% at the end of the second quarter 2017, and 4.1% at

## Vacancy Rates by Class 1999-2017



Source: CoStar Property®

the end of the first quarter 2017.

The overall vacancy rate in Miami-Dade County's central business district at the end of the fourth quarter 2017 increased to 13.9%. The vacancy rate was 13.6% at the end of the third quarter 2017, 13.6% at the end of the second quarter 2017, and 13.3% at the end of the first quarter 2017.

The vacancy rate in the suburban markets decreased to 7.1% in the fourth quarter 2017. The vacancy rate was 7.2% at the end of the third quarter 2017, 7.0% at the end of the second quarter 2017, and 7.3% at the end of the first quarter 2017.

## Largest Lease Signings

The largest lease signings occurring in 2017 included: the 105,738-square-foot lease signed by Merrill Lynch at 701 Brickell Avenue in the Brickell market; the 93,384-square-foot deal signed by FEMA at Doral 107 in the Miami Airport market; and the 88,047-square-foot lease signed by Bayview Financial at The Village Of Merrick Park in the Coral Gables market.

## Sublease Vacancy

The amount of vacant sublease space in the Miami-Dade County market increased to 290,633 square feet by the end of the fourth quarter 2017, from 257,067 square feet at the end of the third quarter 2017. There was 239,541 square feet vacant at the end of the second quarter 2017 and 209,723 square feet at the end of the first quarter 2017.

Miami-Dade County's Class-A projects reported vacant sublease space of 219,876 square feet at the end of fourth quarter 2017, up from the 196,014 square feet reported at the end of the third quarter 2017. There were 179,641 square feet of sublease space vacant at the end of the second quarter 2017, and 163,238 square feet at the end of the first quarter 2017.

Class-B projects reported vacant sublease space of 53,424 square feet at the end of the fourth quarter 2017, down from the 53,454 square feet reported at the end of the third quarter 2017. At the end of the second quarter 2017 there were 53,339

square feet, and at the end of the first quarter 2017 there were 40,280 square feet vacant.

Class-C projects reported increased vacant sublease space from the third quarter 2017 to the fourth quarter 2017. Sublease vacancy went from 7,599 square feet to 17,333 square feet during that time. There was 6,561 square feet at the end of the second quarter 2017, and 6,205 square feet at the end of the first quarter 2017.

Sublease vacancy in Miami-Dade County's central business district stood at 124,243 square feet at the end of the fourth quarter 2017. It was 113,311 square feet at the end of the third quarter 2017, 98,393 square feet at the end of the second quarter 2017, and 101,710 square feet at the end of the first quarter 2017.

Sublease vacancy in the suburban markets ended the fourth quarter 2017 at 166,390 square feet. At the end of the third quarter 2017 sublease vacancy was 143,756 square feet, was 141,148 square feet at the end of the second quarter 2017, and was 108,013 square feet at the end of the first quarter 2017.

## Rental Rates

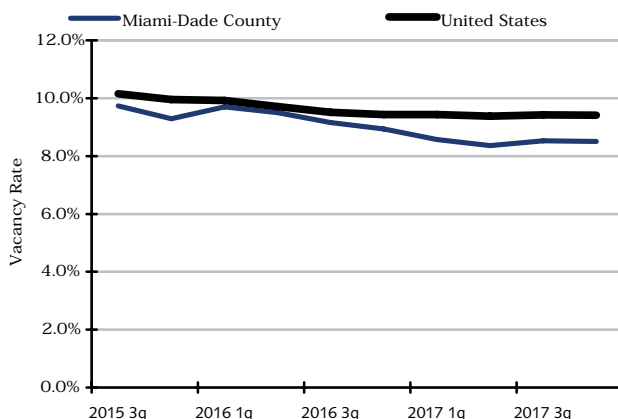
The average quoted asking rental rate for available office space, all classes, was \$34.16 per square foot per year at the end of the fourth quarter 2017 in the Miami-Dade County market area. This represented a 1.0% increase in quoted rental rates from the end of the third quarter 2017, when rents were reported at \$33.81 per square foot.

The average quoted rate within the Class-A sector was \$41.22 at the end of the fourth quarter 2017, while Class-B rates stood at \$29.69, and Class-C rates at \$26.68. At the end of the third quarter 2017, Class-A rates were \$40.98 per square foot, Class-B rates were \$29.51, and Class-C rates were \$26.10.

The average quoted asking rental rate in Miami-Dade County's CBD was \$39.84 at the end of the fourth quarter 2017, and \$31.57 in the suburban markets. In the third quarter 2017, quoted rates were \$39.64 in the CBD and \$31.14 in the suburbs.

## U.S. Vacancy Comparison

Past 10 Quarters



Source: CoStar Property®

## Deliveries and Construction

During the fourth quarter 2017, three buildings totaling 89,821 square feet were completed in the Miami-Dade County market area. This compares to six buildings totaling 444,880 square feet that were completed in the third quarter 2017, four buildings totaling 109,145 square feet completed in the second quarter 2017, and 151,614 square feet in two buildings completed in the first quarter 2017.

There were 1,842,638 square feet of office space under construction at the end of the fourth quarter 2017.

## Inventory

Total office inventory in the Miami-Dade County market area amounted to 103,812,802 square feet in 4,362 buildings as

# Miami-Dade County Office Market



Overview

of the end of the fourth quarter 2017. The Class-A office sector consisted of 29,003,399 square feet in 168 projects. There were 1,199 Class-B buildings totaling 49,318,957 square feet, and the Class-C sector consisted of 25,490,446 square feet in 2,995 buildings. Within the Office market there were 157 owner-occupied buildings accounting for 5,932,331 square feet of office space.

## Sales Activity

Tallying office building sales of 15,000 square feet or larger, Miami-Dade County office sales figures fell during the third quarter 2017 in terms of dollar volume compared to the second quarter of 2017.

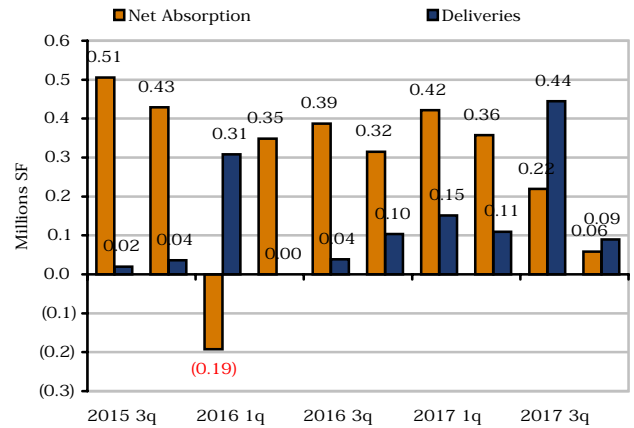
In the third quarter, 13 office transactions closed with a total volume of \$216,674,200. The 13 buildings totaled 886,468 square feet and the average price per square foot equated to \$244.42 per square foot. That compares to 13 transactions totaling \$269,332,200 in the second quarter 2017. The total square footage in the second quarter was 1,005,567 square feet for an average price per square foot of \$267.84.

Total office building sales activity in 2017 was down compared to 2016. In the first nine months of 2017, the market saw 44 office sales transactions with a total volume of \$636,813,700. The price per square foot averaged \$249.12. In the same first nine months of 2016, the market posted 30 transactions with a total volume of \$922,430,725. The price per square foot averaged \$251.95.

Cap rates have been higher in 2017, averaging 6.61%

## Absorption & Deliveries

Past 10 Quarters



Source: CoStar Property®

compared to the same period in 2016 when they averaged 5.89%.

One of the largest transactions that has occurred within the last four quarters in the Miami-Dade County market is the sale of Southeast Financial Center in Miami. This 1,225,000-square-foot office building sold for \$516,600,000, or \$421.71 per square foot. The property sold on 12/1/2016, at a 5.70% cap rate."

Reports compiled by: Alfredo Negron and David Spragg CoStar Research Managers.





# Miami-Dade County Office Market

Markets

## CoStar Submarkets

In analyzing metropolitan areas, CoStar has developed geographic designations to help group properties together, called Markets, Submarket Clusters and Submarkets. Markets are the equivalent of metropolitan areas, or areas containing a large population nucleus, that together with adjacent communities have a high degree of economic and social integration. Markets are then divided into Submarket Clusters, which are core areas within a metropolitan area that are known to be competitive with each other in terms of attracting and keeping tenants. Markets are then further subdivided into smaller units called Submarkets, which serve to delineate a core group of buildings that are competitive with each other and constitute a generally accepted competitive set, or peer group.

| Submarket Clusters        |
|---------------------------|
| Aventura                  |
| Biscayne Corridor         |
| Brickell*                 |
| Coconut Grove             |
| Coral Gables              |
| Coral Way                 |
| Downtown Miami*           |
| Kendall                   |
| Medley/Hialeah            |
| Miami                     |
| Miami Airport             |
| Miami Beach               |
| Miami Lakes               |
| Miami-Dade Central County |
| Northeast Dade            |
| Outlying Miami-Dade Cnty  |
| South Dade                |
| West Miami                |

\* Submarkets comprising the CBD. For statistics reference the CBD vs Suburban Figures at a Glance Page.

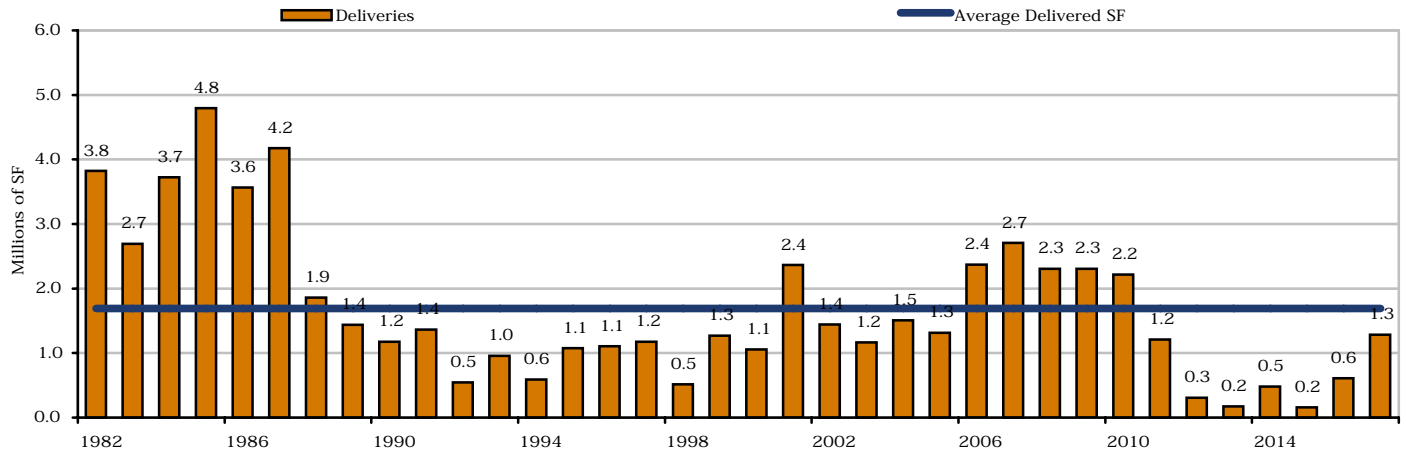
# Miami-Dade County Office Market



Inventory & development

## Historical Deliveries

1982 - 2017



Source: CoStar Property® \* Future deliveries based on current under construction buildings.

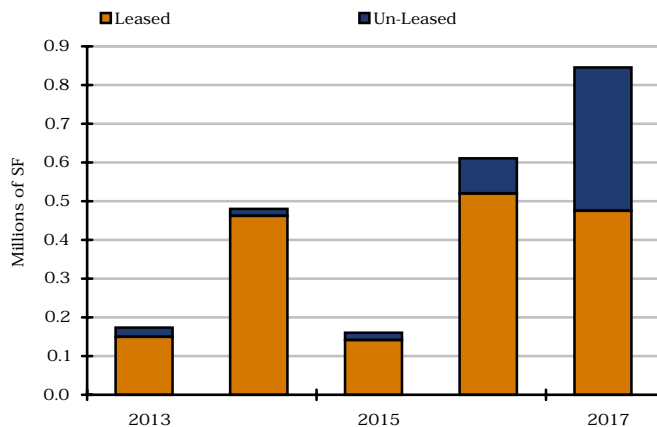
## CONSTRUCTION ACTIVITY Markets Ranked by Under Construction Square Footage

| Market            | Under Construction Inventory |                  |                  |              | Average Bldg Size |               |
|-------------------|------------------------------|------------------|------------------|--------------|-------------------|---------------|
|                   | # Bldgs                      | Total RBA        | Preleased SF     | Preleased %  | All Existing      | U/C           |
| Coral Gables      | 5                            | 508,393          | 371,211          | 73.0%        | 25,124            | 101,679       |
| Downtown Miami    | 2                            | 318,000          | 177,021          | 55.7%        | 144,841           | 159,000       |
| Miami Airport     | 3                            | 225,930          | 193,778          | 85.8%        | 45,803            | 75,310        |
| Aventura          | 4                            | 209,234          | 142,820          | 68.3%        | 42,285            | 52,308        |
| Coconut Grove     | 2                            | 139,293          | 63,293           | 45.4%        | 22,406            | 69,646        |
| Brickell          | 1                            | 100,000          | 0                | 0.0%         | 131,566           | 100,000       |
| Northeast Dade    | 1                            | 96,000           | 94,080           | 98.0%        | 12,504            | 96,000        |
| Miami             | 2                            | 76,000           | 3,680            | 4.8%         | 12,351            | 38,000        |
| Coral Way         | 2                            | 62,017           | 62,017           | 100.0%       | 10,486            | 31,008        |
| Biscayne Corridor | 1                            | 40,000           | 23,600           | 59.0%        | 22,394            | 40,000        |
| All Other         | 5                            | 67,771           | 67,771           | 100.0%       | 16,435            | 13,554        |
| <b>Totals</b>     | <b>28</b>                    | <b>1,842,638</b> | <b>1,199,271</b> | <b>65.1%</b> | <b>23,799</b>     | <b>65,808</b> |

Source: CoStar Property®

## Recent Deliveries

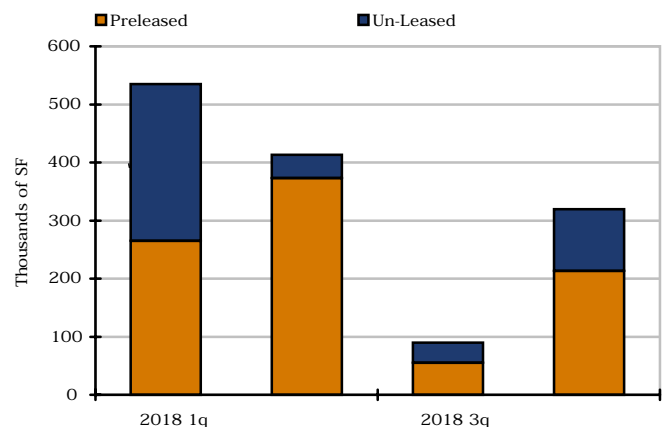
Leased & Un-Leased SF in Deliveries Since 2013



Source: CoStar Property®

## Future Deliveries

Preleased & Un-Leased SF in Properties Scheduled to Deliver



Source: CoStar Property®

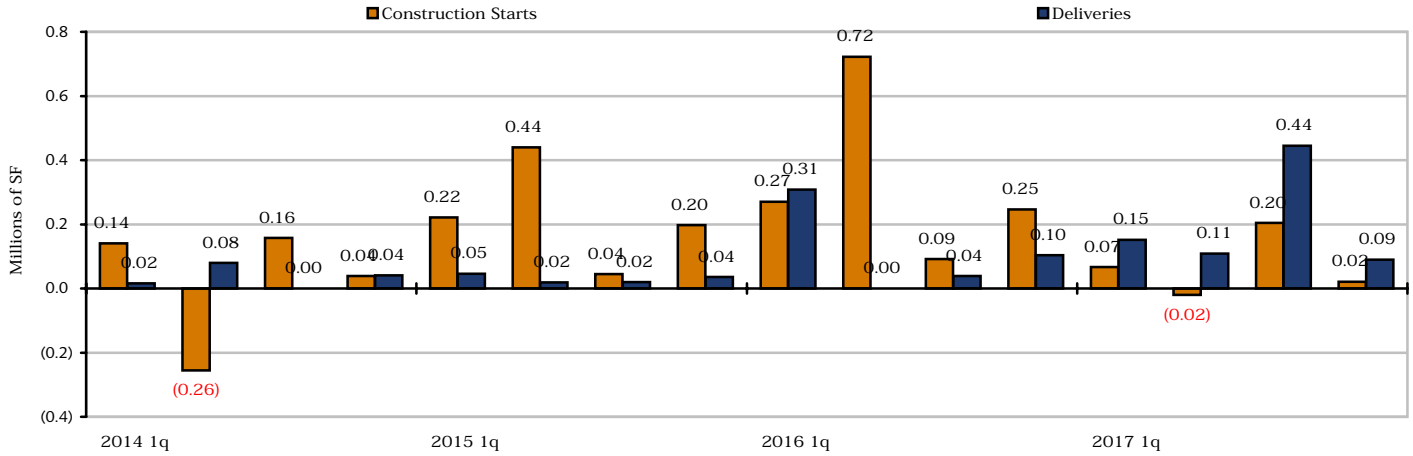


# Miami-Dade County Office Market

Inventory & development

## Historical Construction Starts & Deliveries

Square Footage Per Quarter Starting and Completing Construction



Source: CoStar Property®

## RECENT DELIVERIES BY PROJECT SIZE Breakdown of Year-to-Date Development Based on RBA of Project

| Building Size           | # Bldgs | RBA     | SF Leased | % Leased | Avg Rate | Single-Tenant | Multi-Tenant |
|-------------------------|---------|---------|-----------|----------|----------|---------------|--------------|
| < 50,000 SF             | 9       | 156,759 | 119,940   | 76.5%    | \$36.11  | 8,000         | 148,759      |
| 50,000 SF - 99,999 SF   | 5       | 336,616 | 218,198   | 64.8%    | \$57.76  | 50,280        | 286,336      |
| 100,000 SF - 249,999 SF | 2       | 352,085 | 137,467   | 39.0%    | \$37.85  | 0             | 352,085      |
| 250,000 SF - 499,999 SF | 0       | 0       | 0         | 0.0%     | \$0.00   | 0             | 0            |
| >= 500,000 SF           | 0       | 0       | 0         | 0.0%     | \$0.00   | 0             | 0            |

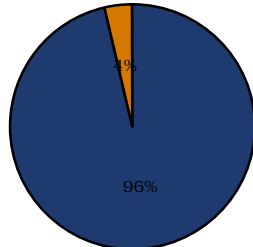
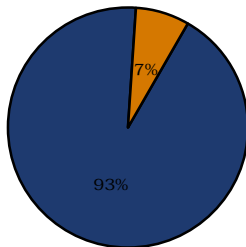
Source: CoStar Property®

## Recent Development by Tenancy

Based on RBA Developed for Single & Multi Tenant Use

2017 Deliveries

Currently Under Construction



■ Multi ■ Single

■ Multi ■ Single

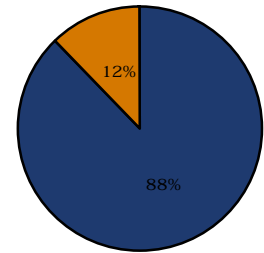
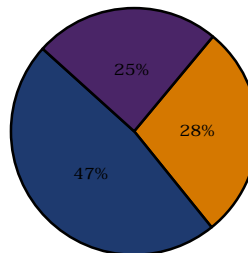
Source: CoStar Property®

## Existing Inventory Comparison

Based on Total RBA

By Class

By Space Type



■ Class A ■ Class B ■ Class C

■ Multi ■ Single

Source: CoStar Property®

# Miami-Dade County Office Market



Inventory &amp; development

## Select Year-to-Date Deliveries

Based on Project Square Footage

|   |   |   |
|---|---|---|
| <p><b>1. 800 Waterford</b></p> <p>Submarket: <b>Miami Airport</b><br/>           RBA: <b>246,085</b><br/>           # Floors: <b>10</b><br/>           Class: <b>A</b><br/>           Occupied: <b>55%</b><br/>           Quoted Rate: <b>\$36.75</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>The Hogan Group</b><br/>           Developer: <b>The Hogan Group</b><br/>           Architect: <b>N/A</b></p>                               | <p><b>2. Mercy Medical Arts Building</b></p> <p>Submarket: <b>Coconut Grove</b><br/>           RBA: <b>106,000</b><br/>           # Floors: <b>4</b><br/>           Class: <b>A</b><br/>           Occupied: <b>2%</b><br/>           Quoted Rate: <b>\$39.14</b><br/>           Grnd Brk Date: <b>Second Quarter 2015</b><br/>           Deliv Date: <b>First Quarter 2017</b><br/>           Leasing Co: <b>Cushman &amp; Wakefield</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                       | <p><b>3. Brickell Heights – Commercial</b></p> <p>Submarket: <b>Brickell</b><br/>           RBA: <b>92,000</b><br/>           # Floors: <b>10</b><br/>           Class: <b>A</b><br/>           Occupied: <b>43%</b><br/>           Quoted Rate: <b>\$52.44</b><br/>           Grnd Brk Date: <b>Third Quarter 2014</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>Optimar International Realty</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p> |
| <p><b>4. Canal Park Office</b></p> <p>Submarket: <b>Aventura</b><br/>           RBA: <b>74,336</b><br/>           # Floors: <b>7</b><br/>           Class: <b>A</b><br/>           Occupied: <b>59%</b><br/>           Quoted Rate: <b>\$52.54</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Fourth Quarter 2017</b><br/>           Leasing Co: <b>Wolf Co. Real Estate Brokerage &amp; In</b><br/>           Developer: <b>Namnum Developers, LLC</b><br/>           Architect: <b>IDEA</b></p> | <p><b>5. Design 41 – Rooftop Restaurant</b></p> <p>Submarket: <b>Miami</b><br/>           RBA: <b>70,000</b><br/>           # Floors: <b>7</b><br/>           Class: <b>A</b><br/>           Occupied: <b>50%</b><br/>           Quoted Rate: <b>\$67.75</b><br/>           Grnd Brk Date: <b>Third Quarter 2014</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>Chariff Realty Group</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                                | <p><b>6. 15201 NW 79th Ct</b></p> <p>Submarket: <b>Miami Lakes</b><br/>           RBA: <b>50,280</b><br/>           # Floors: <b>2</b><br/>           Class: <b>B</b><br/>           Occupied: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Third Quarter 2016</b><br/>           Deliv Date: <b>Second Quarter 2017</b><br/>           Leasing Co: <b>The Graham Companies</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                      |
| <p><b>7. Bnro South Miami</b></p> <p>Submarket: <b>Kendall</b><br/>           RBA: <b>50,000</b><br/>           # Floors: <b>4</b><br/>           Class: <b>A</b><br/>           Occupied: <b>86%</b><br/>           Quoted Rate: <b>\$62.50</b><br/>           Grnd Brk Date: <b>N/A</b><br/>           Deliv Date: <b>First Quarter 2017</b><br/>           Leasing Co: <b>Buro Miami</b><br/>           Developer: <b>Oxford Universal</b><br/>           Architect: <b>Mateu Architecture</b></p>   | <p><b>8. Baptist Health of South Florida</b></p> <p>Submarket: <b>Kendall</b><br/>           RBA: <b>45,614</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Fourth Quarter 2015</b><br/>           Deliv Date: <b>First Quarter 2017</b><br/>           Leasing Co: <b>Baptist Health Enterprises</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                         | <p><b>9. 4136 N Miami Ave</b></p> <p>Submarket: <b>Miami</b><br/>           RBA: <b>22,365</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>40%</b><br/>           Quoted Rate: <b>\$52.72</b><br/>           Grnd Brk Date: <b>Third Quarter 2015</b><br/>           Deliv Date: <b>Second Quarter 2017</b><br/>           Leasing Co: <b>Metro 1 Commercial</b><br/>           Developer: <b>MV Group</b><br/>           Architect: <b>N/A</b></p>                      |
| <p><b>10. Biscayne Office Village</b></p> <p>Submarket: <b>Northeast Dade</b><br/>           RBA: <b>20,000</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>98%</b><br/>           Quoted Rate: <b>\$51.72</b><br/>           Grnd Brk Date: <b>2016</b><br/>           Deliv Date: <b>Second Quarter 2017</b><br/>           Leasing Co: <b>CK Holding Group</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>  | <p><b>11. Miami Lakes Professional Center – Building #6</b></p> <p>Submarket: <b>Miami Lakes</b><br/>           RBA: <b>16,500</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Second Quarter 2017</b><br/>           Leasing Co: <b>San Marcus Research Clinic Inc</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p> | <p><b>12. 11055 SW 186th St</b></p> <p>Submarket: <b>South Dade</b><br/>           RBA: <b>15,000</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>2%</b><br/>           Quoted Rate: <b>\$22.24</b><br/>           Grnd Brk Date: <b>2015</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>Bobby Nunez I LLC</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                                     |
| <p><b>13. 1800 SW 8th St</b></p> <p>Submarket: <b>Coral Way</b><br/>           RBA: <b>13,795</b><br/>           # Floors: <b>3</b><br/>           Class: <b>B</b><br/>           Occupied: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>N/A</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>  | <p><b>14. 64 NW 54th St</b></p> <p>Submarket: <b>Miami</b><br/>           RBA: <b>8,300</b><br/>           # Floors: <b>1</b><br/>           Class: <b>B</b><br/>           Occupied: <b>0%</b><br/>           Quoted Rate: <b>Negotiable</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Fourth Quarter 2017</b><br/>           Leasing Co: <b>Central Commercial R.E.</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>  | <p><b>15. 9500 SW 77th Ave</b></p> <p>Submarket: <b>Kendall</b><br/>           RBA: <b>8,000</b><br/>           # Floors: <b>2</b><br/>           Class: <b>B</b><br/>           Occupied: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>First Quarter 2016</b><br/>           Deliv Date: <b>Third Quarter 2017</b><br/>           Leasing Co: <b>Pride Homes</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                                    |



# Miami-Dade County Office Market

Inventory &amp; development

## Select Top Under Construction Properties

Based on Project Square Footage

|  |  |  |
|--|--|--|
| <p><b>1. 1200 Ponce De Leon Blvd</b></p> <p>Submarket: <b>Coral Gables</b><br/>           RBA: <b>254,449</b><br/>           # Floors: <b>16</b><br/>           Class: <b>A</b><br/>           Preleased: <b>85%</b><br/>           Quoted Rate: <b>\$46.62</b><br/>           Grnd Brk Date: <b>2016</b><br/>           Deliv Date: <b>Second Quarter 2018</b><br/>           Leasing Co: <b>Fairchild Partners, Inc.</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>   | <p><b>2. Two MiamiCentral</b></p> <p>Submarket: <b>Downtown Miami</b><br/>           RBA: <b>194,352</b><br/>           # Floors: <b>10</b><br/>           Class: <b>A</b><br/>           Preleased: <b>58%</b><br/>           Quoted Rate: <b>\$43.59</b><br/>           Grnd Brk Date: <b>Second Quarter 2015</b><br/>           Deliv Date: <b>Fourth Quarter 2017</b><br/>           Leasing Co: <b>Blanca Commercial Real Estate, Inc.</b><br/>           Developer: <b>All Aboard Florida</b><br/>           Architect: <b>Skidmore, Owings, &amp; Merrill</b></p> | <p><b>3. Future Burger King HQ</b></p> <p>Submarket: <b>Miami Airport</b><br/>           RBA: <b>150,000</b><br/>           # Floors: <b>5</b><br/>           Class: <b>A</b><br/>           Preleased: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Fourth Quarter 2016</b><br/>           Deliv Date: <b>Fourth Quarter 2018</b><br/>           Leasing Co: <b>Newmark Knight Frank</b><br/>           Developer: <b>The Hogan Group</b><br/>           Architect: <b>N/A</b></p>   |
| <p><b>4. Three MiamiCentral</b></p> <p>Submarket: <b>Downtown Miami</b><br/>           RBA: <b>123,648</b><br/>           # Floors: <b>12</b><br/>           Class: <b>A</b><br/>           Preleased: <b>52%</b><br/>           Quoted Rate: <b>\$38.09</b><br/>           Grnd Brk Date: <b>Fourth Quarter 2015</b><br/>           Deliv Date: <b>Fourth Quarter 2017</b><br/>           Leasing Co: <b>Blanca Commercial Real Estate, Inc.</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>                      | <p><b>5. Panorama Tower Office</b></p> <p>Submarket: <b>Brickell</b><br/>           RBA: <b>100,000</b><br/>           # Floors: <b>19</b><br/>           Class: <b>A</b><br/>           Preleased: <b>0%</b><br/>           Quoted Rate: <b>Negotiable</b><br/>           Grnd Brk Date: <b>First Quarter 2015</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>Cushman &amp; Wakefield</b><br/>           Developer: <b>Florida East Coast Realty, LLC</b><br/>           Architect: <b>N/A</b></p>                              | <p><b>6. Aventura Medical Tower</b></p> <p>Submarket: <b>Aventura</b><br/>           RBA: <b>100,000</b><br/>           # Floors: <b>12</b><br/>           Class: <b>B</b><br/>           Preleased: <b>60%</b><br/>           Quoted Rate: <b>\$48.86</b><br/>           Grnd Brk Date: <b>First Quarter 2016</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>FIP Realty Services, LLC</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>   |
| <p><b>7. Offizina</b></p> <p>Submarket: <b>Coral Gables</b><br/>           RBA: <b>96,427</b><br/>           # Floors: <b>16</b><br/>           Class: <b>B</b><br/>           Preleased: <b>100%</b><br/>           Quoted Rate: <b>N/A</b><br/>           Grnd Brk Date: <b>Fourth Quarter 2016</b><br/>           Deliv Date: <b>Fourth Quarter 2017</b><br/>           Leasing Co: <b>N/A</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>  | <p><b>8. Forum Aventura</b></p> <p>Submarket: <b>Northeast Dade</b><br/>           RBA: <b>96,000</b><br/>           # Floors: <b>13</b><br/>           Class: <b>A</b><br/>           Preleased: <b>98%</b><br/>           Quoted Rate: <b>Negotiable</b><br/>           Grnd Brk Date: <b>First Quarter 2016</b><br/>           Deliv Date: <b>Second Quarter 2018</b><br/>           Leasing Co: <b>N/A</b><br/>           Developer: <b>Prive Consulting Group</b><br/>           Architect: <b>Arquitectonica</b></p>   | <p><b>9. Mary St.</b></p> <p>Submarket: <b>Coconut Grove</b><br/>           RBA: <b>95,000</b><br/>           # Floors: <b>7</b><br/>           Class: <b>A</b><br/>           Preleased: <b>20%</b><br/>           Quoted Rate: <b>\$45.44</b><br/>           Grnd Brk Date: <b>Third Quarter 2017</b><br/>           Deliv Date: <b>Fourth Quarter 2018</b><br/>           Leasing Co: <b>Mayfair Real Estate Advisors</b><br/>           Developer: <b>Terra Group</b><br/>           Architect: <b>N/A</b></p>   |
| <p><b>10. Giralda Place -West Tower</b></p> <p>Submarket: <b>Coral Gables</b><br/>           RBA: <b>71,582</b><br/>           # Floors: <b>9</b><br/>           Class: <b>A</b><br/>           Preleased: <b>1%</b><br/>           Quoted Rate: <b>\$46.80</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>Cushman &amp; Wakefield</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>Fullerton Diaz Architects Inc</b></p>      | <p><b>11. Sunset Office Center</b></p> <p>Submarket: <b>Coral Gables</b><br/>           RBA: <b>60,799</b><br/>           # Floors: <b>5</b><br/>           Class: <b>A</b><br/>           Preleased: <b>69%</b><br/>           Quoted Rate: <b>\$44.39</b><br/>           Grnd Brk Date: <b>First Quarter 2014</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>Tangerine Property Management</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>Portuondo Perotti Architects Inc</b></p>                      | <p><b>12. 10450 NW 33rd St</b></p> <p>Submarket: <b>Miami Airport</b><br/>           RBA: <b>56,407</b><br/>           # Floors: <b>5</b><br/>           Class: <b>A</b><br/>           Preleased: <b>43%</b><br/>           Quoted Rate: <b>Negotiable</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>Third Quarter 2018</b><br/>           Leasing Co: <b>N/A</b><br/>           Developer: <b>N/A</b><br/>           Architect: <b>N/A</b></p>  |
| <p><b>13. Park Square @ Aventura</b></p> <p>Submarket: <b>Aventura</b><br/>           RBA: <b>54,832</b><br/>           # Floors: <b>4</b><br/>           Class: <b>B</b><br/>           Preleased: <b>84%</b><br/>           Quoted Rate: <b>\$49.94</b><br/>           Grnd Brk Date: <b>Second Quarter 2016</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>Wolf Co. Real Estate Brokerage &amp; In</b><br/>           Developer: <b>Integra Real Estate, LLC</b><br/>           Architect: <b>N/A</b></p> | <p><b>14. Office - Building 2</b></p> <p>Submarket: <b>Aventura</b><br/>           RBA: <b>46,702</b><br/>           # Floors: <b>10</b><br/>           Class: <b>A</b><br/>           Preleased: <b>66%</b><br/>           Quoted Rate: <b>\$57.41</b><br/>           Grnd Brk Date: <b>First Quarter 2016</b><br/>           Deliv Date: <b>First Quarter 2018</b><br/>           Leasing Co: <b>Monica Sarmiento</b><br/>           Developer: <b>Integra Real Estate, LLC</b><br/>           Architect: <b>N/A</b></p>   | <p><b>15. Wynwood 25 Annex</b></p> <p>Submarket: <b>Miami</b><br/>           RBA: <b>46,000</b><br/>           # Floors: <b>8</b><br/>           Class: <b>A</b><br/>           Preleased: <b>8%</b><br/>           Quoted Rate: <b>Negotiable</b><br/>           Grnd Brk Date: <b>Third Quarter 2017</b><br/>           Deliv Date: <b>First Quarter 2019</b><br/>           Leasing Co: <b>Cushman &amp; Wakefield</b><br/>           Developer: <b>East End Capital Partners, LLC</b><br/>           Architect: <b>Kobi Karp Architecture &amp; Interior D</b></p> |

# Miami-Dade County Office Market



Figures at a Glance

## Class A Market Statistics

Year-End 2017

| Market                    | Existing Inventory |                   | Vacancy          |                  |              | YTD Net Absorption | YTD Deliveries | Under Const SF   | Quoted Rates   |
|---------------------------|--------------------|-------------------|------------------|------------------|--------------|--------------------|----------------|------------------|----------------|
|                           | # Blds             | Total RBA         | Direct SF        | Total SF         | Vac %        |                    |                |                  |                |
| Aventura                  | 11                 | 1,017,853         | 135,917          | 138,082          | 13.6%        | 19,353             | 74,336         | 46,702           | \$48.43        |
| Biscayne Corridor         | 3                  | 699,000           | 152,748          | 152,748          | 21.9%        | 39,780             | 0              | 40,000           | \$35.00        |
| Brickell                  | 17                 | 5,271,098         | 500,432          | 582,278          | 11.0%        | 178,830            | 92,000         | 100,000          | \$49.23        |
| Coconut Grove             | 5                  | 653,332           | 128,185          | 128,185          | 19.6%        | 24,758             | 106,000        | 139,293          | \$41.59        |
| Coral Gables              | 32                 | 4,881,954         | 369,488          | 403,073          | 8.3%         | 142,124            | 0              | 411,966          | \$41.34        |
| Coral Way                 | 1                  | 84,248            | 0                | 0                | 0.0%         | 0                  | 0              | 41,117           | \$0.00         |
| Downtown Miami            | 9                  | 5,152,388         | 1,081,630        | 1,098,450        | 21.3%        | (213,263)          | 0              | 318,000          | \$44.37        |
| Kendall                   | 16                 | 1,827,469         | 248,518          | 257,307          | 14.1%        | 103,176            | 0              | 0                | \$38.06        |
| Medley/Hialeah            | 6                  | 793,962           | 95,754           | 98,490           | 12.4%        | 12,171             | 0              | 0                | \$26.53        |
| Miami                     | 10                 | 1,185,197         | 54,187           | 54,187           | 4.6%         | 102,841            | 70,000         | 46,000           | \$56.92        |
| Miami Airport             | 40                 | 5,860,379         | 551,963          | 615,598          | 10.5%        | 96,753             | 246,085        | 206,407          | \$32.72        |
| Miami Beach               | 8                  | 926,011           | 72,566           | 82,866           | 8.9%         | (29,731)           | 0              | 0                | \$48.10        |
| Miami Lakes               | 7                  | 417,048           | 81,252           | 81,252           | 19.5%        | 22,780             | 0              | 0                | \$25.11        |
| Miami-Dade Central County | 0                  | 0                 | 0                | 0                | 0.0%         | 0                  | 0              | 0                | \$0.00         |
| Northeast Dade            | 2                  | 187,342           | 22,342           | 22,342           | 11.9%        | 4,990              | 0              | 96,000           | \$24.07        |
| Outlying Miami-Dade Cnty  | 0                  | 0                 | 0                | 0                | 0.0%         | 0                  | 0              | 0                | \$0.00         |
| South Dade                | 0                  | 0                 | 0                | 0                | 0.0%         | 0                  | 0              | 0                | \$0.00         |
| West Miami                | 1                  | 46,118            | 0                | 0                | 0.0%         | 0                  | 0              | 0                | \$0.00         |
| <b>Totals</b>             | <b>168</b>         | <b>29,003,399</b> | <b>3,494,982</b> | <b>3,714,858</b> | <b>12.8%</b> | <b>504,562</b>     | <b>588,421</b> | <b>1,445,485</b> | <b>\$41.22</b> |

Source: CoStar Property®

## Class B Market Statistics

Year-End 2017

| Market                    | Existing Inventory |                   | Vacancy          |                  |             | YTD Net Absorption | YTD Deliveries | Under Const SF | Quoted Rates   |
|---------------------------|--------------------|-------------------|------------------|------------------|-------------|--------------------|----------------|----------------|----------------|
|                           | # Blds             | Total RBA         | Direct SF        | Total SF         | Vac %       |                    |                |                |                |
| Aventura                  | 23                 | 800,818           | 53,283           | 53,283           | 6.7%        | (58,477)           | 0              | 162,532        | \$44.77        |
| Biscayne Corridor         | 27                 | 1,026,785         | 124,485          | 124,485          | 12.1%       | (38,768)           | 0              | 0              | \$35.28        |
| Brickell                  | 34                 | 3,997,777         | 307,707          | 333,284          | 8.3%        | 61,052             | 0              | 0              | \$35.19        |
| Coconut Grove             | 29                 | 1,170,633         | 54,185           | 54,185           | 4.6%        | 8,976              | 0              | 0              | \$34.41        |
| Coral Gables              | 116                | 4,088,493         | 315,868          | 320,810          | 7.8%        | (75,225)           | 0              | 96,427         | \$34.98        |
| Coral Way                 | 36                 | 1,124,115         | 32,705           | 32,705           | 2.9%        | 17,809             | 13,795         | 20,900         | \$30.01        |
| Downtown Miami            | 41                 | 5,634,067         | 839,930          | 839,930          | 14.9%       | (35,356)           | 0              | 0              | \$30.82        |
| Kendall                   | 228                | 6,300,774         | 377,602          | 384,928          | 6.1%        | 94,604             | 53,614         | 35,340         | \$28.38        |
| Medley/Hialeah            | 65                 | 1,860,135         | 53,739           | 53,739           | 2.9%        | 62,780             | 0              | 8,000          | \$26.84        |
| Miami                     | 64                 | 2,630,391         | 107,946          | 107,946          | 4.1%        | 101,616            | 30,665         | 30,000         | \$42.45        |
| Miami Airport             | 188                | 10,510,170        | 764,807          | 770,637          | 7.3%        | 206,747            | 0              | 19,523         | \$26.71        |
| Miami Beach               | 71                 | 2,626,899         | 156,189          | 160,074          | 6.1%        | (26,540)           | 0              | 0              | \$42.41        |
| Miami Lakes               | 94                 | 2,695,507         | 441,505          | 441,505          | 16.4%       | 73,976             | 66,780         | 0              | \$21.24        |
| Miami-Dade Central County | 8                  | 173,009           | 1,216            | 1,216            | 0.7%        | 5,969              | 7,185          | 0              | \$23.50        |
| Northeast Dade            | 83                 | 2,482,480         | 301,771          | 307,635          | 12.4%       | 79,280             | 20,000         | 0              | \$23.31        |
| Outlying Miami-Dade Cnty  | 5                  | 164,443           | 0                | 0                | 0.0%        | 0                  | 0              | 0              | \$0.00         |
| South Dade                | 46                 | 1,432,625         | 140,613          | 140,613          | 9.8%        | 609                | 15,000         | 18,480         | \$23.94        |
| West Miami                | 41                 | 599,836           | 4,400            | 4,400            | 0.7%        | 2,784              | 0              | 5,951          | \$26.50        |
| <b>Totals</b>             | <b>1,199</b>       | <b>49,318,957</b> | <b>4,077,951</b> | <b>4,131,375</b> | <b>8.4%</b> | <b>481,836</b>     | <b>207,039</b> | <b>397,153</b> | <b>\$29.69</b> |

Source: CoStar Property®



# Miami-Dade County Office Market

Figures at a Glance

## Class C Market Statistics

Year-End 2017

| Market                    | Existing Inventory |                   | Vacancy        |                |             | YTD Net Absorption | YTD Deliveries | Under Const SF | Quoted Rates   |
|---------------------------|--------------------|-------------------|----------------|----------------|-------------|--------------------|----------------|----------------|----------------|
|                           | # Blds             | Total RBA         | Direct SF      | Total SF       | Vac %       |                    |                |                |                |
| Aventura                  | 12                 | 126,448           | 3,400          | 3,400          | 2.7%        | 228                | 0              | 0              | \$33.43        |
| Biscayne Corridor         | 94                 | 1,051,026         | 91,731         | 91,731         | 8.7%        | (26,278)           | 0              | 0              | \$32.89        |
| Brickell                  | 22                 | 335,465           | 2,424          | 2,424          | 0.7%        | 4,206              | 0              | 0              | \$42.33        |
| Coconut Grove             | 67                 | 439,065           | 11,202         | 11,202         | 2.6%        | 8,475              | 0              | 0              | \$42.50        |
| Coral Gables              | 289                | 2,008,784         | 66,351         | 66,351         | 3.3%        | (9,975)            | 0              | 0              | \$28.90        |
| Coral Way                 | 189                | 1,161,414         | 23,930         | 32,864         | 2.8%        | (24,230)           | 0              | 0              | \$26.82        |
| Downtown Miami            | 33                 | 1,235,323         | 145,608        | 145,608        | 11.8%       | (8,879)            | 0              | 0              | \$23.75        |
| Kendall                   | 287                | 3,557,069         | 84,319         | 84,319         | 2.4%        | 65,703             | 0              | 0              | \$27.78        |
| Medley/Hialeah            | 265                | 1,667,717         | 48,582         | 50,582         | 3.0%        | 4,408              | 0              | 0              | \$24.24        |
| Miami                     | 494                | 3,199,544         | 117,188        | 117,188        | 3.7%        | (14,982)           | 0              | 0              | \$27.39        |
| Miami Airport             | 194                | 2,958,321         | 118,980        | 118,980        | 4.0%        | (32,328)           | 0              | 0              | \$25.60        |
| Miami Beach               | 87                 | 1,139,015         | 37,433         | 43,832         | 3.8%        | (15,517)           | 0              | 0              | \$35.42        |
| Miami Lakes               | 39                 | 446,191           | 45,148         | 45,148         | 10.1%       | (15,077)           | 0              | 0              | \$17.08        |
| Miami-Dade Central County | 53                 | 258,962           | 961            | 961            | 0.4%        | (961)              | 0              | 0              | \$0.00         |
| Northeast Dade            | 423                | 3,682,412         | 125,442        | 125,442        | 3.4%        | 82,099             | 0              | 0              | \$24.43        |
| Outlying Miami-Dade Cnty  | 2                  | 10,389            | 0              | 0              | 0.0%        | 0                  | 0              | 0              | \$0.00         |
| South Dade                | 176                | 1,025,957         | 33,753         | 33,753         | 3.3%        | 52,645             | 0              | 0              | \$18.03        |
| West Miami                | 269                | 1,187,344         | 8,958          | 8,958          | 0.8%        | 1,757              | 0              | 0              | \$25.21        |
| <b>Totals</b>             | <b>2,995</b>       | <b>25,490,446</b> | <b>965,410</b> | <b>982,743</b> | <b>3.9%</b> | <b>71,294</b>      | <b>0</b>       | <b>0</b>       | <b>\$26.68</b> |

Source: CoStar Property®

## Total Office Market Statistics

Year-End 2017

| Market                    | Existing Inventory |                    | Vacancy          |                  |             | YTD Net Absorption | YTD Deliveries | Under Const SF   | Quoted Rates   |
|---------------------------|--------------------|--------------------|------------------|------------------|-------------|--------------------|----------------|------------------|----------------|
|                           | # Blds             | Total RBA          | Direct SF        | Total SF         | Vac %       |                    |                |                  |                |
| Aventura                  | 46                 | 1,945,119          | 192,600          | 194,765          | 10.0%       | (38,896)           | 74,336         | 209,234          | \$46.36        |
| Biscayne Corridor         | 124                | 2,776,811          | 368,964          | 368,964          | 13.3%       | (25,266)           | 0              | 40,000           | \$34.35        |
| Brickell                  | 73                 | 9,604,340          | 810,563          | 917,986          | 9.6%        | 244,088            | 92,000         | 100,000          | \$43.48        |
| Coconut Grove             | 101                | 2,263,030          | 193,572          | 193,572          | 8.6%        | 42,209             | 106,000        | 139,293          | \$39.05        |
| Coral Gables              | 437                | 10,979,231         | 751,707          | 790,234          | 7.2%        | 56,924             | 0              | 508,393          | \$38.39        |
| Coral Way                 | 226                | 2,369,777          | 56,635           | 65,569           | 2.8%        | (6,421)            | 13,795         | 62,017           | \$28.25        |
| Downtown Miami            | 83                 | 12,021,778         | 2,067,168        | 2,083,988        | 17.3%       | (257,498)          | 0              | 318,000          | \$38.13        |
| Kendall                   | 531                | 11,685,312         | 710,439          | 726,554          | 6.2%        | 263,483            | 53,614         | 35,340           | \$30.39        |
| Medley/Hialeah            | 336                | 4,321,814          | 198,075          | 202,811          | 4.7%        | 79,359             | 0              | 8,000            | \$26.05        |
| Miami                     | 568                | 7,015,132          | 279,321          | 279,321          | 4.0%        | 189,475            | 100,665        | 76,000           | \$37.66        |
| Miami Airport             | 422                | 19,328,870         | 1,435,750        | 1,505,215        | 7.8%        | 271,172            | 246,085        | 225,930          | \$28.81        |
| Miami Beach               | 166                | 4,691,925          | 266,188          | 286,772          | 6.1%        | (71,788)           | 0              | 0                | \$42.85        |
| Miami Lakes               | 140                | 3,558,746          | 567,905          | 567,905          | 16.0%       | 81,679             | 66,780         | 0                | \$21.61        |
| Miami-Dade Central County | 61                 | 431,971            | 2,177            | 2,177            | 0.5%        | 5,008              | 7,185          | 0                | \$23.50        |
| Northeast Dade            | 508                | 6,352,234          | 449,555          | 455,419          | 7.2%        | 166,369            | 20,000         | 96,000           | \$23.64        |
| Outlying Miami-Dade Cnty  | 7                  | 174,832            | 0                | 0                | 0.0%        | 0                  | 0              | 0                | \$0.00         |
| South Dade                | 222                | 2,458,582          | 174,366          | 174,366          | 7.1%        | 53,254             | 15,000         | 18,480           | \$21.51        |
| West Miami                | 311                | 1,833,298          | 13,358           | 13,358           | 0.7%        | 4,541              | 0              | 5,951            | \$25.64        |
| <b>Totals</b>             | <b>4,362</b>       | <b>103,812,802</b> | <b>8,538,343</b> | <b>8,828,976</b> | <b>8.5%</b> | <b>1,057,692</b>   | <b>795,460</b> | <b>1,842,638</b> | <b>\$34.16</b> |

Source: CoStar Property®

# Miami-Dade County Office Market



Figures at a Glance

## Class A Market Statistics

Year-End 2017

| Market        | Existing Inventory |                   | Vacancy          |                  |              | YTD Net Absorption | YTD Deliveries | Under Const SF   | Quoted Rates   |
|---------------|--------------------|-------------------|------------------|------------------|--------------|--------------------|----------------|------------------|----------------|
|               | # Blds             | Total RBA         | Direct SF        | Total SF         | Vac %        |                    |                |                  |                |
| CBD           | 26                 | 10,423,486        | 1,582,062        | 1,680,728        | 16.1%        | (34,433)           | 92,000         | 418,000          | \$45.96        |
| Suburban      | 142                | 18,579,913        | 1,912,920        | 2,034,130        | 10.9%        | 538,995            | 496,421        | 1,027,485        | \$37.65        |
| <b>Totals</b> | <b>168</b>         | <b>29,003,399</b> | <b>3,494,982</b> | <b>3,714,858</b> | <b>12.8%</b> | <b>504,562</b>     | <b>588,421</b> | <b>1,445,485</b> | <b>\$41.22</b> |

Source: CoStar Property®

## Class B Market Statistics

Year-End 2017

| Market        | Existing Inventory |                   | Vacancy          |                  |             | YTD Net Absorption | YTD Deliveries | Under Const SF | Quoted Rates   |
|---------------|--------------------|-------------------|------------------|------------------|-------------|--------------------|----------------|----------------|----------------|
|               | # Blds             | Total RBA         | Direct SF        | Total SF         | Vac %       |                    |                |                |                |
| CBD           | 75                 | 9,631,844         | 1,147,637        | 1,173,214        | 12.2%       | 25,696             | 0              | 0              | \$32.25        |
| Suburban      | 1,124              | 39,687,113        | 2,930,314        | 2,958,161        | 7.5%        | 456,140            | 207,039        | 397,153        | \$28.80        |
| <b>Totals</b> | <b>1,199</b>       | <b>49,318,957</b> | <b>4,077,951</b> | <b>4,131,375</b> | <b>8.4%</b> | <b>481,836</b>     | <b>207,039</b> | <b>397,153</b> | <b>\$29.69</b> |

Source: CoStar Property®

## Class C Market Statistics

Year-End 2017

| Market        | Existing Inventory |                   | Vacancy        |                |             | YTD Net Absorption | YTD Deliveries | Under Const SF | Quoted Rates   |
|---------------|--------------------|-------------------|----------------|----------------|-------------|--------------------|----------------|----------------|----------------|
|               | # Blds             | Total RBA         | Direct SF      | Total SF       | Vac %       |                    |                |                |                |
| CBD           | 55                 | 1,570,788         | 148,032        | 148,032        | 9.4%        | (4,673)            | 0              | 0              | \$25.88        |
| Suburban      | 2,940              | 23,919,658        | 817,378        | 834,711        | 3.5%        | 75,967             | 0              | 0              | \$26.77        |
| <b>Totals</b> | <b>2,995</b>       | <b>25,490,446</b> | <b>965,410</b> | <b>982,743</b> | <b>3.9%</b> | <b>71,294</b>      | <b>0</b>       | <b>0</b>       | <b>\$26.68</b> |

Source: CoStar Property®

## Class A & B Market Statistics

Year-End 2017

| Market        | Existing Inventory |                   | Vacancy          |                  |              | YTD Net Absorption | YTD Deliveries | Under Const SF   | Quoted Rates   |
|---------------|--------------------|-------------------|------------------|------------------|--------------|--------------------|----------------|------------------|----------------|
|               | # Blds             | Total RBA         | Direct SF        | Total SF         | Vac %        |                    |                |                  |                |
| CBD           | 101                | 20,055,330        | 2,729,699        | 2,853,942        | 14.2%        | (8,737)            | 92,000         | 418,000          | \$40.35        |
| Suburban      | 1,266              | 58,267,026        | 4,843,234        | 4,992,291        | 8.6%         | 995,135            | 703,460        | 1,424,638        | \$32.36        |
| <b>Totals</b> | <b>1,367</b>       | <b>78,322,356</b> | <b>7,572,933</b> | <b>7,846,233</b> | <b>10.0%</b> | <b>986,398</b>     | <b>795,460</b> | <b>1,842,638</b> | <b>\$35.07</b> |

Source: CoStar Property®

## Total Office Market Statistics

Year-End 2017

| Market        | Existing Inventory |                    | Vacancy          |                  |             | YTD Net Absorption | YTD Deliveries | Under Const SF   | Quoted Rates   |
|---------------|--------------------|--------------------|------------------|------------------|-------------|--------------------|----------------|------------------|----------------|
|               | # Blds             | Total RBA          | Direct SF        | Total SF         | Vac %       |                    |                |                  |                |
| CBD           | 156                | 21,626,118         | 2,877,731        | 3,001,974        | 13.9%       | (13,410)           | 92,000         | 418,000          | \$39.84        |
| Suburban      | 4,206              | 82,186,684         | 5,660,612        | 5,827,002        | 7.1%        | 1,071,102          | 703,460        | 1,424,638        | \$31.57        |
| <b>Totals</b> | <b>4,362</b>       | <b>103,812,802</b> | <b>8,538,343</b> | <b>8,828,976</b> | <b>8.5%</b> | <b>1,057,692</b>   | <b>795,460</b> | <b>1,842,638</b> | <b>\$34.16</b> |

Source: CoStar Property®





# Miami-Dade County Office Market

Figures at a Glance

## Class A Market Statistics

Year-End 2017

| Period  | Existing Inventory |            | Vacancy   |           |       | Net Absorption | Deliveries |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|-------|----------------|------------|-----------|--------------|-----------|--------------|
|         | # Blds             | Total RBA  | Direct SF | Total SF  | Vac % |                | # Blds     | Total RBA | # Blds       | Total RBA |              |
| 2017 4q | 168                | 29,003,399 | 3,494,982 | 3,714,858 | 12.8% | 12,227         | 1          | 74,336    | 16           | 1,445,485 | \$41.22      |
| 2017 3q | 167                | 28,929,063 | 3,456,735 | 3,652,749 | 12.6% | 257,751        | 3          | 408,085   | 17           | 1,519,821 | \$40.98      |
| 2017 2q | 164                | 28,520,978 | 3,322,774 | 3,502,415 | 12.3% | 109,959        | 0          | 0         | 17           | 1,742,613 | \$41.17      |
| 2017 1q | 163                | 28,470,978 | 3,399,136 | 3,562,374 | 12.5% | 124,625        | 1          | 106,000   | 18           | 1,792,613 | \$41.06      |
| 2016 4q | 162                | 28,364,978 | 3,449,333 | 3,580,999 | 12.6% | 116,511        | 1          | 56,000    | 18           | 1,873,477 | \$41.09      |
| 2016 3q | 161                | 28,308,978 | 3,491,692 | 3,641,510 | 12.9% | 171,273        | 0          | 0         | 18           | 1,779,477 | \$40.61      |
| 2016 2q | 161                | 28,308,978 | 3,676,883 | 3,812,783 | 13.5% | (3,451)        | 0          | 0         | 17           | 1,738,360 | \$39.93      |
| 2016 1q | 160                | 28,237,397 | 3,609,988 | 3,737,751 | 13.2% | (131,066)      | 2          | 266,832   | 12           | 1,057,082 | \$39.48      |
| 2015    | 158                | 27,970,565 | 3,288,209 | 3,339,853 | 11.9% | 771,787        | 1          | 24,299    | 12           | 1,181,212 | \$38.91      |
| 2014    | 157                | 27,946,266 | 4,031,523 | 4,087,341 | 14.6% | 779,515        | 1          | 41,372    | 6            | 513,930   | \$36.82      |
| 2013    | 156                | 27,904,894 | 4,746,643 | 4,825,484 | 17.3% | 805,717        | 2          | 114,020   | 3            | 308,204   | \$35.55      |
| 2012    | 154                | 27,790,874 | 5,428,620 | 5,517,181 | 19.9% | 623,880        | 1          | 58,000    | 4            | 380,852   | \$35.26      |
| 2011    | 152                | 27,562,689 | 5,801,939 | 5,912,876 | 21.5% | 1,041,063      | 4          | 1,025,609 | 4            | 342,205   | \$35.49      |
| 2010    | 148                | 26,537,080 | 5,705,006 | 5,928,330 | 22.3% | 605,125        | 5          | 1,278,307 | 5            | 1,195,794 | \$36.22      |
| 2009    | 142                | 24,505,928 | 4,218,974 | 4,502,303 | 18.4% | 165,629        | 6          | 999,294   | 7            | 2,663,018 | \$37.16      |
| 2008    | 133                | 22,937,966 | 2,797,230 | 3,099,970 | 13.5% | 273,113        | 10         | 818,112   | 14           | 3,996,732 | \$39.05      |

Source: CoStar Property®

## Class B Market Statistics

Year-End 2017

| Period  | Existing Inventory |            | Vacancy   |           |       | Net Absorption | Deliveries |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|-------|----------------|------------|-----------|--------------|-----------|--------------|
|         | # Blds             | Total RBA  | Direct SF | Total SF  | Vac % |                | # Blds     | Total RBA | # Blds       | Total RBA |              |
| 2017 4q | 1,199              | 49,318,957 | 4,077,951 | 4,131,375 | 8.4%  | 99,034         | 2          | 15,485    | 12           | 397,153   | \$29.69      |
| 2017 3q | 1,198              | 49,325,309 | 4,183,307 | 4,236,761 | 8.6%  | (24,593)       | 3          | 36,795    | 13           | 391,738   | \$29.51      |
| 2017 2q | 1,196              | 49,297,114 | 4,130,634 | 4,183,973 | 8.5%  | 152,712        | 4          | 109,145   | 15           | 409,010   | \$29.53      |
| 2017 1q | 1,192              | 49,187,969 | 4,187,260 | 4,227,540 | 8.6%  | 254,683        | 1          | 45,614    | 18           | 488,155   | \$29.35      |
| 2016 4q | 1,192              | 49,200,428 | 4,439,463 | 4,494,682 | 9.1%  | 77,379         | 2          | 47,914    | 17           | 492,478   | \$28.92      |
| 2016 3q | 1,191              | 49,163,463 | 4,447,553 | 4,535,096 | 9.2%  | 131,803        | 2          | 38,675    | 18           | 443,965   | \$28.59      |
| 2016 2q | 1,189              | 49,124,788 | 4,574,404 | 4,628,224 | 9.4%  | 241,946        | 0          | 0         | 19           | 432,360   | \$28.13      |
| 2016 1q | 1,188              | 49,036,233 | 4,698,885 | 4,781,615 | 9.8%  | 49,190         | 1          | 41,000    | 13           | 391,788   | \$27.68      |
| 2015    | 1,187              | 48,995,233 | 4,712,643 | 4,789,805 | 9.8%  | 560,401        | 8          | 96,068    | 11           | 304,805   | \$27.23      |
| 2014    | 1,182              | 49,744,877 | 6,010,027 | 6,099,850 | 12.3% | 883,818        | 3          | 95,557    | 10           | 188,747   | \$26.04      |
| 2013    | 1,176              | 49,306,394 | 6,448,756 | 6,545,185 | 13.3% | 16,460         | 2          | 57,978    | 7            | 449,755   | \$25.37      |
| 2012    | 1,174              | 49,306,081 | 6,431,154 | 6,561,332 | 13.3% | 324,521        | 5          | 72,160    | 6            | 481,216   | \$25.11      |
| 2011    | 1,168              | 49,228,999 | 6,704,871 | 6,808,771 | 13.8% | (233,871)      | 3          | 101,416   | 6            | 151,459   | \$24.73      |
| 2010    | 1,168              | 49,296,320 | 6,464,009 | 6,642,221 | 13.5% | 225,517        | 8          | 106,768   | 4            | 144,381   | \$24.78      |
| 2009    | 1,163              | 49,329,428 | 6,664,589 | 6,900,846 | 14.0% | (468,229)      | 21         | 389,340   | 10           | 208,661   | \$25.61      |
| 2008    | 1,137              | 48,608,187 | 5,472,108 | 5,711,376 | 11.7% | 86,182         | 37         | 1,142,904 | 26           | 750,097   | \$27.16      |

Source: CoStar Property®

## Total Office Market Statistics

Year-End 2017

| Period  | Existing Inventory |             | Vacancy    |            |       | Net Absorption | Deliveries |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-------------|------------|------------|-------|----------------|------------|-----------|--------------|-----------|--------------|
|         | # Blds             | Total RBA   | Direct SF  | Total SF   | Vac % |                | # Blds     | Total RBA | # Blds       | Total RBA |              |
| 2017 4q | 4,362              | 103,812,802 | 8,538,343  | 8,828,976  | 8.5%  | 58,523         | 3          | 89,821    | 28           | 1,842,638 | \$34.16      |
| 2017 3q | 4,361              | 103,780,132 | 8,597,762  | 8,854,829  | 8.5%  | 219,656        | 6          | 444,880   | 30           | 1,911,559 | \$33.81      |
| 2017 2q | 4,356              | 103,343,852 | 8,398,664  | 8,638,205  | 8.4%  | 357,833        | 4          | 109,145   | 32           | 2,151,623 | \$34.03      |
| 2017 1q | 4,352              | 103,194,063 | 8,636,526  | 8,846,249  | 8.6%  | 421,680        | 2          | 151,614   | 36           | 2,280,768 | \$33.85      |
| 2016 4q | 4,357              | 103,138,598 | 9,021,645  | 9,212,464  | 8.9%  | 315,129        | 3          | 103,914   | 35           | 2,365,955 | \$33.55      |
| 2016 3q | 4,355              | 103,045,633 | 9,193,157  | 9,434,628  | 9.2%  | 386,879        | 2          | 38,675    | 36           | 2,223,442 | \$32.93      |
| 2016 2q | 4,353              | 103,006,958 | 9,590,822  | 9,782,832  | 9.5%  | 348,335        | 0          | 0         | 36           | 2,170,720 | \$32.28      |
| 2016 1q | 4,352              | 102,847,950 | 9,757,694  | 9,972,159  | 9.7%  | (192,345)      | 3          | 307,832   | 25           | 1,448,870 | \$31.60      |
| 2015    | 4,355              | 102,593,868 | 9,391,481  | 9,525,732  | 9.3%  | 1,432,880      | 9          | 120,367   | 23           | 1,486,017 | \$31.02      |
| 2014    | 4,353              | 103,333,114 | 11,548,117 | 11,697,858 | 11.3% | 1,654,509      | 4          | 136,929   | 16           | 702,677   | \$29.89      |
| 2013    | 4,348              | 102,886,147 | 12,720,789 | 12,905,400 | 12.5% | 942,692        | 4          | 171,998   | 10           | 757,959   | \$29.40      |
| 2012    | 4,350              | 102,833,834 | 13,573,231 | 13,795,779 | 13.4% | 931,535        | 6          | 130,160   | 10           | 862,068   | \$28.99      |
| 2011    | 4,345              | 102,564,279 | 14,209,586 | 14,457,759 | 14.1% | 833,902        | 7          | 1,127,025 | 10           | 493,664   | \$28.68      |
| 2010    | 4,341              | 101,605,991 | 13,896,771 | 14,333,373 | 14.1% | 693,086        | 13         | 1,385,075 | 9            | 1,340,175 | \$29.46      |
| 2009    | 4,328              | 99,599,382  | 12,452,772 | 13,019,850 | 13.1% | (686,913)      | 28         | 1,394,577 | 17           | 2,871,679 | \$30.44      |
| 2008    | 4,292              | 97,333,004  | 9,482,909  | 10,066,559 | 10.3% | 144,714        | 51         | 2,003,325 | 41           | 4,752,772 | \$32.26      |

Source: CoStar Property®

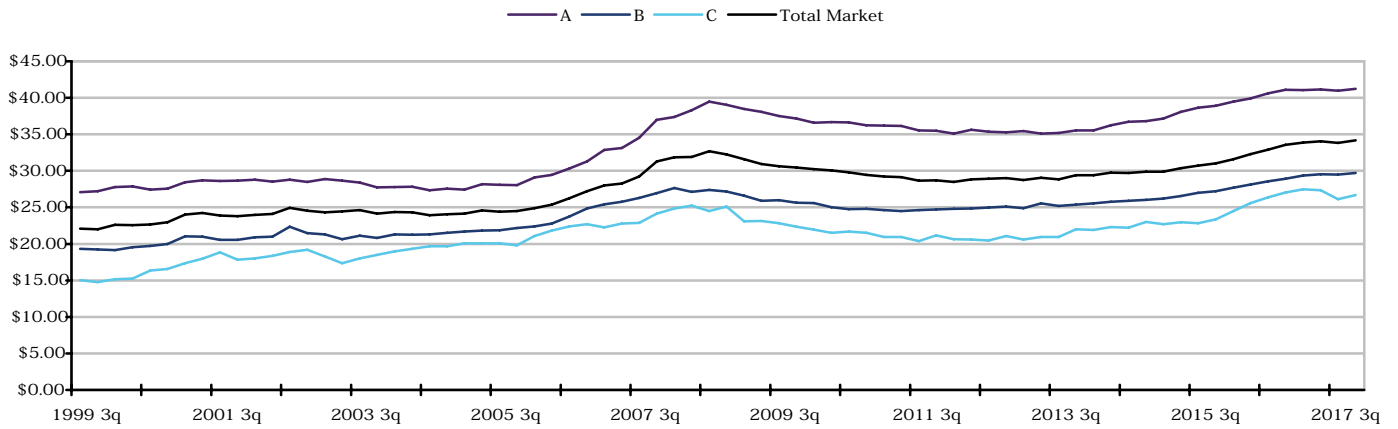
# Miami-Dade County Office Market



Leasing Activity

## Historical Rental Rates

Based on Full-Service Equivalent Rental Rates



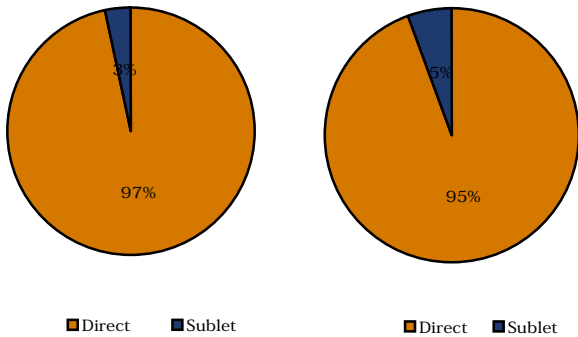
Source: CoStar Property®

## Vacancy by Available Space Type

Percent of All Vacant Space in Direct vs. Sublet

Miami-Dade County

United States



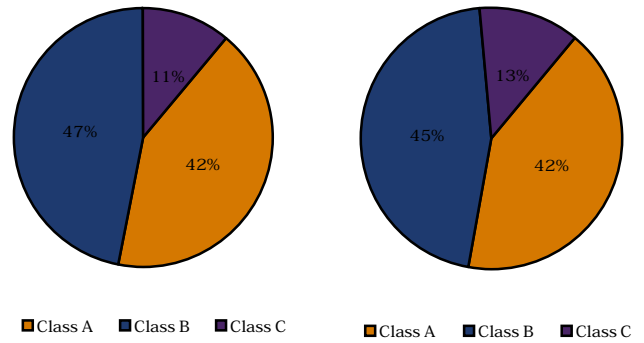
Source: CoStar Property®

## Vacancy by Class

Percent of All Vacant Space by Class

Miami-Dade County

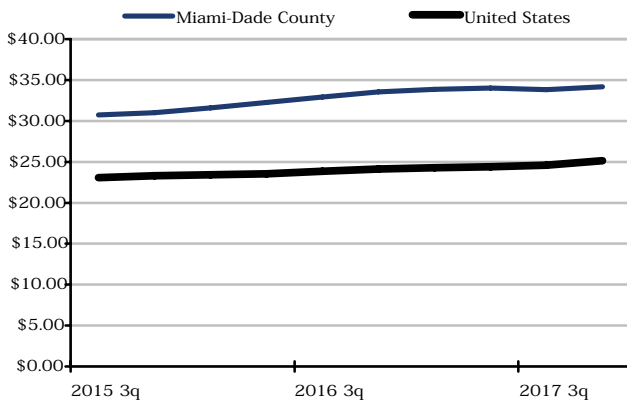
United States



Source: CoStar Property®

## U.S. Rental Rate Comparison

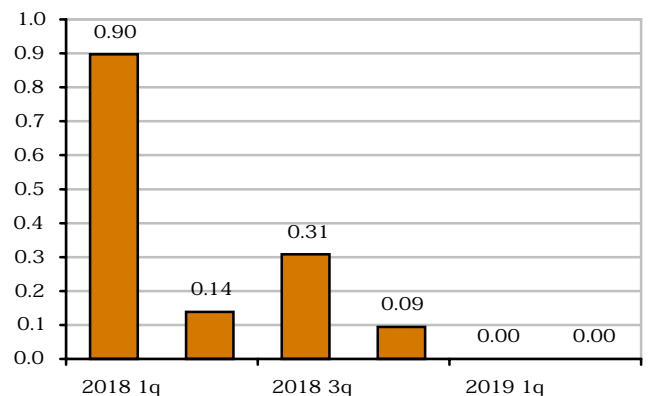
Based on Full-Service Equivalent Rental Rates



Source: CoStar Property®

## Future Space Available

Space Scheduled to be Available for Occupancy\*



\* Includes Under Construction Spaces

Source: CoStar Property®



# Miami-Dade County Office Market

Leasing Activity

## Select Top Office Leases Based on Leased Square Footage For Deals Signed in 2017

| Building                                     | Submarket      | SF      | Qtr | Tenant Name                                    | Tenant Rep Company                  | Landlord Rep Company                |
|--|----------------|---------|-----|--|-------------------------------------|-------------------------------------|
| 1 701 Brickell Avenue*                       | Brickell       | 105,738 | 4th | Merrill Lynch                                  | JLL                                 | JLL                                 |
| 2 Doral 107                                  | Miami Airport  | 93,384  | 3rd | FEMA   | ONE Commercial Real Estate          | ONE Commercial Real Estate          |
| 3 The Village Of Merrick Park*               | Coral Gables   | 88,047  | 1st | Bayview Financial                              | JLL                                 | CREC                                |
| 4 Doral Court                                | Miami Airport  | 81,856  | 4th | Florida Blue                                   | N/A                                 | Cushman & Wakefield                 |
| 5 1351 N Krome Ave                           | South Dade     | 60,638  | 1st | New Era Health Centers                         | N/A                                 | The Keyes Company                   |
| 6 701 Brickell Avenue*                       | Brickell       | 41,031  | 4th | Bank of America                                | JLL                                 | JLL                                 |
| 7 8200 NW 52nd Ter                           | Miami Airport  | 27,706  | 2nd | Everest Business Fundings                      | Cushman & Wakefield                 | Fairchild Partners, Inc.            |
| 8 800 Waterford                              | Miami Airport  | 24,608  | 3rd | Atkins N.A.                                    | N/A                                 | The Hogan Group                     |
| 9 Three MiamiCentral                         | Downtown Miami | 24,225  | 4th | Brightline                                     | N/A                                 | Blanca Commercial Real Estate, Inc. |
| 10 355 Alhambra Cir                          | Coral Gables   | 23,923  | 2nd | Cosentino USA                                  | N/A                                 | N/A                                 |
| 11 Citigroup Center - Miami Center           | Downtown Miami | 23,510  | 4th | N/A  | N/A                                 | Tower Commercial Real Estate        |
| 12 Citigroup Center - Miami Center           | Downtown Miami | 23,509  | 2nd | Harvard Maintenance                            | N/A                                 | Tower Commercial Real Estate        |
| 13 1393 SW 1st St*                           | Miami          | 21,448  | 2nd | Family Resource Center of South Florida        | N/A                                 | N/A                                 |
| 14 BAC Colonnade                             | Coral Gables   | 20,161  | 1st | Raymond James                                  | N/A                                 | Cushman & Wakefield                 |
| 15 1450 Brickell                             | Brickell       | 19,058  | 2nd | Boston Consulting Group                        | N/A                                 | Blanca Commercial Real Estate, Inc. |
| 16 One Turnberry Place*                      | Aventura       | 18,861  | 1st | Bank Leumi USA                                 | N/A                                 | Colliers International South Florid |
| 17 800 Waterford                             | Miami Airport  | 18,588  | 3rd | Schenker Americas                              | N/A                                 | The Hogan Group                     |
| 18 Three MiamiCentral                        | Downtown Miami | 18,424  | 3rd | HNTB   | Colliers International South Florid | Blanca Commercial Real Estate, Inc. |
| 19 SunTrust Plaza*                           | Coral Gables   | 17,851  | 2nd | USI  | Direct Deal                         | MG Investment                       |
| 20 Waterford at Blue Lagoon - 1000 Waterford | Miami Airport  | 17,476  | 2nd | Interamerican Medical Center Group, LLC        | N/A                                 | JLL                                 |
| 21 444 Brickell                              | Brickell       | 17,208  | 1st | The Related Group of Florida                   | N/A                                 | N/A                                 |
| 22 Two Brickell City Centre                  | Brickell       | 16,926  | 4th | KPMG   | Colliers International South Florid | Swire Properties Inc                |
| 23 Southeast Financial Center                | Downtown Miami | 16,898  | 3rd | JLL  | N/A                                 | JLL                                 |
| 24 1221 Brickell                             | Brickell       | 16,529  | 1st | Boats Group                                    | Newmark Knight Frank                | JLL                                 |
| 25 Flagler Corporate Center                  | Miami Airport  | 16,000  | 1st | PCM Inc.                                       | Blanca Commercial Real Estate, Inc. | Cushman & Wakefield                 |
| 26 London Square                             | Kendall        | 15,700  | 3rd | N/A  | N/A                                 | CBRE                                |
| 27 355 Alhambra Cir                          | Coral Gables   | 15,677  | 1st | Kimley-Horn & Associates, Inc.                 | N/A                                 | Cushman & Wakefield                 |
| 28 The Landing - Bldg 2                      | Miami Airport  | 15,478  | 1st | Argentine American Chamber of Commerce         | N/A                                 | CBRE                                |
| 29 Southeast Financial Center                | Downtown Miami | 15,000  | 4th | Berkowitz Pollack Brant                        | N/A                                 | N/A                                 |
| 30 Courthouse Tower*                         | Downtown Miami | 14,875  | 2nd | Lieber, Gonzalez & Portuondo                   | Cushman & Wakefield                 | Blanca Commercial Real Estate, Inc. |
| 31 SBS Biscayne Bank Tower                   | Coconut Grove  | 14,400  | 3rd | Ritz-Carlton Yacht Collection                  | Coldwell Banker Residential Real Es | N/A                                 |
| 32 Tamiami Metro                             | Kendall        | 13,352  | 1st | Nursing Services 4u Corp                       | N/A                                 | Cushman & Wakefield                 |
| 33 2121 Ponce de Leon Bldg                   | Coral Gables   | 13,048  | 4th | Alvarez, Carbonell, Cooke, Feltman & Da Silva, | N/A                                 | Transwestern                        |
| 34 Doral Concourse                           | Miami Airport  | 12,840  | 3rd | Subway Latin America                           | N/A                                 | Cushman & Wakefield                 |
| 35 Brickell World Plaza                      | Brickell       | 12,520  | 4th | Alvarez & Marsal, Inc.                         | N/A                                 | Elm Spring, Inc.                    |
| 36 Wells Fargo Center                        | Downtown Miami | 12,500  | 2nd | Cushman & Wakefield                            | N/A                                 | Cushman & Wakefield                 |
| 37 Lincoln Square North                      | Northeast Dade | 11,612  | 2nd | Saint Andrews School                           | N/A                                 | CBRE                                |
| 38 Lennar Corporate Center - Bldg 3*         | Miami Airport  | 11,284  | 3rd | Alliance For Aging                             | N/A                                 | N/A                                 |
| 39 Sunny Isles - One Netenya                 | Aventura       | 11,230  | 1st | Regis  | N/A                                 | CommCore Realty Corporation         |
| 40 Brickell World Plaza                      | Brickell       | 10,566  | 1st | Gms Capital Corp.                              | N/A                                 | Newmark Knight Frank                |

Source: CoStar Property®

\* Renewal

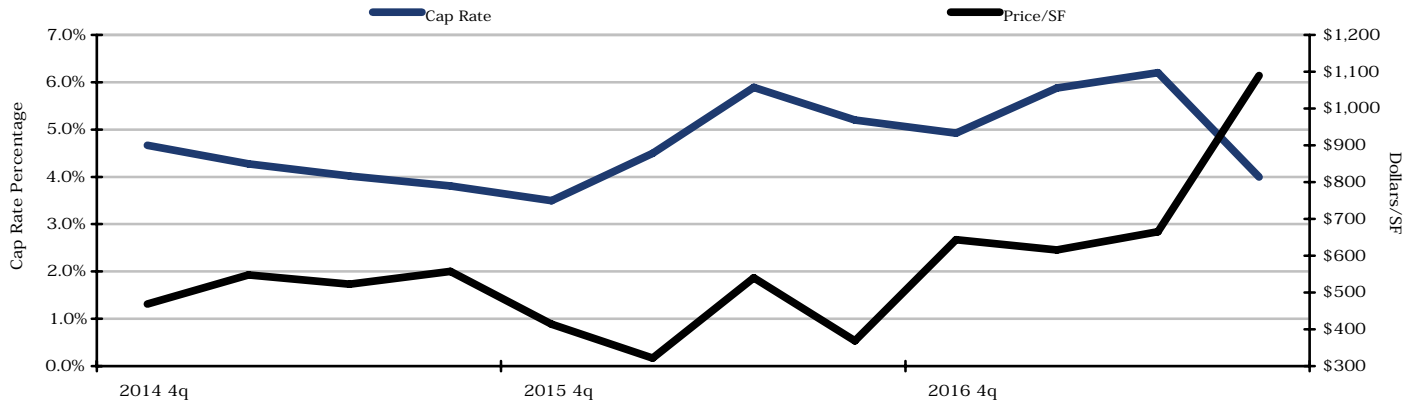
# Miami-Dade County Office Market



Sales Activity

## The Optimist Sales Index

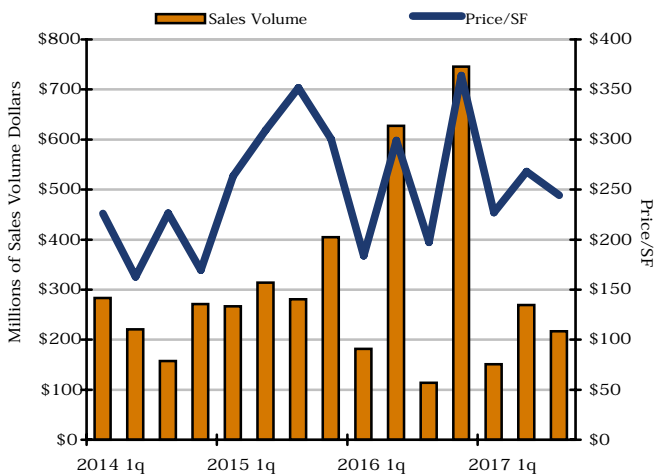
Average of Two Highest Price/SF's and Two Lowest Cap Rates Per Quarter



Source: CoStar COMPS®

## Sales Volume & Price

Based on Office Building Sales of 15,000 SF and Larger



Source: CoStar COMPS®

## Sales Analysis by Building Size

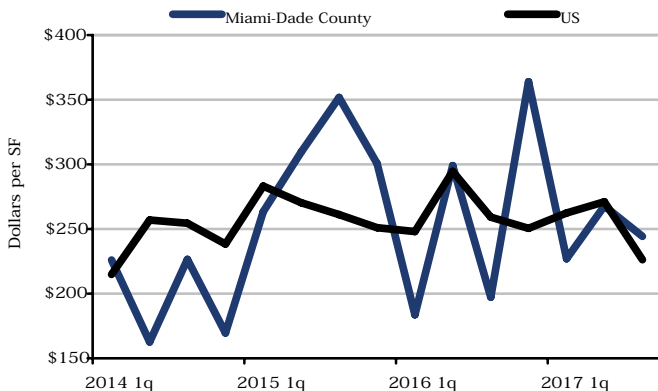
Based on Office Building Sales From Oct. 2016 - Sept. 2017

| Bldg Size    | #   | RBA       | \$ Volume     | Price/SF  | Cap Rate |
|--------------|-----|-----------|---------------|-----------|----------|
| < 50,000 SF  | 101 | 1,370,743 | \$389,287,000 | \$ 284.00 | 6.47%    |
| 50K-249K SF  | 16  | 1,415,515 | \$266,337,300 | \$ 188.16 | 7.35%    |
| 250K-499K SF | 3   | 1,000,434 | \$335,100,000 | \$ 334.95 | 5.50%    |
| >500K SF     | 1   | 1,225,000 | \$516,600,000 | \$ 421.71 | 5.70%    |

Source: CoStar COMPS®

## U.S. Price/SF Comparison

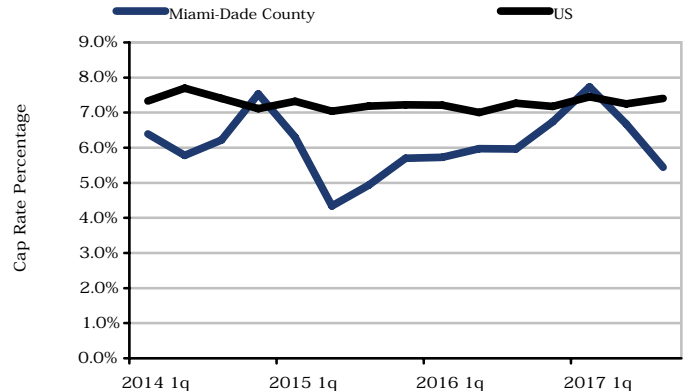
Based on Office Building Sales of 15,000 SF and Larger



Source: CoStar COMPS®

## U.S. Cap Rate Comparison

Based on Office Building Sales of 15,000 SF and Larger



Source: CoStar COMPS®

## Select Top Sales

Based on Sales from October 2016 Through December 2017

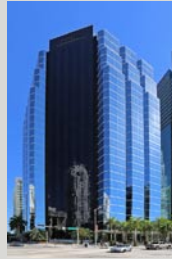
### 1. Southeast Financial Center



**Miami**

Price: **\$516,600,000**  
 Price/SF: **\$421.71**  
 Cap Rate: **5.7%**  
 RBA: **1,225,000**  
 Date: **12/1/2016**  
 Year Built: **1984**  
 Buyer: **Ponte Gadea USA, Inc.**  
 Seller: **JPMorgan Chase & Co.**

### 2. 1221 Brickell



**Miami**

Price: **\$155,000,000**  
 Price/SF: **\$379.30**  
 Cap Rate: **5.4%**  
 RBA: **408,649**  
 Date: **4/24/2017**  
 Year Built: **1986**  
 Buyer: **Rockpoint Group LLC**  
 Seller: **The Blackstone Group LP**

### 3. One Park Square at Doral



**Doral**

Price: **\$96,100,000**  
 Price/SF: **\$341.04**  
 Cap Rate: **N/A**  
 RBA: **281,785**  
 Date: **9/26/2017**  
 Year Built: **2010**  
 Buyer: **TA Realty**  
 Seller: **New Boston Fund, Inc.**

### 4. New World Tower



**Miami**

Price: **\$84,000,000**  
 Price/SF: **\$270.97**  
 Cap Rate: **5.6%**  
 RBA: **310,000**  
 Date: **10/19/2016**  
 Year Built: **1966**  
 Buyer: **East End Capital Partners, LLC**  
 Seller: **The Witkoff Group**

### 5. Lincoln Place



**Miami Beach**

Price: **\$80,000,000**  
 Price/SF: **\$571.89**  
 Cap Rate: **4.5%**  
 RBA: **139,887**  
 Date: **12/27/2016**  
 Year Built: **2002**  
 Buyer: **Nightingale Properties LLC**  
 Seller: **Cousins Properties Incorporated**

### 6. Dadeland Towers South



**Miami**

Price: **\$36,000,000**  
 Price/SF: **\$157.80**  
 Cap Rate: **N/A**  
 RBA: **228,136**  
 Date: **6/19/2017**  
 Year Built: **1983**  
 Buyer: **Keystone Property Group**  
 Seller: **AvMed**

### 7. Consulado General de Mexico



**Miami**

Price: **\$31,750,000**  
 Price/SF: **\$1,029.67**  
 Cap Rate: **3%**  
 RBA: **30,835**  
 Date: **8/14/2017**  
 Year Built: **1979**  
 Buyer: **TSG**  
 Seller: **Miami Skyline Property Management**

### 8. 1428 Brickell



**Miami**

Price: **\$26,500,000**  
 Price/SF: **\$392.02**  
 Cap Rate: **N/A**  
 RBA: **67,599**  
 Date: **1/20/2017**  
 Year Built: **1973**  
 Buyer: **YTECH International**  
 Seller: **Taplin Company, Ltd.**

### 9. 326 71st St



**Miami Beach**

Price: **\$24,600,000**  
 Price/SF: **\$346.11**  
 Cap Rate: **N/A**  
 RBA: **71,076**  
 Date: **3/13/2017**  
 Year Built: **1948**  
 Buyer: **Pacific Star Capital**  
 Seller: **City National Bank of Florida**

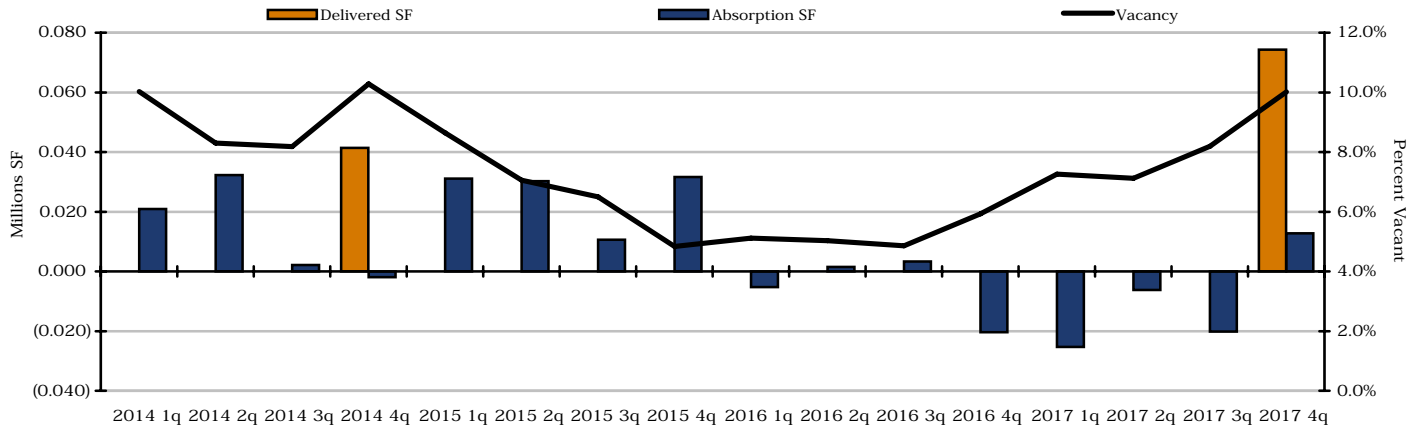
# Miami-Dade County Office Market



## Aventura Market Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

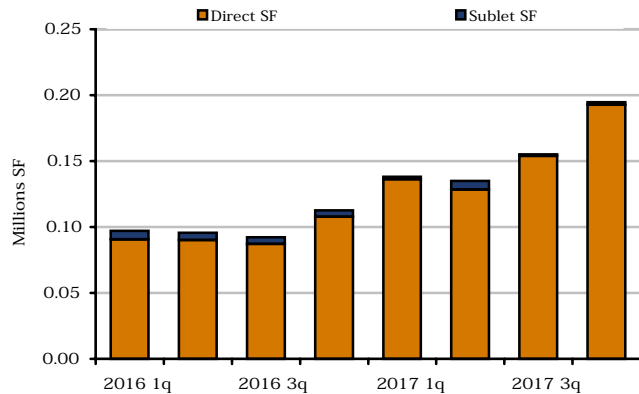
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

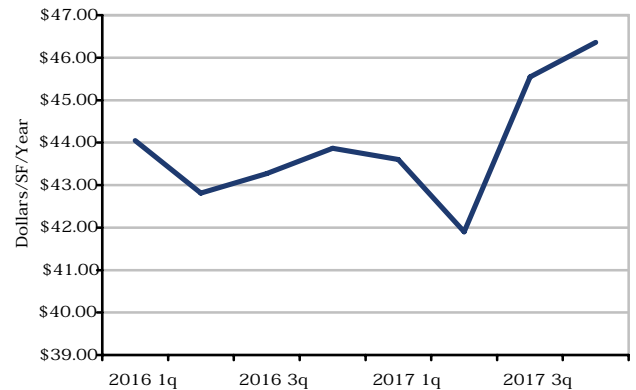
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 46                 | 1,945,119 | 194,765   | 10.0%     | 12,734         | 1                   | 74,336    | 4            | 209,234   | \$46.36      |
| 2017 3q | 46                 | 1,892,620 | 155,000   | 8.2%      | (20,140)       | 0                   | 0         | 5            | 283,570   | \$45.55      |
| 2017 2q | 46                 | 1,892,620 | 134,860   | 7.1%      | (6,222)        | 0                   | 0         | 5            | 283,570   | \$41.90      |
| 2017 1q | 47                 | 1,901,976 | 137,994   | 7.3%      | (25,268)       | 0                   | 0         | 5            | 283,570   | \$43.60      |
| 2016 4q | 47                 | 1,901,976 | 112,726   | 5.9%      | (20,378)       | 0                   | 0         | 5            | 283,570   | \$43.86      |
| 2016 3q | 47                 | 1,901,976 | 92,348    | 4.9%      | 3,370          | 0                   | 0         | 5            | 283,570   | \$43.27      |
| 2016 2q | 47                 | 1,901,976 | 95,718    | 5.0%      | 1,478          | 0                   | 0         | 5            | 283,570   | \$42.81      |
| 2016 1q | 47                 | 1,901,976 | 97,196    | 5.1%      | (5,232)        | 0                   | 0         | 2            | 146,702   | \$44.05      |
| 2015 4q | 47                 | 1,901,976 | 91,964    | 4.8%      | 31,640         | 0                   | 0         | 0            | 0         | \$41.44      |
| 2015 3q | 47                 | 1,901,976 | 123,604   | 6.5%      | 10,584         | 0                   | 0         | 0            | 0         | \$39.99      |
| 2015 2q | 47                 | 1,901,976 | 134,188   | 7.1%      | 30,257         | 0                   | 0         | 0            | 0         | \$39.55      |
| 2015 1q | 47                 | 1,901,976 | 164,445   | 8.6%      | 31,132         | 0                   | 0         | 0            | 0         | \$40.27      |
| 2014 4q | 47                 | 1,901,976 | 195,577   | 10.3%     | (1,968)        | 1                   | 41,372    | 0            | 0         | \$39.73      |
| 2014 3q | 46                 | 1,860,604 | 152,237   | 8.2%      | 2,131          | 0                   | 0         | 1            | 41,372    | \$39.76      |
| 2014 2q | 46                 | 1,860,604 | 154,368   | 8.3%      | 32,259         | 0                   | 0         | 1            | 41,372    | \$39.24      |
| 2014 1q | 46                 | 1,860,604 | 186,627   | 10.0%     | 20,945         | 0                   | 0         | 1            | 41,372    | \$38.77      |

Source: CoStar Property®



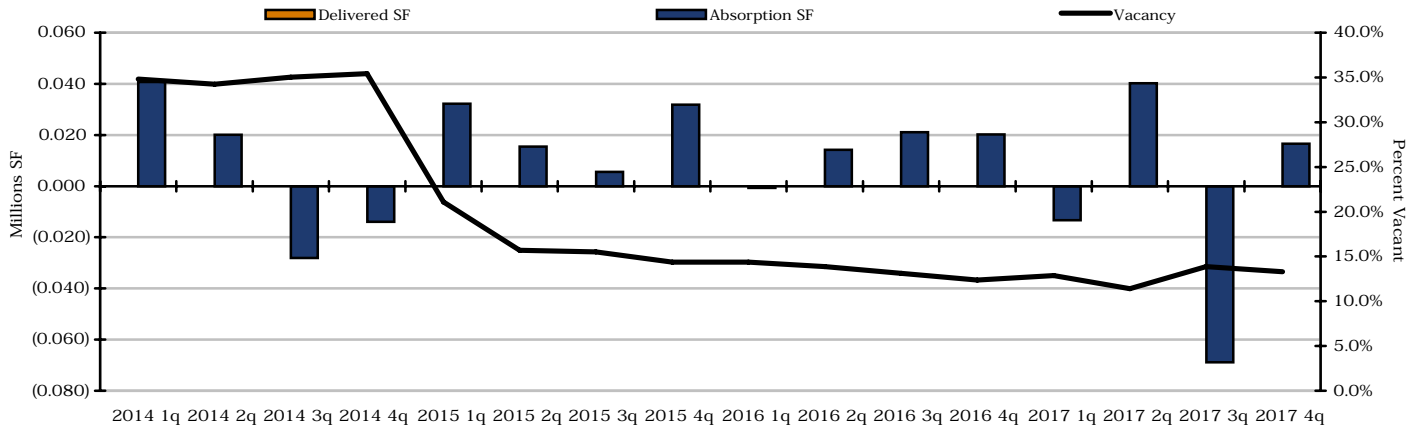
# Miami-Dade County Office Market

## Biscayne Corridor Market

Market Highlights – Class “A, B & C”

### Deliveries, Absorption & Vacancy

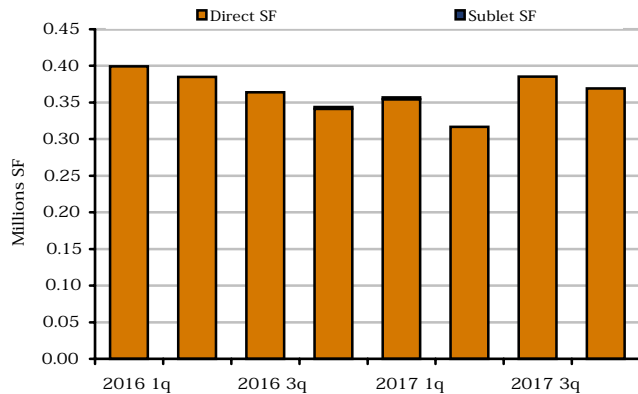
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

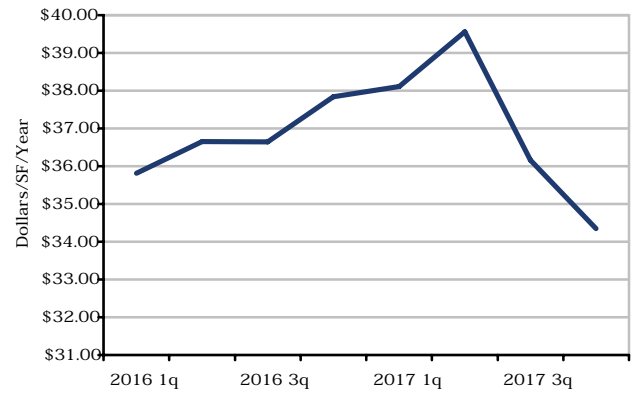
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 124                | 2,776,811 | 368,964   | 13.3%     | 16,571         | 0                   | 0         | 1            | 40,000    | \$34.35      |
| 2017 3q | 124                | 2,776,811 | 385,535   | 13.9%     | (68,845)       | 0                   | 0         | 1            | 40,000    | \$36.16      |
| 2017 2q | 124                | 2,776,811 | 316,690   | 11.4%     | 40,280         | 0                   | 0         | 1            | 40,000    | \$39.56      |
| 2017 1q | 124                | 2,776,811 | 356,970   | 12.9%     | (13,272)       | 0                   | 0         | 1            | 40,000    | \$38.11      |
| 2016 4q | 124                | 2,776,811 | 343,698   | 12.4%     | 20,163         | 0                   | 0         | 1            | 40,000    | \$37.84      |
| 2016 3q | 124                | 2,776,811 | 363,861   | 13.1%     | 21,151         | 0                   | 0         | 1            | 40,000    | \$36.64      |
| 2016 2q | 124                | 2,776,811 | 385,012   | 13.9%     | 14,243         | 0                   | 0         | 1            | 40,000    | \$36.65      |
| 2016 1q | 124                | 2,776,811 | 399,255   | 14.4%     | (678)          | 0                   | 0         | 1            | 40,000    | \$35.82      |
| 2015 4q | 124                | 2,776,811 | 398,577   | 14.4%     | 31,832         | 0                   | 0         | 1            | 40,000    | \$35.35      |
| 2015 3q | 124                | 2,776,811 | 430,409   | 15.5%     | 5,527          | 0                   | 0         | 1            | 40,000    | \$35.39      |
| 2015 2q | 124                | 2,776,811 | 435,936   | 15.7%     | 15,517         | 0                   | 0         | 1            | 40,000    | \$35.00      |
| 2015 1q | 125                | 2,946,811 | 621,453   | 21.1%     | 32,254         | 0                   | 0         | 0            | 0         | \$32.33      |
| 2014 4q | 126                | 3,550,957 | 1,257,853 | 35.4%     | (13,909)       | 0                   | 0         | 0            | 0         | \$31.27      |
| 2014 3q | 126                | 3,550,957 | 1,243,944 | 35.0%     | (28,023)       | 0                   | 0         | 0            | 0         | \$29.62      |
| 2014 2q | 126                | 3,550,957 | 1,215,921 | 34.2%     | 20,034         | 0                   | 0         | 0            | 0         | \$29.06      |
| 2014 1q | 126                | 3,550,957 | 1,235,955 | 34.8%     | 40,794         | 0                   | 0         | 0            | 0         | \$29.15      |

Source: CoStar Property®

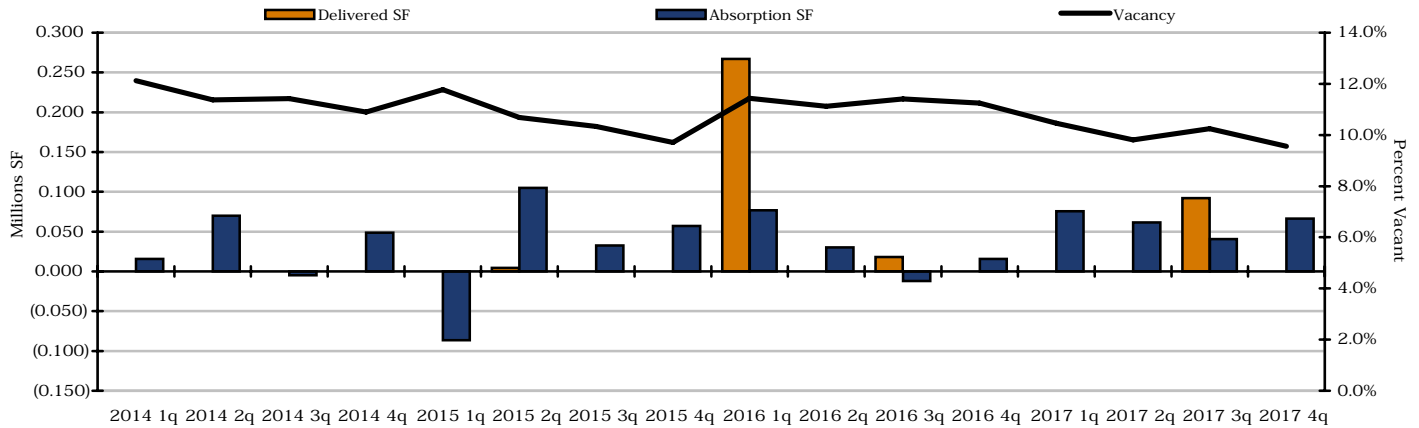
# Miami-Dade County Office Market



## Brickell Market Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

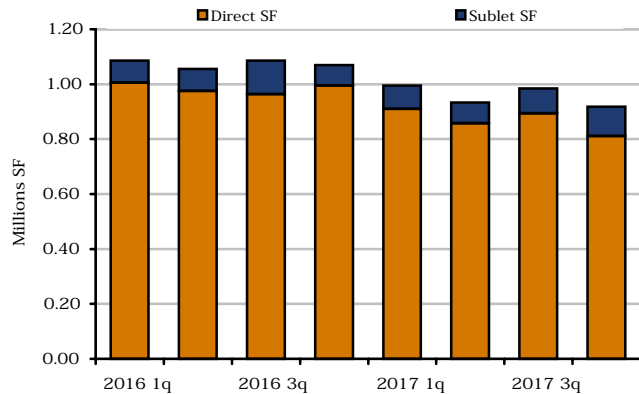
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

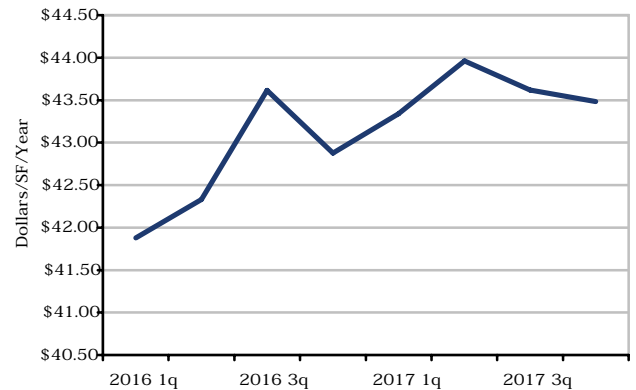
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 73                 | 9,604,340 | 917,986   | 9.6%      | 66,284         | 0                   | 0         | 1            | 100,000   | \$43.48      |
| 2017 3q | 73                 | 9,604,340 | 984,270   | 10.2%     | 40,728         | 1                   | 92,000    | 1            | 100,000   | \$43.62      |
| 2017 2q | 72                 | 9,512,340 | 932,998   | 9.8%      | 61,583         | 0                   | 0         | 2            | 192,000   | \$43.96      |
| 2017 1q | 72                 | 9,512,340 | 994,581   | 10.5%     | 75,493         | 0                   | 0         | 2            | 192,000   | \$43.34      |
| 2016 4q | 72                 | 9,512,340 | 1,070,074 | 11.2%     | 15,645         | 0                   | 0         | 2            | 192,000   | \$42.88      |
| 2016 3q | 72                 | 9,512,340 | 1,085,719 | 11.4%     | (12,090)       | 1                   | 18,000    | 2            | 192,000   | \$43.62      |
| 2016 2q | 71                 | 9,494,340 | 1,055,629 | 11.1%     | 30,295         | 0                   | 0         | 3            | 210,000   | \$42.33      |
| 2016 1q | 71                 | 9,494,340 | 1,085,924 | 11.4%     | 76,854         | 2                   | 266,832   | 3            | 210,000   | \$41.88      |
| 2015 4q | 69                 | 9,227,508 | 895,946   | 9.7%      | 57,093         | 0                   | 0         | 5            | 476,832   | \$41.71      |
| 2015 3q | 69                 | 9,227,508 | 953,039   | 10.3%     | 32,744         | 0                   | 0         | 5            | 476,832   | \$42.03      |
| 2015 2q | 69                 | 9,227,508 | 985,783   | 10.7%     | 104,860        | 1                   | 4,250     | 5            | 476,832   | \$41.44      |
| 2015 1q | 68                 | 9,223,258 | 1,086,393 | 11.8%     | (86,583)       | 0                   | 0         | 6            | 481,082   | \$40.83      |
| 2014 4q | 69                 | 9,229,048 | 1,005,600 | 10.9%     | 48,583         | 0                   | 0         | 5            | 381,082   | \$40.86      |
| 2014 3q | 69                 | 9,229,048 | 1,054,183 | 11.4%     | (4,906)        | 0                   | 0         | 5            | 381,082   | \$40.40      |
| 2014 2q | 69                 | 9,229,048 | 1,049,277 | 11.4%     | 70,160         | 0                   | 0         | 4            | 289,082   | \$39.58      |
| 2014 1q | 69                 | 9,229,048 | 1,119,437 | 12.1%     | 15,574         | 0                   | 0         | 3            | 271,082   | \$39.33      |

Source: CoStar Property®





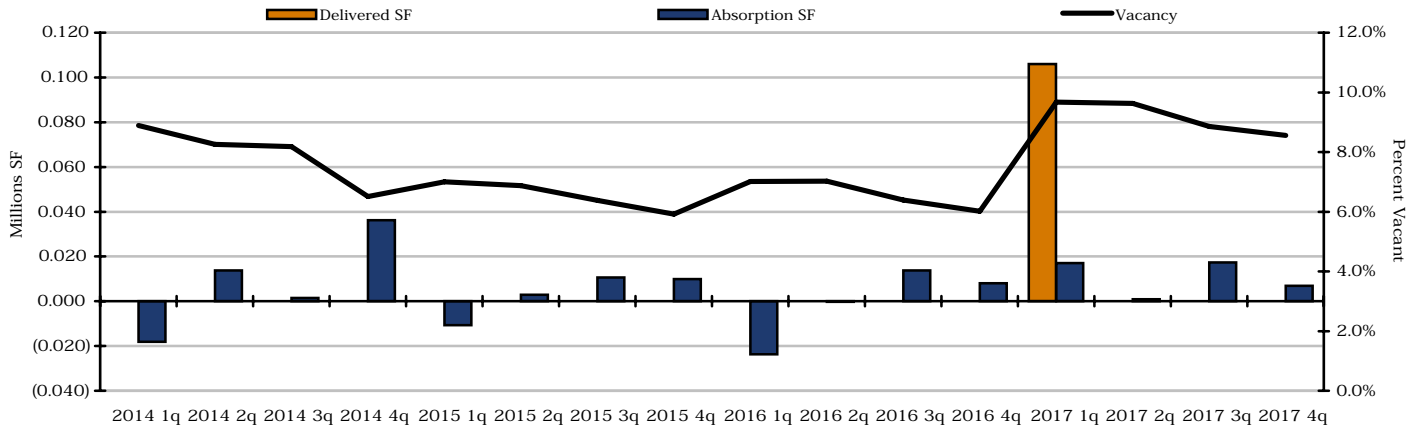
# Miami-Dade County Office Market

## Coconut Grove Market

Market Highlights – Class “A, B & C”

### Deliveries, Absorption & Vacancy

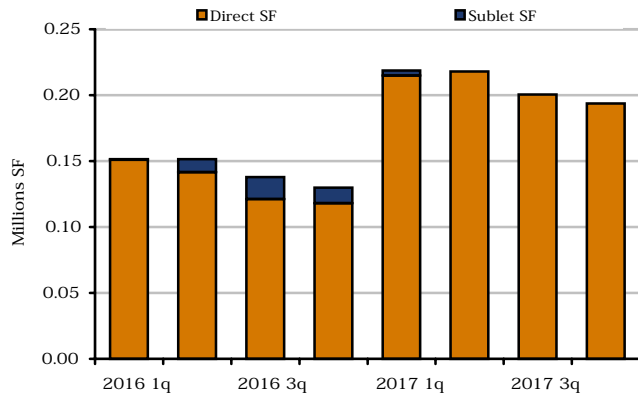
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

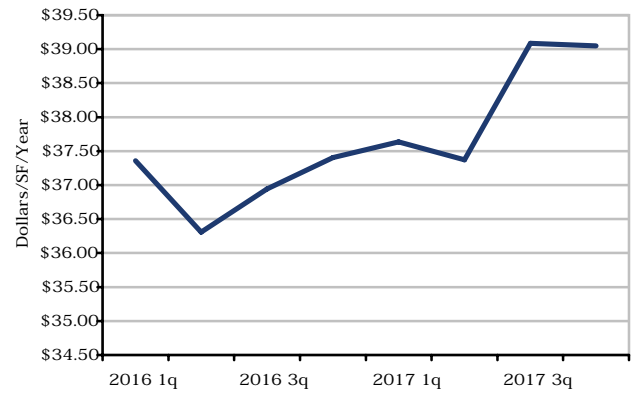
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 101                | 2,263,030 | 193,572   | 8.6%      | 6,927          | 0                   | 0         | 2            | 139,293   | \$39.05      |
| 2017 3q | 101                | 2,263,030 | 200,499   | 8.9%      | 17,379         | 0                   | 0         | 2            | 139,293   | \$39.09      |
| 2017 2q | 101                | 2,263,030 | 217,878   | 9.6%      | 904            | 0                   | 0         | 0            | 0         | \$37.37      |
| 2017 1q | 101                | 2,263,030 | 218,782   | 9.7%      | 16,999         | 1                   | 106,000   | 0            | 0         | \$37.64      |
| 2016 4q | 100                | 2,157,030 | 129,781   | 6.0%      | 8,062          | 0                   | 0         | 1            | 106,000   | \$37.41      |
| 2016 3q | 100                | 2,157,030 | 137,843   | 6.4%      | 13,710         | 0                   | 0         | 1            | 106,000   | \$36.95      |
| 2016 2q | 100                | 2,157,030 | 151,553   | 7.0%      | (197)          | 0                   | 0         | 1            | 106,000   | \$36.31      |
| 2016 1q | 100                | 2,157,030 | 151,356   | 7.0%      | (23,712)       | 0                   | 0         | 1            | 106,000   | \$37.36      |
| 2015 4q | 100                | 2,157,030 | 127,644   | 5.9%      | 9,921          | 0                   | 0         | 1            | 106,000   | \$37.35      |
| 2015 3q | 100                | 2,157,030 | 137,565   | 6.4%      | 10,669         | 0                   | 0         | 1            | 106,000   | \$34.08      |
| 2015 2q | 100                | 2,157,030 | 148,234   | 6.9%      | 2,843          | 0                   | 0         | 1            | 106,000   | \$32.89      |
| 2015 1q | 100                | 2,157,030 | 151,077   | 7.0%      | (10,670)       | 0                   | 0         | 0            | 0         | \$31.40      |
| 2014 4q | 100                | 2,157,030 | 140,407   | 6.5%      | 36,190         | 0                   | 0         | 0            | 0         | \$31.04      |
| 2014 3q | 100                | 2,157,030 | 176,597   | 8.2%      | 1,469          | 0                   | 0         | 0            | 0         | \$31.32      |
| 2014 2q | 100                | 2,157,030 | 178,066   | 8.3%      | 13,774         | 0                   | 0         | 0            | 0         | \$30.81      |
| 2014 1q | 100                | 2,157,030 | 191,840   | 8.9%      | (18,149)       | 0                   | 0         | 0            | 0         | \$30.34      |

Source: CoStar Property®

# Miami-Dade County Office Market

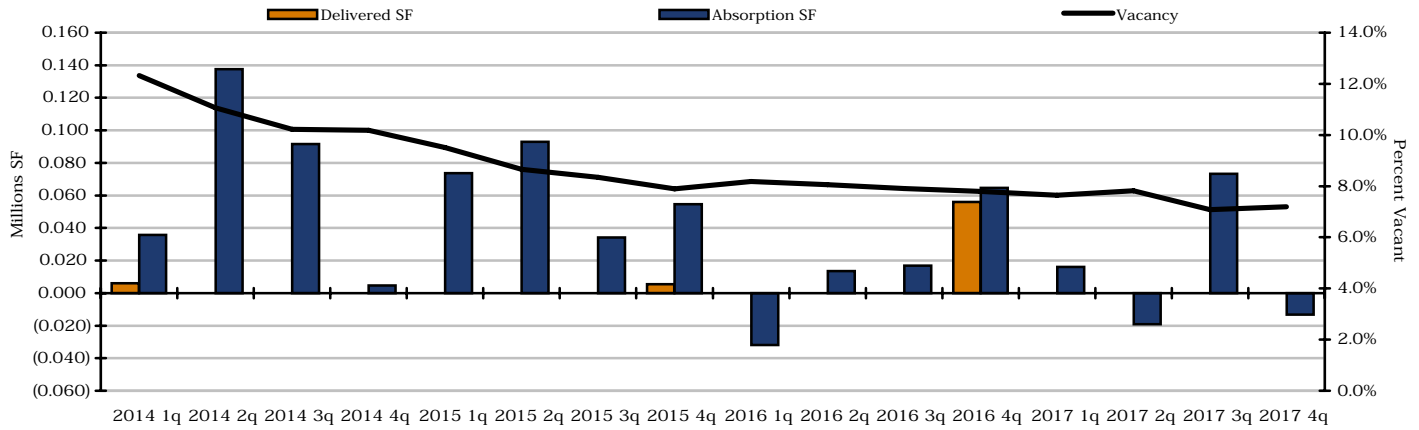


## Coral Gables Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

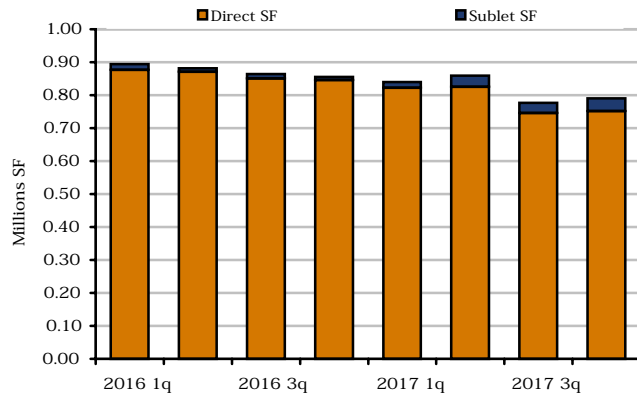
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

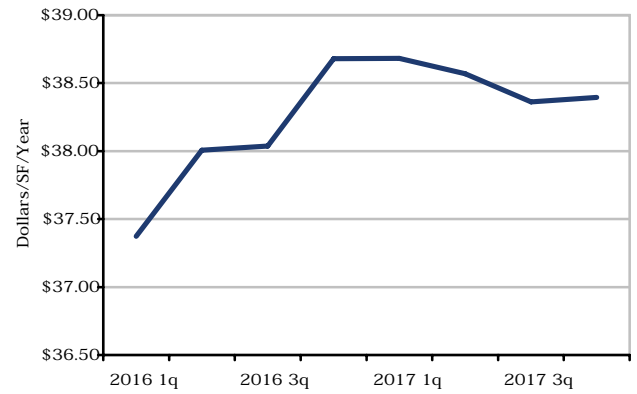
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |            | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA  | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 437                | 10,979,231 | 790,234   | 7.2%      | (13,275)       | 0                   | 0         | 5            | 508,393   | \$38.39      |
| 2017 3q | 437                | 10,979,231 | 776,959   | 7.1%      | 73,275         | 0                   | 0         | 5            | 508,393   | \$38.36      |
| 2017 2q | 438                | 10,987,831 | 858,834   | 7.8%      | (19,069)       | 0                   | 0         | 5            | 508,393   | \$38.57      |
| 2017 1q | 438                | 10,987,831 | 839,765   | 7.6%      | 15,993         | 0                   | 0         | 5            | 508,393   | \$38.68      |
| 2016 4q | 438                | 10,987,831 | 855,758   | 7.8%      | 64,554         | 1                   | 56,000    | 4            | 483,257   | \$38.68      |
| 2016 3q | 437                | 10,931,831 | 864,312   | 7.9%      | 16,888         | 0                   | 0         | 4            | 442,830   | \$38.04      |
| 2016 2q | 437                | 10,931,831 | 881,200   | 8.1%      | 13,444         | 0                   | 0         | 4            | 442,830   | \$38.01      |
| 2016 1q | 437                | 10,931,831 | 894,644   | 8.2%      | (31,868)       | 0                   | 0         | 2            | 116,799   | \$37.37      |
| 2015 4q | 437                | 10,931,831 | 862,776   | 7.9%      | 54,700         | 1                   | 5,400     | 2            | 116,799   | \$36.36      |
| 2015 3q | 436                | 10,926,431 | 912,076   | 8.3%      | 34,118         | 0                   | 0         | 3            | 122,199   | \$35.97      |
| 2015 2q | 436                | 10,926,431 | 946,194   | 8.7%      | 92,931         | 0                   | 0         | 2            | 66,199    | \$35.43      |
| 2015 1q | 436                | 10,926,431 | 1,039,125 | 9.5%      | 73,639         | 0                   | 0         | 2            | 66,199    | \$35.08      |
| 2014 4q | 436                | 10,926,431 | 1,112,764 | 10.2%     | 4,625          | 0                   | 0         | 2            | 66,199    | \$34.79      |
| 2014 3q | 436                | 10,926,431 | 1,117,389 | 10.2%     | 91,580         | 0                   | 0         | 2            | 66,199    | \$34.43      |
| 2014 2q | 436                | 10,926,431 | 1,208,969 | 11.1%     | 137,506        | 0                   | 0         | 2            | 66,199    | \$33.85      |
| 2014 1q | 436                | 10,926,431 | 1,346,475 | 12.3%     | 35,800         | 1                   | 6,057     | 2            | 66,199    | \$33.72      |

Source: CoStar Property®

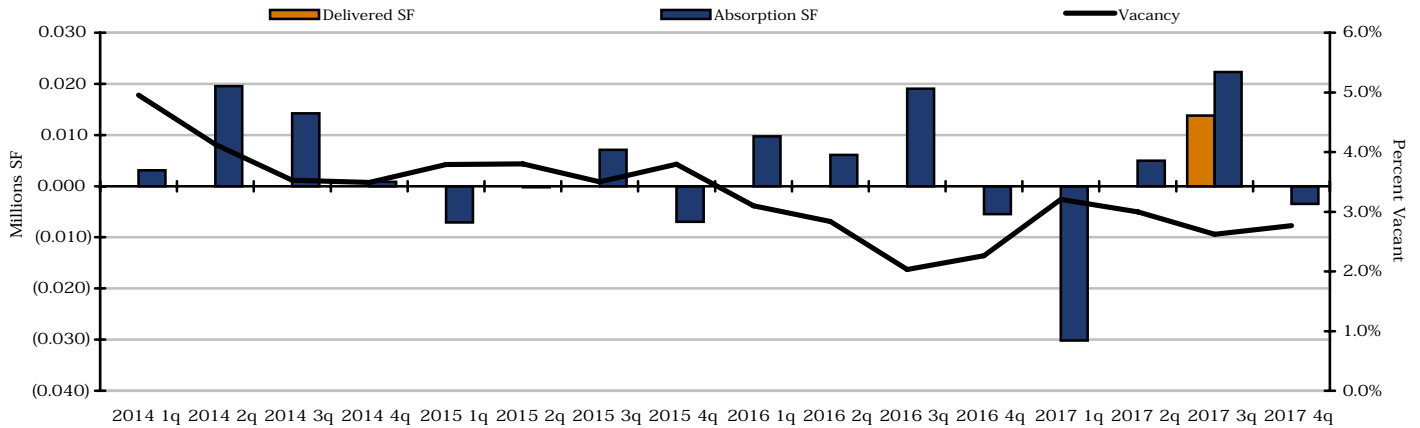


# Miami-Dade County Office Market

Coral Way Market  
Market Highlights – Class “A, B & C”

## Deliveries, Absorption & Vacancy

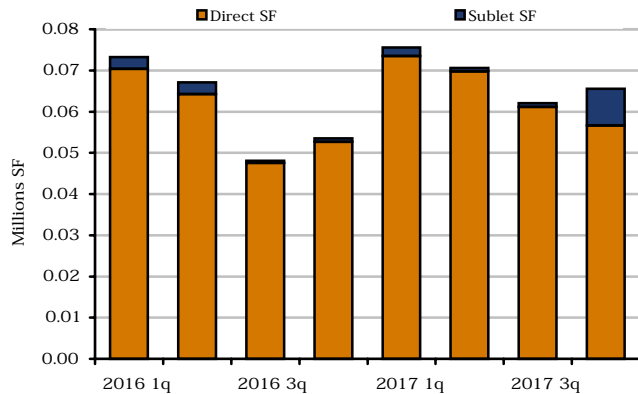
### Historical Analysis, All Classes



Source: CoStar Property®

## Vacant Space

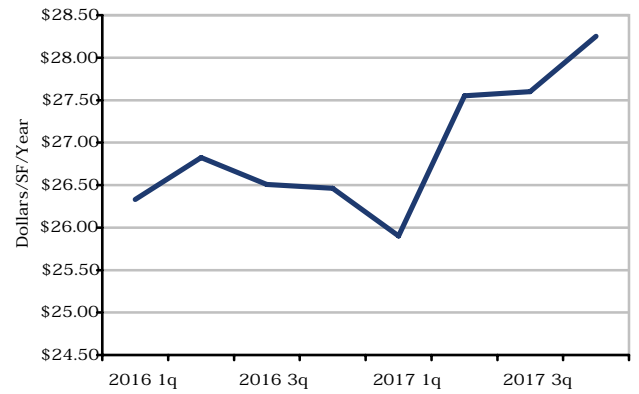
### Historical Analysis, All Classes



Source: CoStar Property®

## Quoted Rental Rates

### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 226                | 2,369,777 | 65,569    | 2.8%      | (3,481)        | 0                   | 0         | 2            | 62,017    | \$28.25      |
| 2017 3q | 226                | 2,369,777 | 62,088    | 2.6%      | 22,283         | 1                   | 13,795    | 1            | 41,117    | \$27.60      |
| 2017 2q | 225                | 2,355,982 | 70,576    | 3.0%      | 4,962          | 0                   | 0         | 2            | 54,912    | \$27.55      |
| 2017 1q | 225                | 2,355,982 | 75,538    | 3.2%      | (30,185)       | 0                   | 0         | 2            | 54,912    | \$25.90      |
| 2016 4q | 227                | 2,364,144 | 53,515    | 2.3%      | (5,443)        | 0                   | 0         | 2            | 54,912    | \$26.46      |
| 2016 3q | 227                | 2,364,144 | 48,072    | 2.0%      | 19,046         | 0                   | 0         | 2            | 54,912    | \$26.51      |
| 2016 2q | 227                | 2,364,144 | 67,118    | 2.8%      | 6,108          | 0                   | 0         | 1            | 13,795    | \$26.82      |
| 2016 1q | 227                | 2,364,144 | 73,226    | 3.1%      | 9,753          | 0                   | 0         | 0            | 0         | \$26.33      |
| 2015 4q | 228                | 2,371,144 | 89,979    | 3.8%      | (6,982)        | 0                   | 0         | 0            | 0         | \$24.73      |
| 2015 3q | 228                | 2,371,144 | 82,997    | 3.5%      | 7,113          | 0                   | 0         | 0            | 0         | \$25.22      |
| 2015 2q | 228                | 2,371,144 | 90,110    | 3.8%      | (220)          | 0                   | 0         | 0            | 0         | \$25.20      |
| 2015 1q | 228                | 2,371,144 | 89,890    | 3.8%      | (7,090)        | 0                   | 0         | 0            | 0         | \$24.70      |
| 2014 4q | 228                | 2,371,144 | 82,800    | 3.5%      | 859            | 0                   | 0         | 0            | 0         | \$23.85      |
| 2014 3q | 228                | 2,371,144 | 83,659    | 3.5%      | 14,246         | 0                   | 0         | 0            | 0         | \$23.76      |
| 2014 2q | 228                | 2,371,144 | 97,905    | 4.1%      | 19,564         | 0                   | 0         | 0            | 0         | \$24.02      |
| 2014 1q | 228                | 2,371,144 | 117,469   | 5.0%      | 3,085          | 0                   | 0         | 0            | 0         | \$24.17      |

Source: CoStar Property®

# Miami-Dade County Office Market

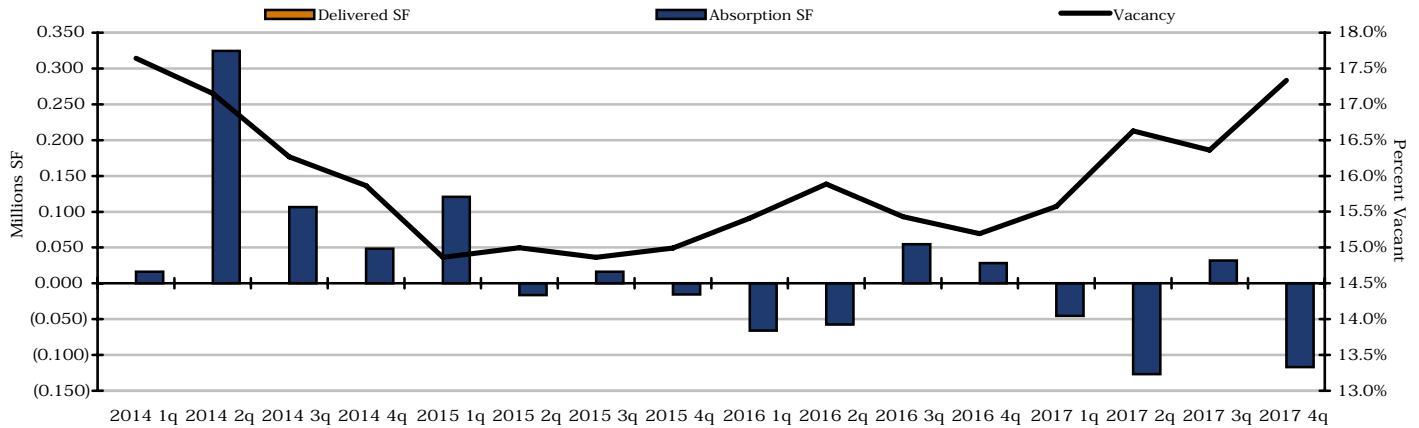


## Downtown Miami Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

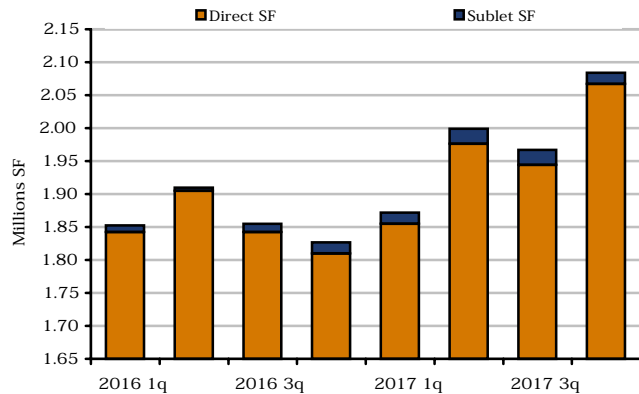
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

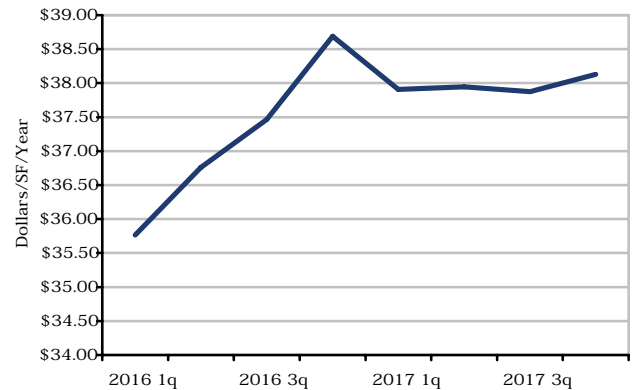
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |            | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA  | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 83                 | 12,021,778 | 2,083,988 | 17.3%     | (117,034)      | 0                   | 0         | 2            | 318,000   | \$38.13      |
| 2017 3q | 83                 | 12,021,778 | 1,966,954 | 16.4%     | 31,857         | 0                   | 0         | 2            | 318,000   | \$37.87      |
| 2017 2q | 83                 | 12,021,778 | 1,998,811 | 16.6%     | (126,746)      | 0                   | 0         | 2            | 318,000   | \$37.95      |
| 2017 1q | 83                 | 12,021,778 | 1,872,065 | 15.6%     | (45,575)       | 0                   | 0         | 2            | 318,000   | \$37.91      |
| 2016 4q | 83                 | 12,021,778 | 1,826,490 | 15.2%     | 28,362         | 0                   | 0         | 2            | 318,000   | \$38.69      |
| 2016 3q | 83                 | 12,021,778 | 1,854,852 | 15.4%     | 54,866         | 0                   | 0         | 2            | 318,000   | \$37.47      |
| 2016 2q | 83                 | 12,021,778 | 1,909,718 | 15.9%     | (57,526)       | 0                   | 0         | 2            | 318,000   | \$36.76      |
| 2016 1q | 83                 | 12,021,778 | 1,852,192 | 15.4%     | (65,993)       | 0                   | 0         | 2            | 318,000   | \$35.77      |
| 2015 4q | 84                 | 12,040,798 | 1,805,219 | 15.0%     | (15,580)       | 0                   | 0         | 2            | 318,000   | \$35.32      |
| 2015 3q | 84                 | 12,040,798 | 1,789,639 | 14.9%     | 16,348         | 0                   | 0         | 1            | 194,352   | \$35.33      |
| 2015 2q | 84                 | 12,040,798 | 1,805,987 | 15.0%     | (16,456)       | 0                   | 0         | 1            | 194,352   | \$34.70      |
| 2015 1q | 84                 | 12,040,798 | 1,789,531 | 14.9%     | 120,573        | 0                   | 0         | 0            | 0         | \$33.63      |
| 2014 4q | 84                 | 12,040,798 | 1,910,104 | 15.9%     | 48,249         | 0                   | 0         | 0            | 0         | \$33.70      |
| 2014 3q | 84                 | 12,040,798 | 1,958,353 | 16.3%     | 106,562        | 0                   | 0         | 0            | 0         | \$33.66      |
| 2014 2q | 84                 | 12,040,798 | 2,064,915 | 17.1%     | 324,660        | 0                   | 0         | 0            | 0         | \$34.01      |
| 2014 1q | 83                 | 11,719,000 | 2,067,777 | 17.6%     | 16,375         | 0                   | 0         | 1            | 321,798   | \$33.75      |

Source: CoStar Property®

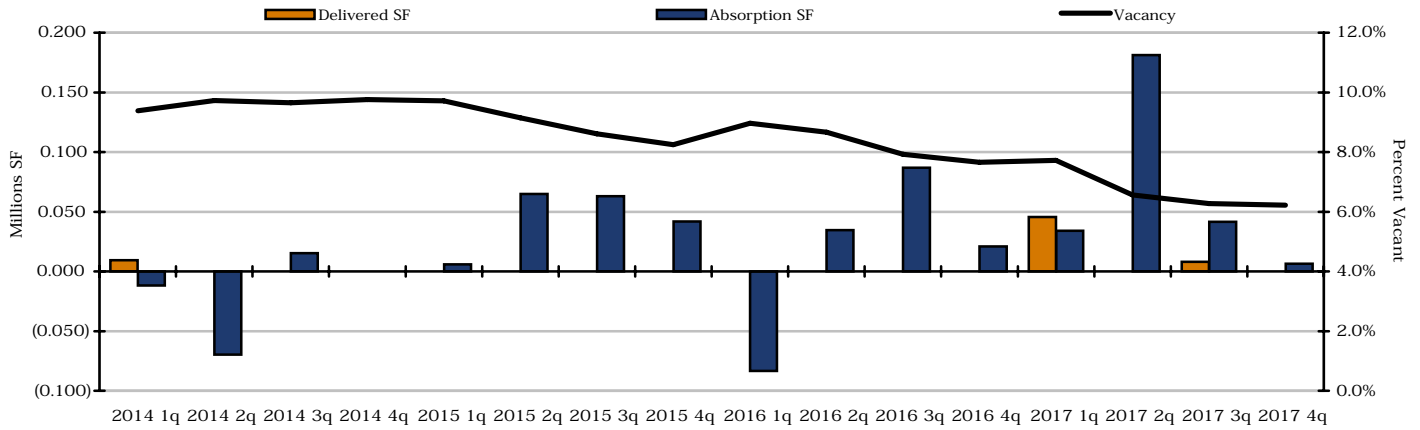


# Miami-Dade County Office Market

**Kendall Market**  
Market Highlights – Class “A, B & C”

## Deliveries, Absorption & Vacancy

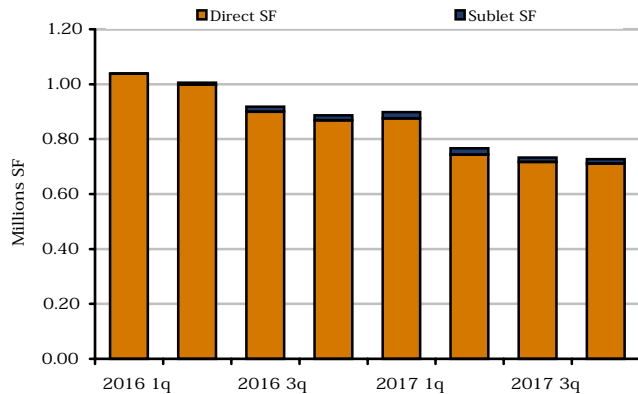
### Historical Analysis, All Classes



Source: CoStar Property®

## Vacant Space

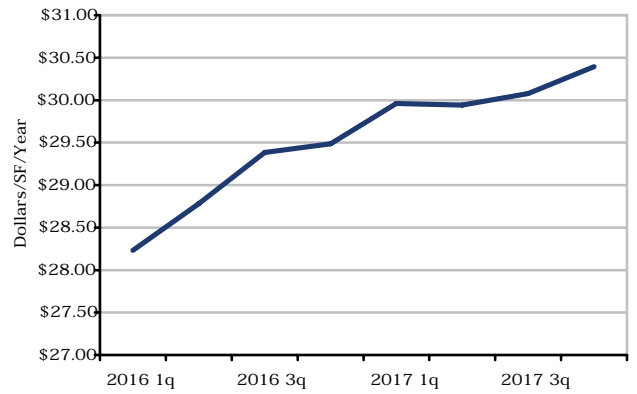
### Historical Analysis, All Classes



Source: CoStar Property®

## Quoted Rental Rates

### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |            | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA  | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 531                | 11,685,312 | 726,554   | 6.2%      | 6,536          | 0                   | 0         | 1            | 35,340    | \$30.39      |
| 2017 3q | 531                | 11,685,312 | 733,090   | 6.3%      | 41,479         | 1                   | 8,000     | 1            | 35,340    | \$30.08      |
| 2017 2q | 530                | 11,677,312 | 766,569   | 6.6%      | 181,287        | 0                   | 0         | 2            | 43,340    | \$29.94      |
| 2017 1q | 529                | 11,627,312 | 897,856   | 7.7%      | 34,181         | 1                   | 45,614    | 3            | 93,340    | \$29.96      |
| 2016 4q | 528                | 11,581,698 | 886,423   | 7.7%      | 20,803         | 0                   | 0         | 3            | 103,614   | \$29.49      |
| 2016 3q | 529                | 11,592,647 | 918,175   | 7.9%      | 86,863         | 0                   | 0         | 3            | 103,614   | \$29.38      |
| 2016 2q | 529                | 11,592,647 | 1,005,038 | 8.7%      | 34,493         | 0                   | 0         | 3            | 103,614   | \$28.78      |
| 2016 1q | 529                | 11,592,647 | 1,039,531 | 9.0%      | (83,313)       | 0                   | 0         | 2            | 53,614    | \$28.23      |
| 2015 4q | 529                | 11,592,647 | 956,218   | 8.2%      | 41,794         | 0                   | 0         | 1            | 45,614    | \$27.13      |
| 2015 3q | 529                | 11,592,647 | 998,012   | 8.6%      | 62,980         | 0                   | 0         | 0            | 0         | \$27.24      |
| 2015 2q | 529                | 11,592,647 | 1,060,992 | 9.2%      | 64,889         | 0                   | 0         | 0            | 0         | \$26.96      |
| 2015 1q | 529                | 11,592,647 | 1,125,881 | 9.7%      | 5,931          | 0                   | 0         | 0            | 0         | \$27.80      |
| 2014 4q | 529                | 11,592,647 | 1,131,812 | 9.8%      | 6              | 0                   | 0         | 0            | 0         | \$27.94      |
| 2014 3q | 528                | 11,578,519 | 1,117,690 | 9.7%      | 15,331         | 0                   | 0         | 1            | 14,128    | \$27.80      |
| 2014 2q | 527                | 11,571,519 | 1,126,021 | 9.7%      | (69,691)       | 0                   | 0         | 2            | 21,128    | \$27.09      |
| 2014 1q | 529                | 11,604,407 | 1,089,218 | 9.4%      | (11,930)       | 1                   | 9,500     | 2            | 21,128    | \$26.94      |

Source: CoStar Property®

# Miami-Dade County Office Market

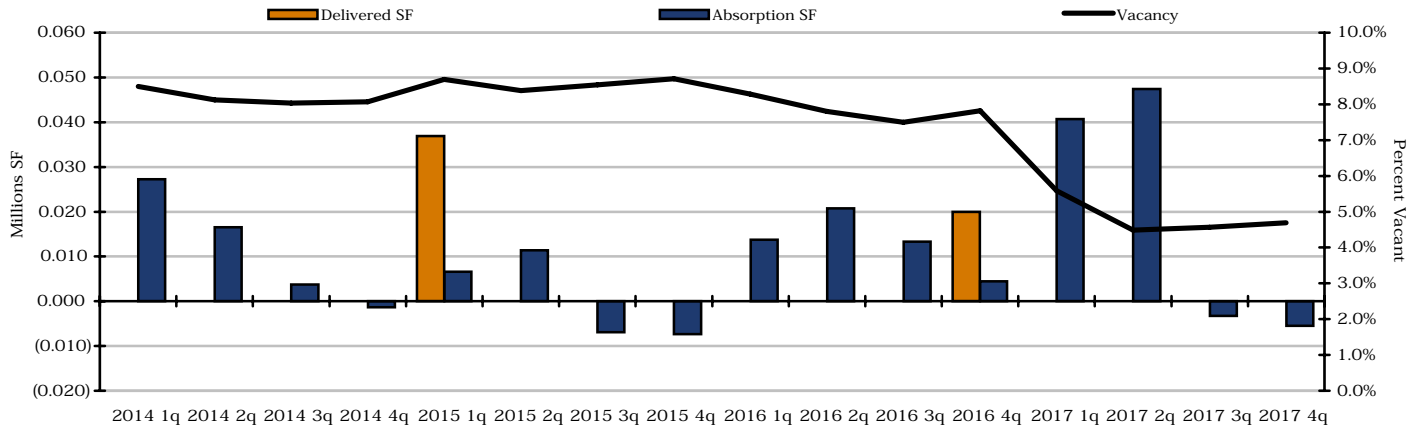


## Medley/Hialeah Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

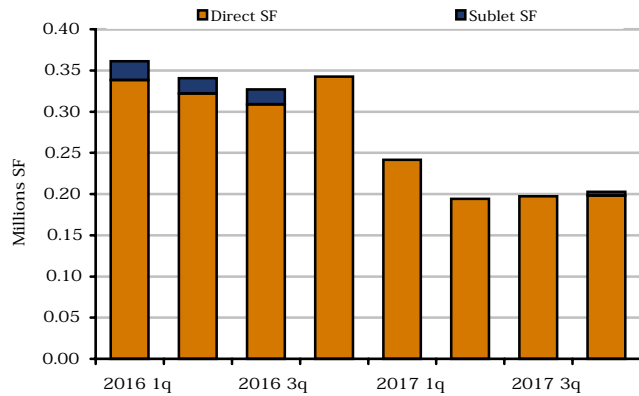
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

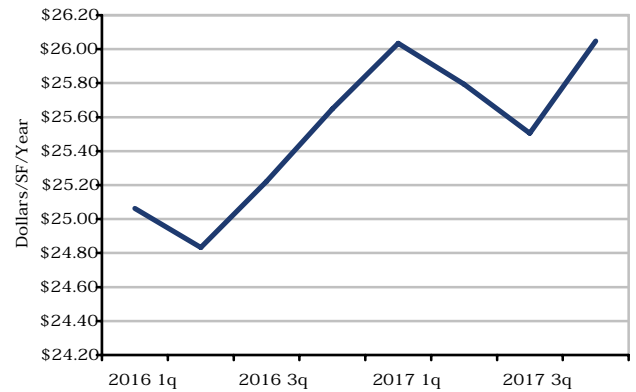
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 336                | 4,321,814 | 202,811   | 4.7%      | (5,521)        | 0                   | 0         | 1            | 8,000     | \$26.05      |
| 2017 3q | 336                | 4,321,814 | 197,290   | 4.6%      | (3,281)        | 0                   | 0         | 1            | 8,000     | \$25.51      |
| 2017 2q | 336                | 4,321,814 | 194,009   | 4.5%      | 47,436         | 0                   | 0         | 1            | 8,000     | \$25.79      |
| 2017 1q | 336                | 4,321,814 | 241,445   | 5.6%      | 40,725         | 0                   | 0         | 1            | 8,000     | \$26.03      |
| 2016 4q | 338                | 4,382,324 | 342,680   | 7.8%      | 4,433          | 1                   | 19,983    | 1            | 8,000     | \$25.65      |
| 2016 3q | 337                | 4,362,341 | 327,130   | 7.5%      | 13,319         | 0                   | 0         | 2            | 27,983    | \$25.22      |
| 2016 2q | 337                | 4,362,341 | 340,449   | 7.8%      | 20,744         | 0                   | 0         | 2            | 27,983    | \$24.83      |
| 2016 1q | 337                | 4,362,341 | 361,193   | 8.3%      | 13,716         | 0                   | 0         | 1            | 19,983    | \$25.06      |
| 2015 4q | 338                | 4,367,941 | 380,509   | 8.7%      | (7,360)        | 0                   | 0         | 0            | 0         | \$24.03      |
| 2015 3q | 338                | 4,367,941 | 373,149   | 8.5%      | (6,932)        | 0                   | 0         | 0            | 0         | \$23.90      |
| 2015 2q | 338                | 4,367,941 | 366,217   | 8.4%      | 11,411         | 0                   | 0         | 0            | 0         | \$23.93      |
| 2015 1q | 339                | 4,370,169 | 379,856   | 8.7%      | 6,606          | 1                   | 36,942    | 0            | 0         | \$23.61      |
| 2014 4q | 338                | 4,333,227 | 349,520   | 8.1%      | (1,367)        | 0                   | 0         | 1            | 36,942    | \$22.87      |
| 2014 3q | 338                | 4,333,227 | 348,153   | 8.0%      | 3,756          | 0                   | 0         | 1            | 36,942    | \$22.52      |
| 2014 2q | 338                | 4,333,227 | 351,909   | 8.1%      | 16,534         | 0                   | 0         | 1            | 36,942    | \$22.40      |
| 2014 1q | 338                | 4,333,227 | 368,443   | 8.5%      | 27,281         | 0                   | 0         | 1            | 36,942    | \$22.53      |

Source: CoStar Property®

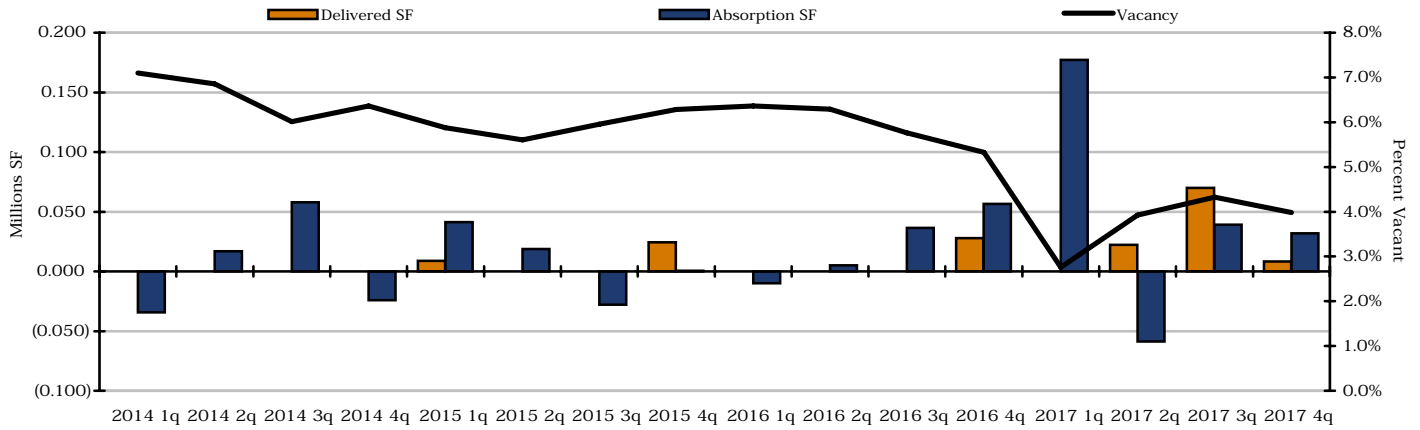


# Miami-Dade County Office Market

Miami Market  
Market Highlights – Class “A, B & C”

## Deliveries, Absorption & Vacancy

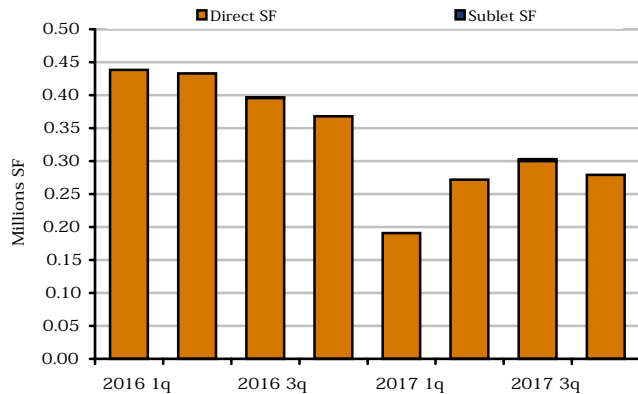
Historical Analysis, All Classes



Source: CoStar Property®

## Vacant Space

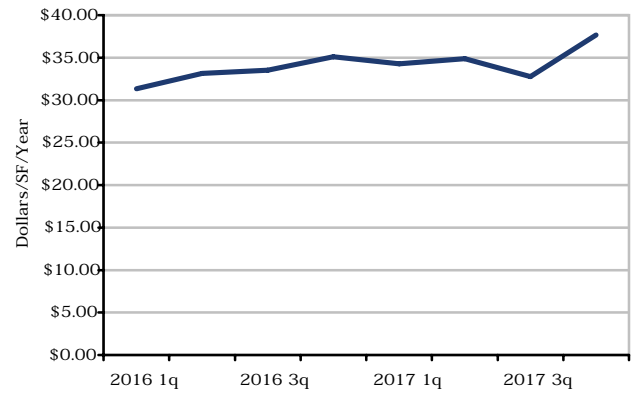
Historical Analysis, All Classes



Source: CoStar Property®

## Quoted Rental Rates

Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 568                | 7,015,132 | 279,321   | 4.0%      | 31,987         | 1                   | 8,300     | 2            | 76,000    | \$37.66      |
| 2017 3q | 567                | 7,006,832 | 303,008   | 4.3%      | 39,025         | 1                   | 70,000    | 3            | 84,300    | \$32.76      |
| 2017 2q | 566                | 6,936,832 | 272,033   | 3.9%      | (58,684)       | 1                   | 22,365    | 3            | 108,300   | \$34.87      |
| 2017 1q | 565                | 6,914,467 | 190,984   | 2.8%      | 177,147        | 0                   | 0         | 3            | 100,665   | \$34.29      |
| 2016 4q | 565                | 6,914,467 | 368,131   | 5.3%      | 56,534         | 1                   | 27,931    | 3            | 100,665   | \$35.12      |
| 2016 3q | 564                | 6,886,536 | 396,734   | 5.8%      | 36,404         | 0                   | 0         | 4            | 128,596   | \$33.51      |
| 2016 2q | 564                | 6,886,536 | 433,138   | 6.3%      | 5,081          | 0                   | 0         | 4            | 128,596   | \$33.15      |
| 2016 1q | 564                | 6,886,536 | 438,219   | 6.4%      | (9,868)        | 0                   | 0         | 3            | 120,296   | \$31.34      |
| 2015 4q | 565                | 6,891,108 | 432,923   | 6.3%      | 531            | 1                   | 24,299    | 3            | 120,296   | \$28.33      |
| 2015 3q | 564                | 6,866,809 | 409,155   | 6.0%      | (27,755)       | 0                   | 0         | 4            | 144,595   | \$27.63      |
| 2015 2q | 565                | 6,870,421 | 385,012   | 5.6%      | 18,829         | 0                   | 0         | 3            | 122,230   | \$27.07      |
| 2015 1q | 565                | 6,870,421 | 403,841   | 5.9%      | 41,420         | 1                   | 8,755     | 2            | 94,299    | \$26.36      |
| 2014 4q | 564                | 6,861,666 | 436,506   | 6.4%      | (24,099)       | 0                   | 0         | 3            | 103,054   | \$27.34      |
| 2014 3q | 564                | 6,861,666 | 412,407   | 6.0%      | 57,870         | 0                   | 0         | 3            | 103,054   | \$28.22      |
| 2014 2q | 564                | 6,861,666 | 470,277   | 6.9%      | 16,888         | 0                   | 0         | 2            | 33,054    | \$32.01      |
| 2014 1q | 564                | 6,861,666 | 487,165   | 7.1%      | (34,205)       | 0                   | 0         | 1            | 24,299    | \$29.99      |

Source: CoStar Property®

# Miami-Dade County Office Market

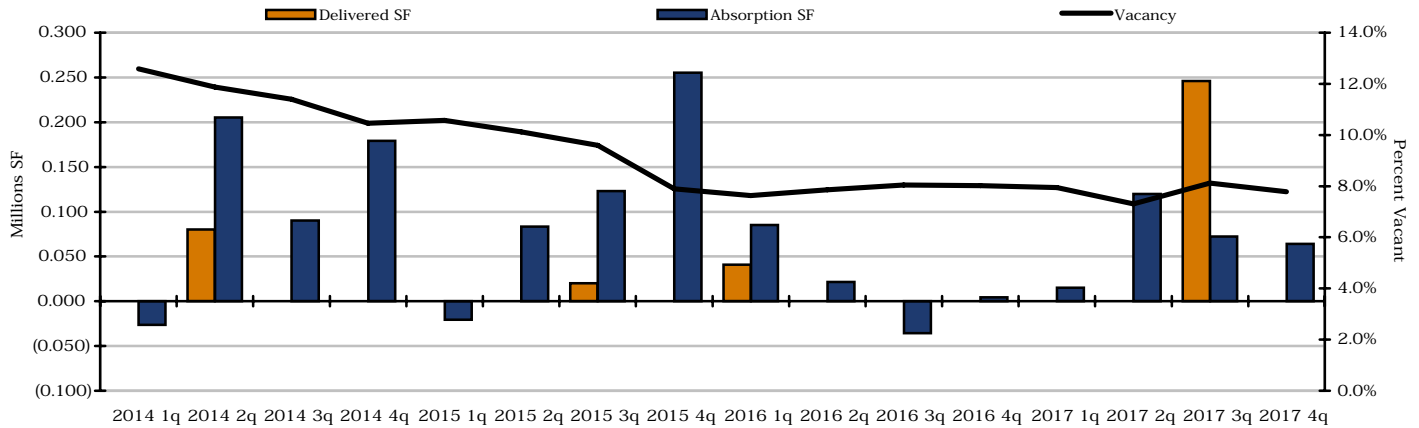


## Miami Airport Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

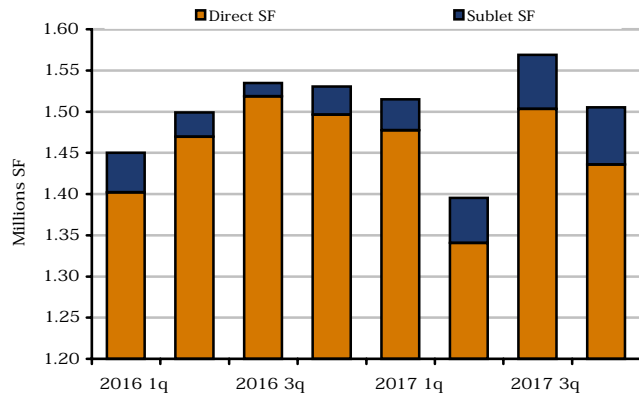
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

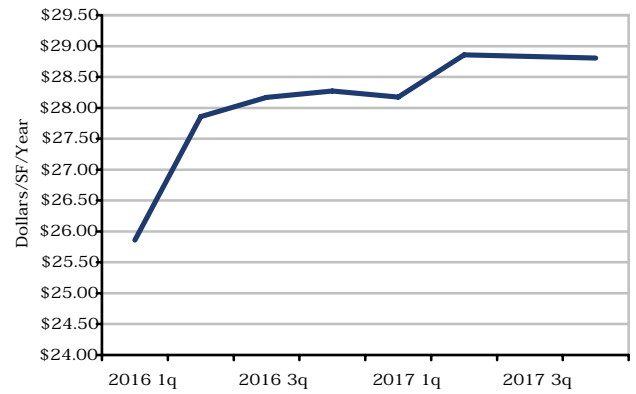
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |            | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|------------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA  | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 422                | 19,328,870 | 1,505,215 | 7.8%      | 63,901         | 0                   | 0         | 3            | 225,930   | \$28.81      |
| 2017 3q | 422                | 19,328,870 | 1,569,116 | 8.1%      | 72,342         | 1                   | 246,085   | 3            | 225,930   | \$28.83      |
| 2017 2q | 421                | 19,082,785 | 1,395,373 | 7.3%      | 119,686        | 0                   | 0         | 3            | 452,492   | \$28.86      |
| 2017 1q | 421                | 19,082,785 | 1,515,059 | 7.9%      | 15,243         | 0                   | 0         | 3            | 452,492   | \$28.17      |
| 2016 4q | 421                | 19,082,785 | 1,530,302 | 8.0%      | 4,453          | 0                   | 0         | 3            | 452,492   | \$28.27      |
| 2016 3q | 421                | 19,082,785 | 1,534,755 | 8.0%      | (35,711)       | 0                   | 0         | 2            | 302,492   | \$28.17      |
| 2016 2q | 421                | 19,082,785 | 1,499,044 | 7.9%      | 21,612         | 0                   | 0         | 2            | 302,492   | \$27.86      |
| 2016 1q | 421                | 19,012,332 | 1,450,203 | 7.6%      | 85,252         | 1                   | 41,000    | 1            | 71,581    | \$25.86      |
| 2015 4q | 421                | 18,973,769 | 1,496,892 | 7.9%      | 255,199        | 0                   | 0         | 2            | 112,581   | \$25.58      |
| 2015 3q | 422                | 19,048,702 | 1,827,024 | 9.6%      | 123,142        | 1                   | 20,000    | 2            | 112,581   | \$25.11      |
| 2015 2q | 421                | 19,025,335 | 1,926,799 | 10.1%     | 83,484         | 0                   | 0         | 4            | 172,581   | \$25.12      |
| 2015 1q | 421                | 19,025,335 | 2,010,283 | 10.6%     | (20,600)       | 0                   | 0         | 3            | 101,000   | \$24.67      |
| 2014 4q | 421                | 19,025,335 | 1,989,683 | 10.5%     | 179,039        | 0                   | 0         | 3            | 101,000   | \$24.18      |
| 2014 3q | 421                | 19,025,335 | 2,168,722 | 11.4%     | 90,280         | 0                   | 0         | 2            | 60,000    | \$23.94      |
| 2014 2q | 421                | 19,025,335 | 2,259,002 | 11.9%     | 205,209        | 1                   | 80,000    | 2            | 60,000    | \$23.89      |
| 2014 1q | 420                | 18,945,335 | 2,384,211 | 12.6%     | (26,507)       | 0                   | 0         | 2            | 100,000   | \$24.27      |

Source: CoStar Property®





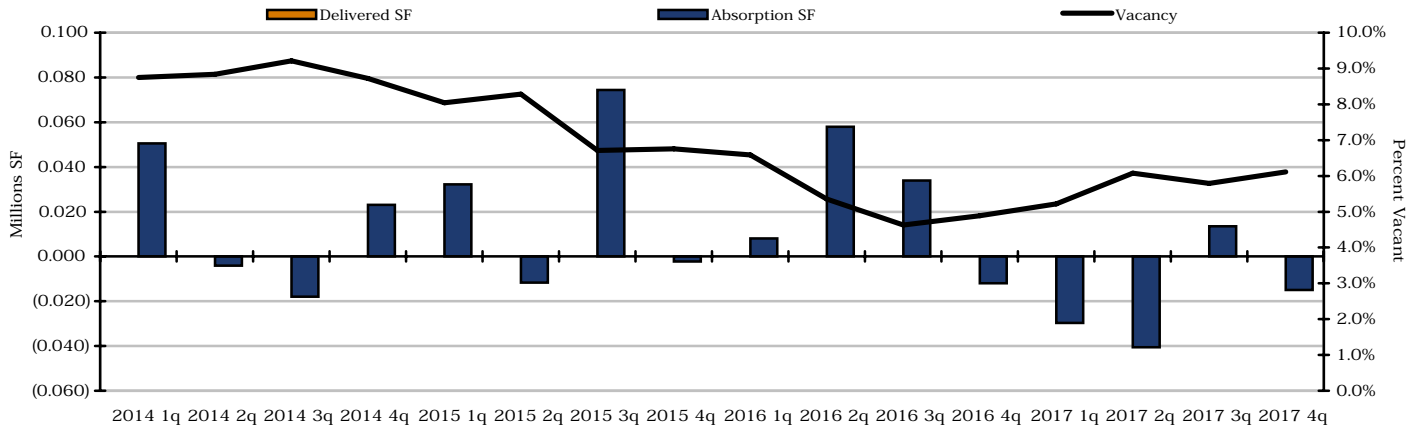
# Miami-Dade County Office Market

## Miami Beach Market

Market Highlights – Class “A, B & C”

### Deliveries, Absorption & Vacancy

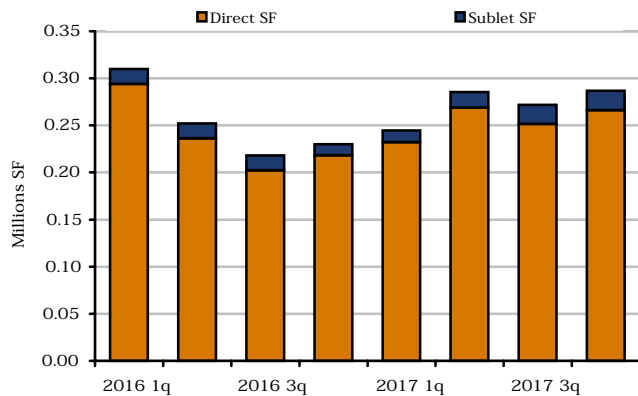
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 166                | 4,691,925 | 286,772   | 6.1%      | (14,983)       | 0                   | 0         | 0            | 0         | \$42.85      |
| 2017 3q | 166                | 4,691,925 | 271,789   | 5.8%      | 13,484         | 0                   | 0         | 0            | 0         | \$41.92      |
| 2017 2q | 166                | 4,691,925 | 285,273   | 6.1%      | (40,540)       | 0                   | 0         | 0            | 0         | \$41.31      |
| 2017 1q | 166                | 4,691,925 | 244,733   | 5.2%      | (29,749)       | 0                   | 0         | 0            | 0         | \$41.05      |
| 2016 4q | 167                | 4,706,925 | 229,984   | 4.9%      | (11,908)       | 0                   | 0         | 0            | 0         | \$39.63      |
| 2016 3q | 167                | 4,706,925 | 218,076   | 4.6%      | 33,937         | 0                   | 0         | 0            | 0         | \$39.49      |
| 2016 2q | 167                | 4,706,925 | 252,013   | 5.4%      | 57,936         | 0                   | 0         | 0            | 0         | \$38.65      |
| 2016 1q | 167                | 4,706,925 | 309,949   | 6.6%      | 8,010          | 0                   | 0         | 0            | 0         | \$39.03      |
| 2015 4q | 167                | 4,706,925 | 317,959   | 6.8%      | (2,220)        | 0                   | 0         | 0            | 0         | \$37.14      |
| 2015 3q | 167                | 4,706,925 | 315,739   | 6.7%      | 74,369         | 0                   | 0         | 0            | 0         | \$34.20      |
| 2015 2q | 167                | 4,706,925 | 390,108   | 8.3%      | (11,658)       | 0                   | 0         | 0            | 0         | \$33.23      |
| 2015 1q | 167                | 4,706,925 | 378,450   | 8.0%      | 32,283         | 0                   | 0         | 0            | 0         | \$32.58      |
| 2014 4q | 167                | 4,706,925 | 410,733   | 8.7%      | 23,123         | 0                   | 0         | 0            | 0         | \$32.60      |
| 2014 3q | 167                | 4,706,925 | 433,856   | 9.2%      | (18,018)       | 0                   | 0         | 0            | 0         | \$32.61      |
| 2014 2q | 167                | 4,706,925 | 415,838   | 8.8%      | (4,128)        | 0                   | 0         | 0            | 0         | \$32.60      |
| 2014 1q | 167                | 4,706,925 | 411,710   | 8.7%      | 50,587         | 0                   | 0         | 0            | 0         | \$32.79      |

Source: CoStar Property®

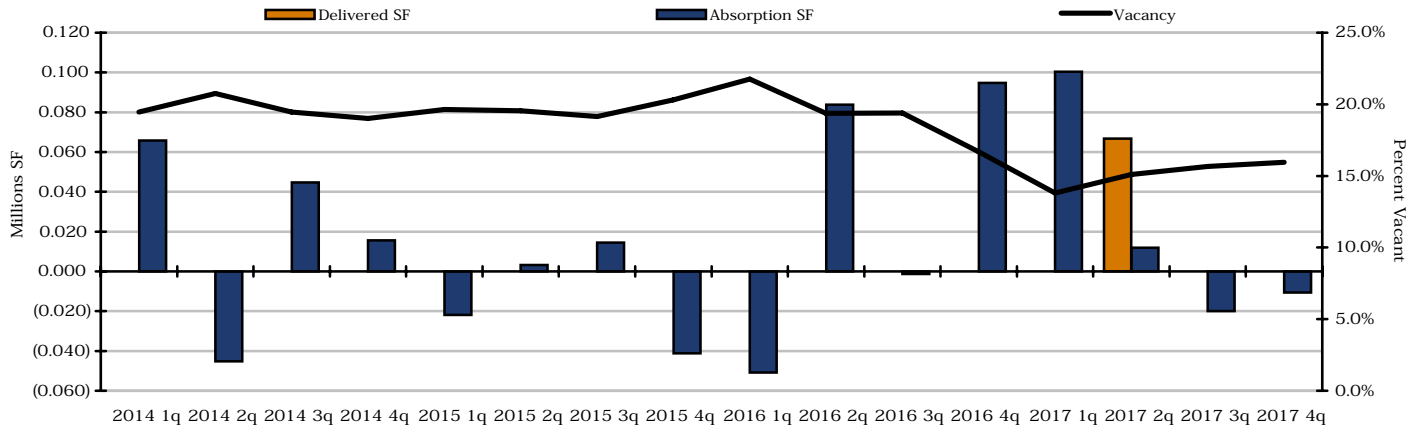
# Miami-Dade County Office Market



## Miami Lakes Market Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

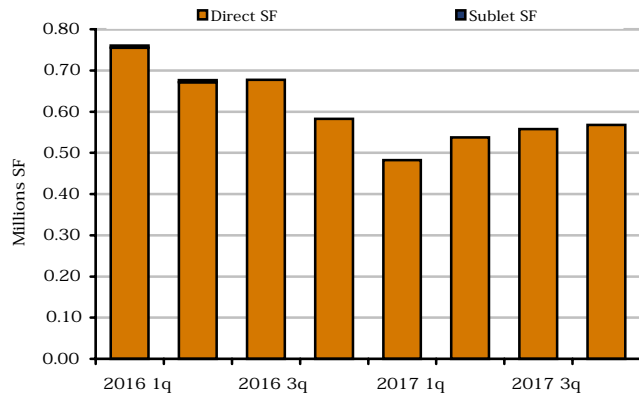
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

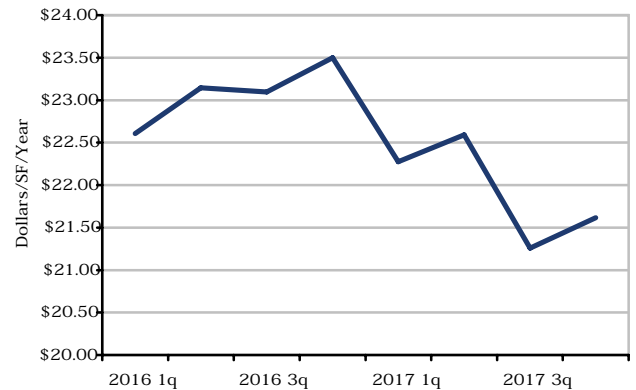
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 140                | 3,558,746 | 567,905   | 16.0%     | (10,556)       | 0                   | 0         | 0            | 0         | \$21.61      |
| 2017 3q | 140                | 3,558,746 | 557,349   | 15.7%     | (20,012)       | 0                   | 0         | 0            | 0         | \$21.26      |
| 2017 2q | 140                | 3,558,746 | 537,337   | 15.1%     | 11,876         | 2                   | 66,780    | 0            | 0         | \$22.59      |
| 2017 1q | 138                | 3,491,966 | 482,433   | 13.8%     | 100,371        | 0                   | 0         | 2            | 66,780    | \$22.27      |
| 2016 4q | 138                | 3,491,966 | 582,804   | 16.7%     | 94,679         | 0                   | 0         | 2            | 66,780    | \$23.50      |
| 2016 3q | 138                | 3,491,966 | 677,483   | 19.4%     | (1,232)        | 0                   | 0         | 2            | 66,780    | \$23.10      |
| 2016 2q | 138                | 3,491,966 | 676,251   | 19.4%     | 83,828         | 0                   | 0         | 1            | 16,500    | \$23.15      |
| 2016 1q | 138                | 3,491,966 | 760,079   | 21.8%     | (50,761)       | 0                   | 0         | 0            | 0         | \$22.61      |
| 2015 4q | 138                | 3,491,966 | 709,318   | 20.3%     | (41,102)       | 0                   | 0         | 0            | 0         | \$22.84      |
| 2015 3q | 138                | 3,491,966 | 668,216   | 19.1%     | 14,494         | 0                   | 0         | 0            | 0         | \$22.79      |
| 2015 2q | 138                | 3,491,966 | 682,710   | 19.6%     | 3,194          | 0                   | 0         | 0            | 0         | \$22.91      |
| 2015 1q | 138                | 3,491,966 | 685,904   | 19.6%     | (21,801)       | 0                   | 0         | 0            | 0         | \$22.67      |
| 2014 4q | 138                | 3,491,966 | 664,103   | 19.0%     | 15,676         | 0                   | 0         | 0            | 0         | \$22.42      |
| 2014 3q | 138                | 3,491,966 | 679,779   | 19.5%     | 44,653         | 0                   | 0         | 0            | 0         | \$22.15      |
| 2014 2q | 138                | 3,491,966 | 724,432   | 20.7%     | (45,158)       | 0                   | 0         | 0            | 0         | \$22.01      |
| 2014 1q | 138                | 3,491,966 | 679,274   | 19.5%     | 65,792         | 0                   | 0         | 0            | 0         | \$21.98      |

Source: CoStar Property®



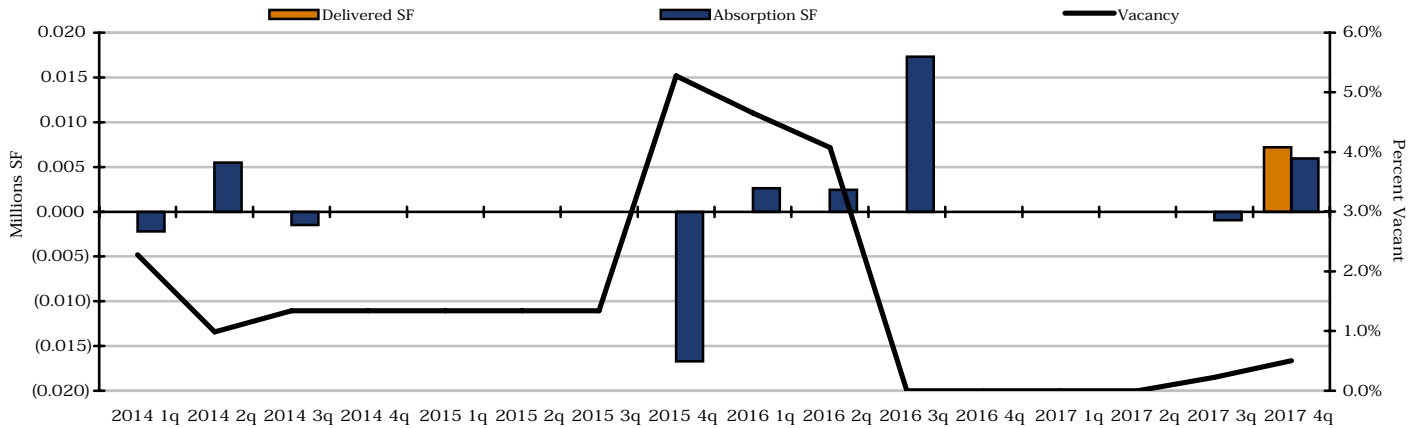
# Miami-Dade County Office Market

Miami-Dade Central County Market

Market Highlights – Class “A, B & C”

## Deliveries, Absorption & Vacancy

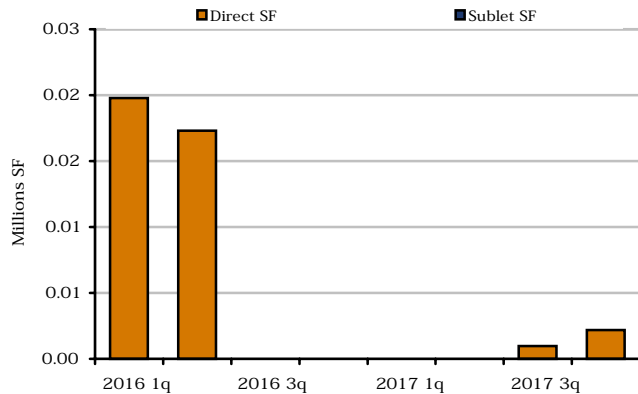
### Historical Analysis, All Classes



Source: CoStar Property®

## Vacant Space

### Historical Analysis, All Classes



Source: CoStar Property®

## Quoted Rental Rates

### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 61                 | 431,971   | 2,177     | 0.5%      | 5,969          | 1                   | 7,185     | 0            | 0         | \$23.50      |
| 2017 3q | 60                 | 424,786   | 961       | 0.2%      | (961)          | 0                   | 0         | 1            | 7,185     | \$23.50      |
| 2017 2q | 60                 | 424,786   | 0         | 0.0%      | 0              | 0                   | 0         | 1            | 7,185     | \$24.00      |
| 2017 1q | 60                 | 424,786   | 0         | 0.0%      | 0              | 0                   | 0         | 1            | 7,185     | \$21.58      |
| 2016 4q | 60                 | 424,786   | 0         | 0.0%      | 0              | 0                   | 0         | 1            | 7,185     | \$21.58      |
| 2016 3q | 60                 | 424,786   | 0         | 0.0%      | 17,314         | 0                   | 0         | 1            | 7,185     | \$21.35      |
| 2016 2q | 60                 | 424,786   | 17,314    | 4.1%      | 2,461          | 0                   | 0         | 1            | 7,185     | \$21.58      |
| 2016 1q | 60                 | 424,786   | 19,775    | 4.7%      | 2,636          | 0                   | 0         | 1            | 7,185     | \$21.58      |
| 2015 4q | 60                 | 424,786   | 22,411    | 5.3%      | (16,721)       | 0                   | 0         | 1            | 7,185     | \$21.58      |
| 2015 3q | 60                 | 424,786   | 5,690     | 1.3%      | 0              | 0                   | 0         | 0            | 0         | \$20.99      |
| 2015 2q | 60                 | 424,786   | 5,690     | 1.3%      | 0              | 0                   | 0         | 0            | 0         | \$24.00      |
| 2015 1q | 60                 | 424,786   | 5,690     | 1.3%      | 0              | 0                   | 0         | 0            | 0         | \$22.04      |
| 2014 4q | 60                 | 424,786   | 5,690     | 1.3%      | 0              | 0                   | 0         | 0            | 0         | \$22.04      |
| 2014 3q | 60                 | 424,786   | 5,690     | 1.3%      | (1,500)        | 0                   | 0         | 0            | 0         | \$21.50      |
| 2014 2q | 60                 | 424,786   | 4,190     | 1.0%      | 5,483          | 0                   | 0         | 0            | 0         | \$21.50      |
| 2014 1q | 60                 | 424,786   | 9,673     | 2.3%      | (2,208)        | 0                   | 0         | 0            | 0         | \$21.50      |

Source: CoStar Property®

# Miami-Dade County Office Market

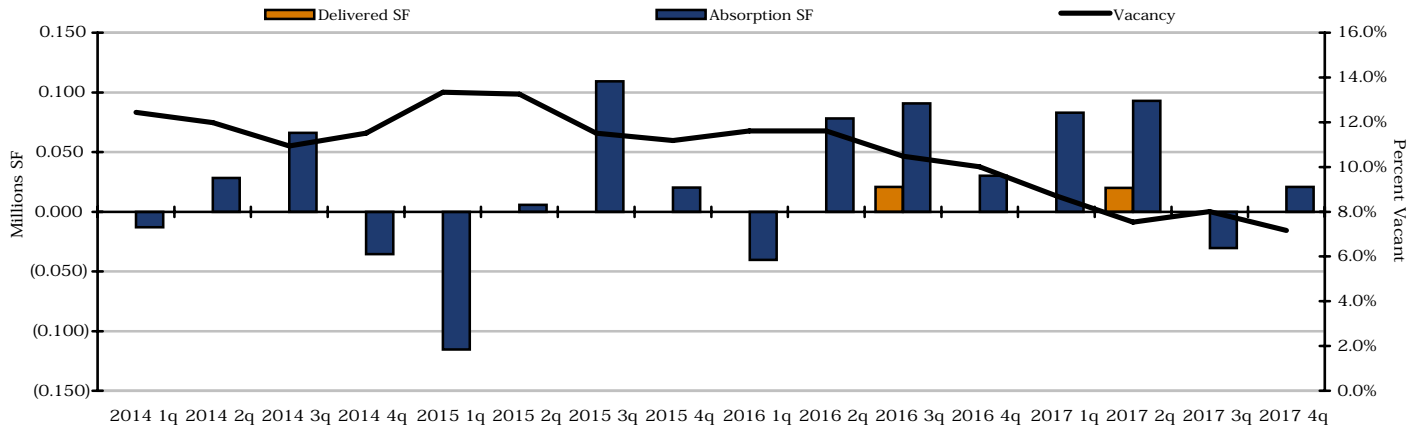


## Northeast Dade Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

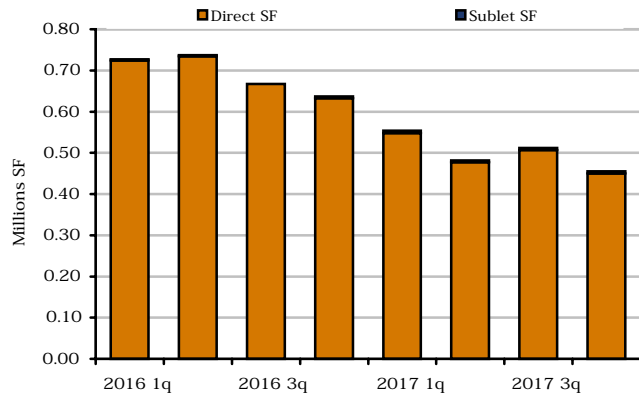
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

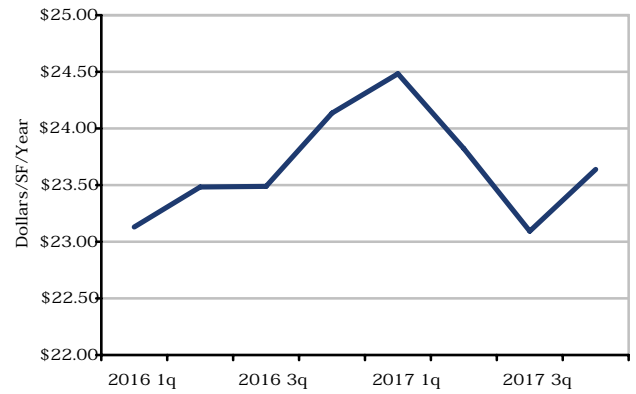
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 508                | 6,352,234 | 455,419   | 7.2%      | 20,895         | 0                   | 0         | 1            | 96,000    | \$23.64      |
| 2017 3q | 509                | 6,387,548 | 511,628   | 8.0%      | (30,307)       | 0                   | 0         | 1            | 96,000    | \$23.09      |
| 2017 2q | 509                | 6,387,548 | 481,321   | 7.5%      | 92,841         | 1                   | 20,000    | 1            | 96,000    | \$23.82      |
| 2017 1q | 508                | 6,367,548 | 554,162   | 8.7%      | 82,940         | 0                   | 0         | 2            | 116,000   | \$24.48      |
| 2016 4q | 508                | 6,367,548 | 637,102   | 10.0%     | 30,030         | 0                   | 0         | 2            | 116,000   | \$24.14      |
| 2016 3q | 508                | 6,367,548 | 667,132   | 10.5%     | 90,747         | 1                   | 20,675    | 2            | 116,000   | \$23.49      |
| 2016 2q | 507                | 6,346,873 | 737,204   | 11.6%     | 78,235         | 0                   | 0         | 3            | 136,675   | \$23.48      |
| 2016 1q | 506                | 6,258,318 | 726,884   | 11.6%     | (40,271)       | 0                   | 0         | 3            | 205,230   | \$23.13      |
| 2015 4q | 507                | 6,273,439 | 701,734   | 11.2%     | 20,148         | 0                   | 0         | 2            | 109,230   | \$22.31      |
| 2015 3q | 507                | 6,273,439 | 721,882   | 11.5%     | 109,329        | 0                   | 0         | 1            | 88,555    | \$22.54      |
| 2015 2q | 507                | 6,273,439 | 831,211   | 13.2%     | 5,888          | 0                   | 0         | 1            | 88,555    | \$22.74      |
| 2015 1q | 507                | 6,273,439 | 837,099   | 13.3%     | (115,436)      | 0                   | 0         | 1            | 88,555    | \$22.64      |
| 2014 4q | 507                | 6,273,439 | 721,663   | 11.5%     | (35,609)       | 0                   | 0         | 0            | 0         | \$22.45      |
| 2014 3q | 507                | 6,273,439 | 686,054   | 10.9%     | 66,023         | 0                   | 0         | 0            | 0         | \$22.40      |
| 2014 2q | 507                | 6,273,439 | 752,077   | 12.0%     | 28,402         | 0                   | 0         | 0            | 0         | \$22.41      |
| 2014 1q | 507                | 6,273,439 | 780,479   | 12.4%     | (12,920)       | 0                   | 0         | 0            | 0         | \$22.20      |

Source: CoStar Property®



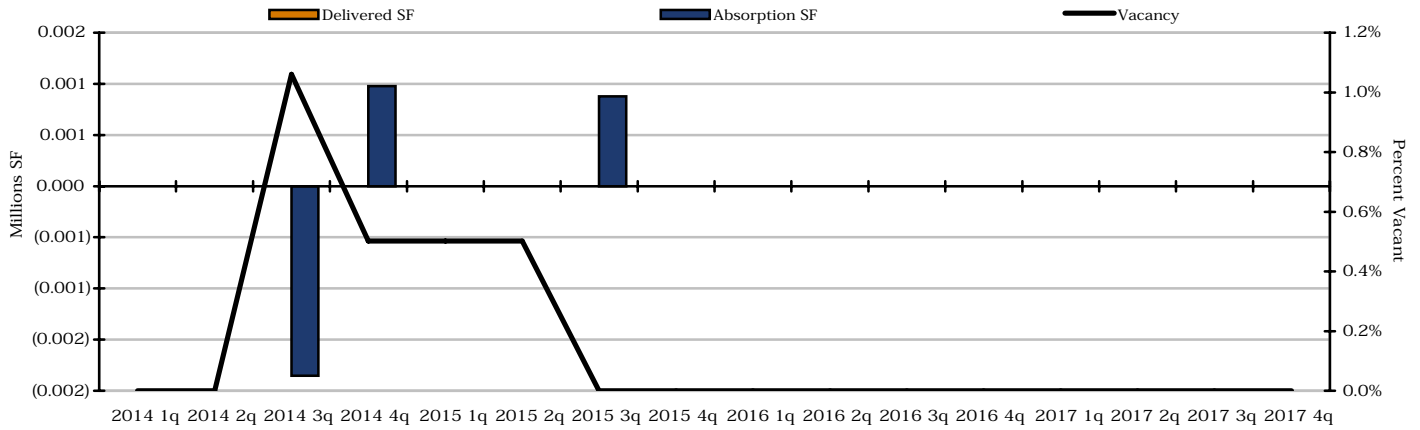
# Miami-Dade County Office Market

Outlying Miami-Dade Cnty Market

Market Highlights – Class “A, B & C”

## Deliveries, Absorption & Vacancy

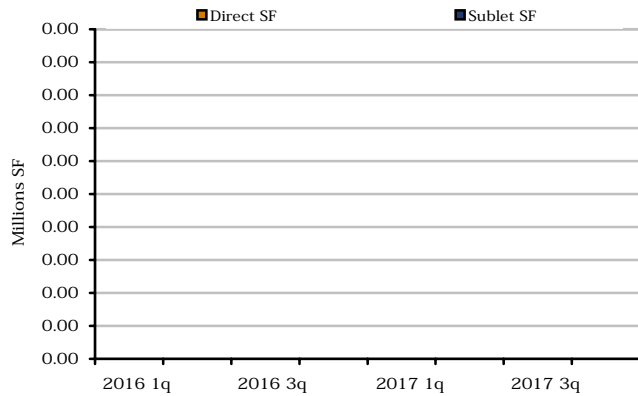
Historical Analysis, All Classes



Source: CoStar Property®

## Vacant Space

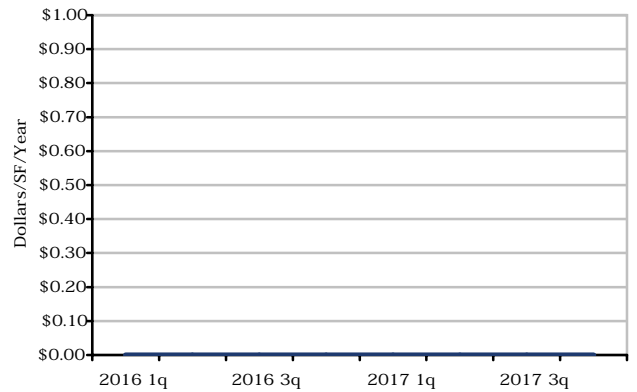
Historical Analysis, All Classes



Source: CoStar Property®

## Quoted Rental Rates

Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2017 3q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2017 2q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2017 1q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2016 4q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2016 3q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2016 2q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2016 1q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2015 4q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$0.00       |
| 2015 3q | 7                  | 174,832   | 0         | 0.0%      | 877            | 0                   | 0         | 0            | 0         | \$15.35      |
| 2015 2q | 7                  | 174,832   | 877       | 0.5%      | 0              | 0                   | 0         | 0            | 0         | \$15.35      |
| 2015 1q | 7                  | 174,832   | 877       | 0.5%      | 0              | 0                   | 0         | 0            | 0         | \$15.35      |
| 2014 4q | 7                  | 174,832   | 877       | 0.5%      | 977            | 0                   | 0         | 0            | 0         | \$0.00       |
| 2014 3q | 7                  | 174,832   | 1,854     | 1.1%      | (1,854)        | 0                   | 0         | 0            | 0         | \$17.96      |
| 2014 2q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$17.96      |
| 2014 1q | 7                  | 174,832   | 0         | 0.0%      | 0              | 0                   | 0         | 0            | 0         | \$17.96      |

Source: CoStar Property®

# Miami-Dade County Office Market

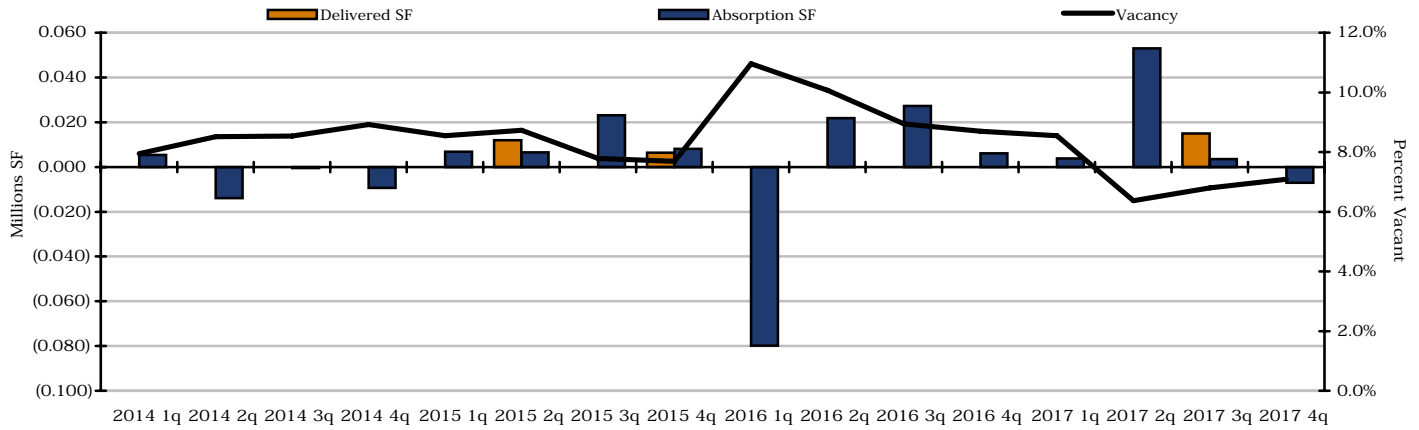


## South Dade Market

Market Highlights - Class "A, B & C"

### Deliveries, Absorption & Vacancy

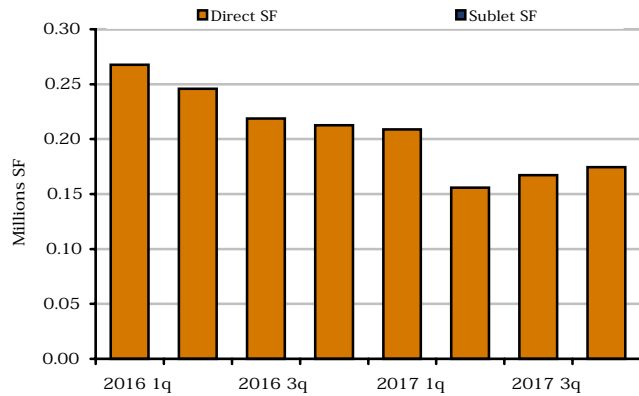
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

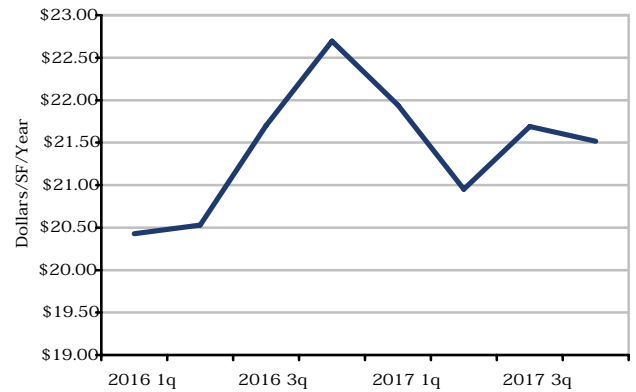
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 222                | 2,458,582 | 174,366   | 7.1%      | (7,128)        | 0                   | 0         | 2            | 18,480    | \$21.51      |
| 2017 3q | 222                | 2,458,582 | 167,238   | 6.8%      | 3,529          | 1                   | 15,000    | 2            | 18,480    | \$21.69      |
| 2017 2q | 221                | 2,443,582 | 155,767   | 6.4%      | 53,043         | 0                   | 0         | 3            | 33,480    | \$20.95      |
| 2017 1q | 221                | 2,443,582 | 208,810   | 8.5%      | 3,810          | 0                   | 0         | 3            | 33,480    | \$21.94      |
| 2016 4q | 221                | 2,443,582 | 212,620   | 8.7%      | 6,056          | 0                   | 0         | 3            | 33,480    | \$22.70      |
| 2016 3q | 221                | 2,443,582 | 218,676   | 8.9%      | 27,259         | 0                   | 0         | 3            | 33,480    | \$21.70      |
| 2016 2q | 221                | 2,443,582 | 245,935   | 10.1%     | 21,853         | 0                   | 0         | 3            | 33,480    | \$20.53      |
| 2016 1q | 221                | 2,443,582 | 267,788   | 11.0%     | (79,804)       | 0                   | 0         | 3            | 33,480    | \$20.43      |
| 2015 4q | 221                | 2,443,582 | 187,984   | 7.7%      | 8,056          | 1                   | 6,321     | 3            | 33,480    | \$20.60      |
| 2015 3q | 220                | 2,437,261 | 189,719   | 7.8%      | 23,070         | 0                   | 0         | 4            | 39,801    | \$22.00      |
| 2015 2q | 220                | 2,437,261 | 212,789   | 8.7%      | 6,569          | 1                   | 12,000    | 3            | 33,321    | \$21.31      |
| 2015 1q | 219                | 2,425,261 | 207,358   | 8.5%      | 6,878          | 0                   | 0         | 4            | 45,321    | \$20.84      |
| 2014 4q | 220                | 2,427,532 | 216,507   | 8.9%      | (9,307)        | 0                   | 0         | 1            | 12,000    | \$20.51      |
| 2014 3q | 220                | 2,427,532 | 207,200   | 8.5%      | (511)          | 0                   | 0         | 0            | 0         | \$20.91      |
| 2014 2q | 220                | 2,427,532 | 206,689   | 8.5%      | (13,863)       | 0                   | 0         | 0            | 0         | \$20.34      |
| 2014 1q | 220                | 2,427,532 | 192,826   | 7.9%      | 5,351          | 0                   | 0         | 0            | 0         | \$19.72      |

Source: CoStar Property®



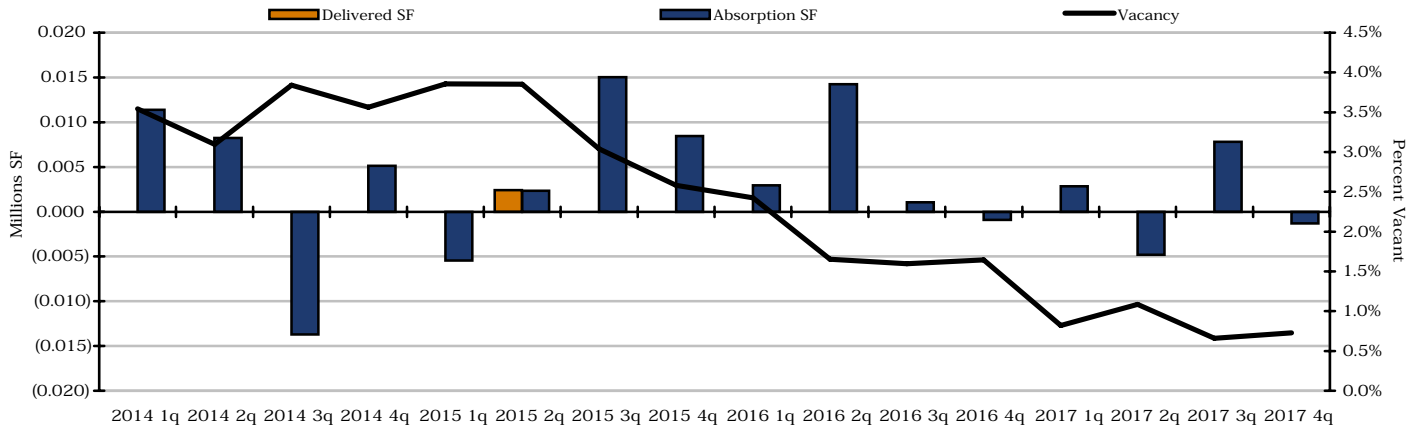
# Miami-Dade County Office Market

## West Miami Market

Market Highlights – Class “A, B & C”

### Deliveries, Absorption & Vacancy

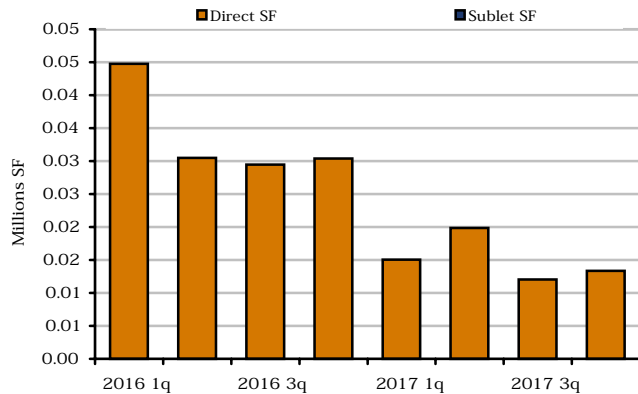
### Historical Analysis, All Classes



Source: CoStar Property®

### Vacant Space

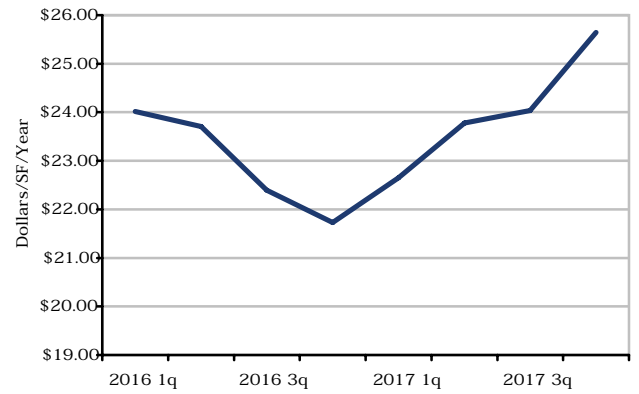
#### Historical Analysis, All Classes



Source: CoStar Property®

### Quoted Rental Rates

#### Historical Analysis, All Classes



Source: CoStar Property®

| Period  | Existing Inventory |           | Vacancy   |           | Net Absorption | Delivered Inventory |           | UC Inventory |           | Quoted Rates |
|---------|--------------------|-----------|-----------|-----------|----------------|---------------------|-----------|--------------|-----------|--------------|
|         | # Bldgs            | Total RBA | Vacant SF | Vacancy % |                | # Bldgs             | Total RBA | # Bldgs      | Total RBA |              |
| 2017 4q | 311                | 1,833,298 | 13,358    | 0.7%      | (1,303)        | 0                   | 0         | 1            | 5,951     | \$25.64      |
| 2017 3q | 311                | 1,833,298 | 12,055    | 0.7%      | 7,821          | 0                   | 0         | 1            | 5,951     | \$24.04      |
| 2017 2q | 311                | 1,833,298 | 19,876    | 1.1%      | (4,804)        | 0                   | 0         | 1            | 5,951     | \$23.78      |
| 2017 1q | 311                | 1,833,298 | 15,072    | 0.8%      | 2,827          | 0                   | 0         | 1            | 5,951     | \$22.65      |
| 2016 4q | 313                | 1,845,775 | 30,376    | 1.6%      | (916)          | 0                   | 0         | 0            | 0         | \$21.73      |
| 2016 3q | 313                | 1,845,775 | 29,460    | 1.6%      | 1,038          | 0                   | 0         | 0            | 0         | \$22.40      |
| 2016 2q | 313                | 1,845,775 | 30,498    | 1.7%      | 14,247         | 0                   | 0         | 0            | 0         | \$23.71      |
| 2016 1q | 313                | 1,845,775 | 44,745    | 2.4%      | 2,934          | 0                   | 0         | 0            | 0         | \$24.02      |
| 2015 4q | 313                | 1,845,775 | 47,679    | 2.6%      | 8,443          | 0                   | 0         | 0            | 0         | \$23.56      |
| 2015 3q | 313                | 1,845,775 | 56,122    | 3.0%      | 15,024         | 0                   | 0         | 0            | 0         | \$22.81      |
| 2015 2q | 313                | 1,845,775 | 71,146    | 3.9%      | 2,349          | 1                   | 2,400     | 0            | 0         | \$23.81      |
| 2015 1q | 312                | 1,843,375 | 71,095    | 3.9%      | (5,436)        | 0                   | 0         | 1            | 2,400     | \$24.55      |
| 2014 4q | 312                | 1,843,375 | 65,659    | 3.6%      | 5,124          | 0                   | 0         | 1            | 2,400     | \$25.08      |
| 2014 3q | 312                | 1,843,375 | 70,783    | 3.8%      | (13,705)       | 0                   | 0         | 1            | 2,400     | \$23.50      |
| 2014 2q | 312                | 1,843,375 | 57,078    | 3.1%      | 8,243          | 0                   | 0         | 0            | 0         | \$22.99      |
| 2014 1q | 312                | 1,843,375 | 65,321    | 3.5%      | 11,392         | 0                   | 0         | 0            | 0         | \$22.26      |

Source: CoStar Property®